## Pricing – Zeb Consultancy Limited

## 1. Specialist Cloud Services Pricing

Zeb Consultancy Cloud Support Services (CSS) pricing is offered on a commodity basis to all customer organisations eligible to procure services through the framework. Gegu offers the same pricing to all sectors and organisations.

Zeb Consultancy CSS are offered priced on a day rate basis, rates for services are document in the SFIA Rate Card submitted as part of the bid response and available through the G-Cloud Framework.

## 2. Discounts

In alignment with the NIST Definition of Cloud Computing Gegu CSS rates are elastically priced on a pay for usage day rate basis.

Discounts however are available for longer-term service engagements as follows

Engagements of 200 or more days will attract a discount of 6%

Engagements of more than 100 days but less than 200 days will attract a discount of 3%

Engagements of less than 100 days will not attract any discount from the published rate.

## 3. Termination

Should an engagement that has attracted a discount be terminated early a termination charge equivalent to the difference between initially agreed discounted rate and the rate for the days utilised will be incurred.

For example if a engagement for 120 days if terminated after 60 days the termination charged will be 60 x (standard rate - discounted rate).