



PlotBox Pro

G-Cloud 14 - Pricing Document

Status: Commercial in Confidence



**Serving
Better
Together.**

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1. Introduction

Pricing for PlotBox Pro consists of two elements:

- **The subscription fee** - dependent on the users required, their roles, and the bolt-on modules selected (see Section 2).
- **A one-off onboarding fee** - dependent on the scope of the onboarding project, using the day rates detailed in table provided in Section 3.

Should you have any queries, please contact us via the details on the Service Listing, or via info@plotbox.com.

Demonstrations and clarifications are available on request.

2. Subscription Fees

PlotBox is delivered under the Software as a Service (SaaS) methodology, which means that PlotBox is responsible for the following areas, which are included under the agreed subscription fee:

- **User Licences** - for the selected modules, user tiers, and numbers of users required.
- **Hosting and Data Storage** - delivered via our partner Microsoft Azure, in a geo-redundant setup across primary and secondary data centres in the UK
- **Backups** - all customer data is protected by our automated regular backup policy, which ensures that a Full database backup occurs daily and incremental data backups occur hourly.
- **System Updates** - all updates are managed and deployed by PlotBox. On average, we release new system features every 6 weeks.
- **Incident Management** - governed by a Service Level Agreement, and available within UK business hours, this service allows for the reporting, tracking, monitoring, and escalation of service incidents.
- **Database and Server administration** - where required, PlotBox will undertake any database and server management tasks

Subscription Fees commence from the Contract Start Date

User Subscriptions

Subscription fees are based on the number of user accounts in the PlotBox system, as well as the modules required. Additional users can be added at any time, and additional modules can be switched on.

We offer tiered licensing, meaning pricing can be tailored based on each user's specific need. Users accessing a limited part of the system will have a lower subscription fee than higher level 'super users' with administrative rights to the system.

Subscription pricing is based on per named user.

User Tier and Description	Monthly Subscription Fee (£ + VAT)
Tier 1 - Administrative staff who require daily access to all modules, and core functions include processing bookings, memorials, generating required paperwork, finance etc.	£150
Tier 2a - Grounds staff who require limited access to PlotBox to manage Work Orders, Memorial Safety Inspections etc.	£85
Tier 2b - Office based staff who require limited access to PlotBox to perform record keeping / operational functions, typically this cremation technicians, and receptionists	£50
Tier 3 - Management users who require ad hoc access to PlotBox for reporting purposes or to provide emergency cover for Tier 1	£50

Bolt-Ons

Additional Bolt-on modules can be added to your PlotBox PRO Subscription.

- Funeral Director Portal - £2,400 p/a
- Memorial Mason Portal - £1,200 p/a
- Public Portal (EverAfter) - £3,000 p/a
- Finance Export - £1,200 p/a

3. Onboarding & Ancillary Services

Onboarding & Ancillary Services

Onboarding is a one-off fee, which will vary depending on the scope of the project and onboarding services required, including

- Data Migration Services
- Mapping Services
- Training Services
- Configuration Services
- Project Management Services

Additional onboarding/ancillary services will be managed as Change.

The minimum implementation cost, including system set-up, and configuration (incl. Training and Project Management) for a PlotBox PRO solution for 1 facility (a Cemetery or Crematorium), with no migration or mapping, and 3 users is £4,500 + VAT.

Often our clients will require additional services which will affect the price of the set-up fee (due to more facilities, modules, users and other requirements). These services may include:

- Business Process Discovery by Technical Consultants/Business Analyst
- Data Migration from existing sources by Technical Consultants
- Geo-rectified Drone Images
- Overlays of existing cemetery maps
- On-site cemetery verification audit
- Other mapping tasks as required
- Additional Training
- Additional or Customised configuration
- Additional Project Management
- Integration consultation
- Uploading scanned documents

Any scoping beyond the minimum baseline will be priced purely using the daily rate card provided below.

Role	Rate per day (£)
Senior Developer (Integration)	£1,250
Developer (Integration)	£800
Quality Assurance	£650
Senior Data Migration Engineer	£650
Junior Data Migration Engineer	£450
Project Manager	£800
Senior GIS Technician	£800
Junior GIS Technician	£400
Training & Configuration Consultant (Junior)	£600
Training & Configuration Consultant (Senior)	£1,050
Technical Consultant	£800
Business Analyst	£800

All prices are quoted exclusive of VAT. Expenses are charged at cost and require prior written approval. A ½ day minimum applies.