



G-Cloud 14

# Netcel Pricing Document

# Pricing

At Netcel, we pride ourselves with offering commercial models, suited to the individual nature of our partnership, optimised and measured according to preferred outcomes and most importantly providing optimum value for both parties when aligned to your organisational goals.

## **Our commercial models**

The SFIA rate card includes rates for available resources.

**Fixed Price** – A fixed price prescribed against key agreed deliverables.

**Time & Materials** – our standard commercial model based on the SFIA rate card. Remunerated on actual hourly rates of allocated resources, allowing for appropriate flexibility and opportunity to adjust requirements where work scope is dynamic.

**Retained team** – A team of specialists dedicated to drive and deliver a programme of work, during a set duration.

## **Discounts**

Based on the potential scale and duration of our partnership, we are willing to discuss discounts.

## **Contact**

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