

## AMX Asset Management eXpert Software

# PRICING DOCUMENT

Lot 2 Cloud Software | G-Cloud 14

## 1 PRICING

AMX is purchased using annual concurrent user licences with scaled pricing. The following outlines the pricing model for the AMX solution:

| Item   | Description   | Cost (exc VAT)      |
|--|---|---------------------|
| <b>MANDATORY</b>   |   |                     |
| Initial Setup and on-boarding<br>(ONE-OFF)   | To include initial project planning meeting, software installation, User Documentation and Access to AMX Support Portal                       | £6,000              |
| AMX Training<br>(ONE OFF)  | On-site AMX Beginner Training for up to 8 delegates (required for all new setups)   | £2,500 <sup>1</sup> |
| AMX Annual Subscription  | to include all system updates, upgrades and Support (Mon – Fri, 9am – 5pm, Exc Bank Holidays)   | £1,500              |
| Concurrent User Licence Cost<br>(per licence, annually)  | Licence: 1 - 10   | £1,500              |
|  | Licence: 11 - 30  | £800                |
|  | Licence: 31 - 50  | £500                |
|  | Licence: 51 - 100   | £450                |
|  | Licence: 101+   | £400                |
| <b>OPTIONAL</b>  |   |                     |
| AMX Training<br>Beginner/Intermediate/Advanced<br>(per day, 10am-4pm)  | Materials supplied. Can be face-to-face or remotely delivered. Beginner must be completed before Intermediate/Advanced (Max 8 delegates)      | £2,500              |
| Annual Database Hosting<br>(per year)  | Entry Level – Includes all database backups, restoration and disaster recovery – excludes Firewall. Technical specifications can be provided. | £7,000 <sup>2</sup> |
| AMX Mobile Application<br>(per device, per year - includes all updates and support)  | Per Device, per year  | £200                |
| Data Import<br>(per day, 10am-4pm)   | Import of supplied data from SQL, Excel, CSV, shp (others TBC) into new system  | £995                |
| Migration to AMX Managed<br>Hosting Environment  | Basic Migration from Client Host to AMX hosting (excludes Files & Photos to Blob Storage)   | £1,500              |
| Migrate Desktop AMX to Web<br>AMX (Existing customers only)  | One-off setup of AMX Web Application with existing AMX Database   | £5,000              |
| AMX Customisation Support<br>(per day, 10am-4pm)   | For AMX Power User to carry out client customisation / configuration work   | £995*               |
| <sup>1</sup> Travel and Subsistence costs will be charged for locations 60 Miles or more from our Bristol office.<br><sup>2</sup> Scalable depending upon number of users / assets / environments and security requirements.<br>* Discounted to <b>£750 per day</b> for projects where 100 days or more are required.<br>*Further Discounted to <b>£500 per day</b> as part of a January sale (Valid until 1 <sup>st</sup> Feb 2026) |   |                     |

## 2 EXAMPLES

### 2.1 Example cost model for 5 Concurrent User Licences

| Item                                 | Year 1 Cost<br>(exc VAT) | Year 2 + Costs<br>(exc VAT) |
|--------------------------------------|--------------------------|-----------------------------|
| Initial Setup and on-boarding        | £6,000                   | -                           |
| AMX Beginner Training                | £2,500                   | -                           |
| Annual Subscription                  | £1,500                   | £1,500                      |
| Concurrent User Licence<br>5 @ £1500 | £7,500                   | £7,500                      |
| <b>TOTAL</b>                         | <b>£17,500</b>           | <b>£9,000</b>               |

### 2.2 Example cost model for 15 Concurrent Users, plus hosting, plus 5 AMX Mobile Devices with additional customisation in second year

| Item   | Year 1 Cost<br>(exc VAT) | Year 2 + Costs<br>(exc VAT) |
|--|--------------------------|-----------------------------|
| Initial Setup and on-boarding                                | £6,000                   | -                           |
| AMX Beginner Training  | £2,500                   | -                           |
| Annual Subscription  | £1,500                   | £1,500                      |
| Concurrent User Licence<br>10 @ £1500 +<br>5 @ £800          | £19,000                  | £19,000                     |
| Annual Database Hosting<br>(Basic package)                   | £7,000                   | £7,000                      |
| AMX Mobile Application<br>(per device, per year)<br>5 @ £200 | £1,000                   | £1,000                      |
| AMX Customisation Support<br>(per day, 10am-4pm)             |                          | £995                        |
| <b>TOTAL</b>   | <b>£37,000</b>           | <b>£29,495</b>              |