

SFIA PRICING MODELS

Fixed price delivery, time and materials and performance-based pricing models.

	Delivery: Technology & Change	User Centred Design	Architecture	Data	Engineering	IT Operations	QAT	Product	Commercial & Procurement
	Technical Delivery, Technology Outcomes, Service Transition	Content Design, Service Design, Interaction, User Research, Accessibility	Business, Data, Technical, Security, Enterprise	Engineering, Data Science, Analysis, Performance	SW, DevOps, Infrastructure, Networking, Security)	Service Architecture, Service Delivery & Support, Release Management	QAT Analyst Test Engineer QAT Delivery Performance Testing	Product Manager, Product Owner, Performance Analyst, Business Analyst	Commercial Management, Procurement, Transition
SFIA 1 Follow	£450	£400	n/a	£450	n/a	£400	£350	£400	£400
SFIA 2 Assist	£600	£475	£525	£550	£500	£500	£450	£600	£550
SFIA 3 Apply	£700	£700	£625	£750	£750	£650	£600	£750	£650
SFIA 4 Enable	£850	£900	£800	£850	£900	£800	£750	£850	£750
SFIA 5 Ensure/Advise	£895	£1,000	£950	£925	£950	£890	£850	£950	£850
SFIA 6 Initiate/ Influence	£995	£1,000	£1000	£1,200	£1,200	£950	£900	£995	£950
SFIA 7 Set Strategy, Inspire, Mobilise	£1,400	£1400	£1,300	£1,500	£1,500	£1,100	£1,100	£1,200	£1,200