

G-Cloud 13 Pricing & SFIA Rate Card

Investigo Public Sector

Pricing options include fixed price delivery, time and materials and performance-based.

The upper end of each SFIA level reflects niche Subject Matter Expertise or deployment for very short pieces of work.

Where buyer and Investigo agree to transition from an existing or known supplier to the contract, Investigo will charge a 8% management fee.

Investigo offer discounts for pilots, volume business and fixed-price work. Investigo offer free hand-over periods for change of personnel.

Free coaching, mentoring, training and skills transfer to permanent staff.

Free disability confident and neuro diversity course.

Consultant's Working Day – Professional working day

Working Week – Monday to Friday excluding national holidays, unless agreed in advance

Travel and Subsistence – Payable at department's standard T&S rates for work delivered at other sites.

Professional Indemnity Insurance – included in day rate.

SFIA RATE CARD

Indicative daily charges (excluding VAT) for milestone pricing calculations. We offer fixed rate-cards for call-off contracts.

	Delivery: Technology & Change	User Centred Design	Architecture	Data	Engineering	IT Operations	QAT	Product	Commercial & Procurement
	Technical Delivery, Technology Outcomes, Service Transition	Content Design, Service Design, Interaction, User Research, User Accessibility	Business, Data, Technical, Security, Enterprise	Engineering, Data Science, Analysis, Performance	SW, DevOps, Infrastructure, Networking, Security)	Plan, Engage, Improve Service Architecture, Service Delivery & Support, Release Management	QAT Analyst Test Engineer QAT Delivery Performance Testing	Product Manager, Product Owner, Performance Analyst, Business Analyst	Commercial Management, Procurement, Transition
SFIA 1 Follow	£250-450	£250-400	n/a	£300-450	n/a	£275-400	£275-350	£300-400	£275-400
SFIA 2 Assist	£300-600	£300-475	£375-525	£400-550	£300-500	£350-500	£300-450	£350-600	£350-550
SFIA 3 Apply	£450-700	£500-700	£500-625	£500-750	£500-750	£450-650	£375-600	£475-750	£450-650
SFIA 4 Enable	£550-850	£650-900	£550-800	£700-850	£650-900	£550-800	£475-750	£650-850	£500-750
SFIA 5 Ensure/Advise	£675-895	£750-1,000	£600-950	£800-925	£750-950	£600-890	£600-850	£650-950	£630-850
SFIA 6 Initiate/ Influence	£700-995	£800-1,000	£750-1000	£825-1,200	£800-1,200	£700-950	£700-900	£800-995	£725-950
SFIA 7 Set Strategy, Inspire, Mobilise	£950-1,400	£995-1400	£850-1,300	£850-1,500	£950-1,500	£950-1,100	£800-1,100	£850-1,200	£850-1,200

1. Milestone delivery, changes and acceptance tracked using Kanban tooling
 2. On-site delivery and performance leads
 3. Onboarding buddy scheme
 4. Knowledge transfer and training – Free lunch and learns
 5. Free handover periods for substitutes
 6. Weekly burn rate, forecasting and budget control (see example)
 7. Free seminar and workshops (e.g. diversity, return to work, mental health)
1. Clear audit trail for value for spend
 2. Manage up and report to stakeholders for output
 3. Faster value of service, better VFM
 4. Build in-house capability for continued services
 5. Continuity without additional cost
 6. Visibility, no surprises, effective resource planning
 7. Beyond outcomes, it's about people and lives.



SIMON SHOBROOK
Associate Director

Associate Director with 20+ years' experience deploying teams to deliver IT and digital transformation projects. Typical projects Simon works on include digital strategy, discovery, content design, agile development, project and programme delivery, testing, security, service design and in-life support.

Simon has a successful track record in helping public sector organisations, from small rapid projects through to GMPP projects, including Home Office, DfE, FCO, DWP, Cabinet Office, NHS, HMRC, Met Police, National Counter Terror Policing HQ and BEIS.

Simon Shobbrook

Associate Director, Public Sector Consulting

+44 (0) 7876236997

simon.shobbrook@investigo.co.uk