

Service Operations

G-Cloud 14 Service Definition

Author: Ian Marlow

Version: 1.0

Date: April 19, 2024

Document: EKCO-GEN-447



Table of Contents

| Service Operations | 2 |
|---------------------------------|---|
| Service Overview | 2 |
| Features | 2 |
| Benefits | 2 |
| Service Outline | |
| Project Management as a Service | |
| PMO as a Service | 3 |



Service Operations

Service Overview

In today's dynamic business environment, it's essential for organizations to execute cloud based programs and projects effectively to thrive. At Ekco, we embed and deliver optimal program and project management success for our customers through focusing on critical elements that drive optimal results.

We have an established team of project and program managers with leading insights and experience delivering some of the largest transformation and cutting-edge projects in the IT and Cyber landscape. We tailor the solution to suit your needs such as Project Management as a Service model, Program Management, or establishing a tailored PMO function for your organisation.

Our team is ready to support your organisation leveraging our deep insights and experience across hundreds of projects in the security field across various client verticals.

Contact us today to explore how our experience and tailored solutions can enable your organization to excel in program and project execution.

Features

The key features of the Service Operations Service are:

- Project Management as a Service (PMaaS)
- Project Management Office (PMO) as a Service

Benefits

The key benefits of the Service Operations Service are:

- Expert project management support throughout the entire project lifecycle
- Access project managers as needed for efficient project management services
- Customized project delivery designed to meet your unique needs
- Enable clients to deliver programs with great certainty and control
- Program and project accountability, continuity and simplified oversight
- Ensures effective and continuous reporting to improve control



Service Outline

Project Management as a Service

Ekco's Project Management as a Service (PMaaS) is a comprehensive solution that provides expert project management support throughout the entire project lifecycle. Whether you're launching a new initiative, implementing process improvements, or handling complex tasks, EKCO PMaaS ensures success.

Our unique product offering also draws on interventional project management, which aims to enhance processes, outcomes, and efficiency across various domains – especially where the change impact to the organisation is substantial. PMaaS offers flexibility, cost savings, and access to specialized talent, making it a valuable choice for effective project delivery.

Service Offering:

- Adaptable consulting: allowing clients to hire project managers as needed for efficient project management services
- Tailored Solutions: Customized project delivery designed to meet your unique needs
- Scalable: Easily switch between a Project and Program management giving you an advantage over a traditional team
- On Demand: We evaluate your project requirements, goals, and constraints when you need us
- Delivery Focus: Our team handles project coordination, communication, and risk management

PMO as a Service

Ekco's Project Management Office as a Service (PMOaaS) offers our Ekco clients the ability to ensure consistent utilization in their Project and Program Managers, provides better value for money, and enhances the visibility of project performance.

The difference between PMaaS (Project Management as a Service) and PMOaaS is slight, reflecting the move from procurement of a service against an agreed scope to the procurement of a service to completed deliverables. PMOaaS is a longer-term contracting agreement where pricing is dependent upon the specific services provided, and the volume and complexity of projects within the service.

Service Offering:

- Adaptable consulting: allowing clients to deliver programs of work with great certainty and control
- Rapid Transformation: Ekco's PMOaaS can lead to a rapid transformation of PMO capabilities to increase experience and become more innovative
- Strategic Alignment: enables your business to focus on innovation, organizational change management, stakeholder engagement, and the things that matter to you most
- Increased Delivery Certainty: PMOaaS can help increase delivery certainty, meet agreed costs, margins, and timescales for projects, and improve commercial focus



- Cost Efficiency: Costs will vary and be in line with demand, as you only pay for what you consume
- Accountability and Continuity: The cornerstone of our PMOaaS incorporates accountability, continuity, simplified oversight, and the ability to measure project success more effectively
- Improved Control and Reporting: Effective and continuous reporting ensures improved control, compliance, timely realization of milestones, benefits and scope control
- Consistency: Ekco PMOaaS creates a blueprint to successful and consistence project delivery a safe pair of hand
- Seamless: Not only a standalone service, but also integrates seamless to the Ekco PMaaS

