



Cloud Consultancy

G-Cloud 14 Service Definition

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Table of Contents

Cloud Consultancy.....	2
Service Overview.....	2
Features.....	2
Benefits.....	2
Service Outline.....	3
Cloud Health Checks and Journey Assessments.....	3
Hybrid, Private and Public Cloud Design and Deployment.....	3
Migration, Transition Planning and Transformation.....	3
Modern Workplace Deployment and Adoption.....	3

Cloud Consultancy

Service Overview

Ekco's expert teams provide end to end cloud assessments, cloud migrations and digital transformations. We'll help you to define your technology roadmap from both a platform and service perspective, aligned to your organisational strategy.

Our approach will ensure effective delivery, on time, within budget, while avoiding common pitfalls and mitigating risk.

Features

The key features of the Cloud Consultancy Service are:

- Cloud Health Checks and Journey Assessments
- Hybrid, Private and Public Cloud Design and Deployment
- Migration, Transition Planning and Transformation
- Modern Workplace Deployment and Adoption
- Technology Road Mapping

Benefits

The key benefits of the Cloud Consultancy Service are:

- Architecture, Configuration, Financials, Operating Model and Security Posture reviews
- Cloud Implementation, Optimisation, Transition Planning and Migration
- Impartial analysis of current mode of operation
- Microsoft Azure expertise in DevOps / IaaS / PaaS
- Microsoft 365 / M365 expertise in Modern Workplace

Service Outline

Cloud Health Checks and Journey Assessments

Most organisations have started their journey in to cloud. Often this has stalled, or not been revisited based on changes in standards and recommendations or based on business requirements. Our team of cloud experts will analyse your current Cloud implementation and review it against our preferred practice which has been created and is constantly refined based on engagements across our client base.

This will include reviewing the architecture against industry and vendor frameworks where applicable, documented business requirements, modern service models and security frameworks. The output from these exercises can result in a number of pieces of collateral including health checks, security RAG profile, financial cost analysis and prioritised recommendation options.

Hybrid, Private and Public Cloud Design and Deployment

Our Cloud and infrastructure experts are in constant collaboration with their peers across the Ekco organisation to refine our blueprints and automated deployment mechanisms. This ensures our clients benefit from our learnings and experience whilst adopting preferred practice from vendors and integrating into our models.

This allows for a rapid design process of a baseline platform on which the specifics for business and your environment can be deployed. Once the design is confirmed our deployment pack can be edited using variables agreed at design to rapidly deploy the design into the environment.

Design workshop agendas, design blueprints, templated deployment scripts/catalogues.

Migration, Transition Planning and Transformation

Our cloud experts will work with you to capture the various stages and subsequent tasks that form a plan to get you to a cloud destination; transforming, migrating and transitioning your infrastructure and operating model to an agreed target infrastructure and mode of operation. This planning process considers the other business priorities you have along with internal resource constraints, to create a realistic approach and plan for success.

Lessons learnt, tried and tested plans, along with risks, assumptions and known constraints to success are all described and included in a plan that is made specific to the journey you are on.

Modern Workplace Deployment and Adoption

Ekco are a Microsoft Tier 1 CSP and help our clients with the adoption of both Microsoft 365 and the tenants of Modern Work. This is typically to increase security and flexibility as a step towards serverless computing. This is usually combined with user identity enrolment into Entra and the use of Intune as an MDM platform alongside the core M365 offerings such as SharePoint, OneDrive, Teams and Exchange Online.

Our team of experts can help with this core toolset deployment, minimising the pitfalls and helping to deploy the technology hand in hand with the end user.

Ekco can assist at the start of these programmes with discovery and planning exercises including license optimisation and how best to navigate the Microsoft NCE. We will help you right size your Microsoft Licensing posture and estate to ensure the most appropriate commercial approach.

Our team will work with your departments and business units to introduce and encourage adoption of these working practices through a variety of training and adoption methods both virtually and in-person.

Internal comms, marketing and awareness sessions all assist with the adoption of the toolsets. Catalogues of FAQs, blog posts, “How to” guides and user familiarisation sessions can all be produced as part of the adoption programmes.