

INNOVATION SERVICES

G Cloud 14 Service Definition Document



A photograph of two men in an office setting. The man on the left, wearing a dark blue polo shirt and glasses, is looking at a laptop screen. The man on the right, wearing a white t-shirt and glasses, is looking at the same screen. The laptop screen displays lines of code. In the background, there are office desks, a red pillar, and a person standing. The text "INNOVATION SERVICES" is overlaid in large white letters.

INNOVATION SERVICES

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Many organisations fail to see real, tangible impact from their innovation efforts and struggle to make promising results happen at scale. **AND Digital** uses a proven, iterative framework to help you prototype and experiment fast, and evaluate where and how you should focus innovation investment for optimum results.



SERVICE FEATURES

- Opportunity assessment defining how innovation could support your organisation's objectives
- Ideate, test and learn approach
- Ideate- generate new ideas to solve problems
- Ideate- Freedom to be creative and bold, without constraints
- Test- prioritise and test ideas based on a defined hypothesis
- Test- Building quickly and a fast-fail approach proving value
- Learn- Learn and evolve throughout process to develop the MVP
- Learn- Defined set of performance indicators to realise value
- Exploring innovation through research, workshops, innovation labs, hackathons



SERVICE BENEFITS

- Finding new and diverse ideas to address problems and opportunities
- Structured and repeatable approach to discover and form bold ideas
- Iterating at speed with rapid cycles of build, test, learn
- Providing a clear method for mapping ideas to opportunities
- Maintaining your strategic direction through innovation
- Confidence in the value and scalability of your innovation programmes



KEY CASE STUDY EXAMPLES

MATALAN

Matalan wanted to replicate the in-store experience online, engaging consumers as they become increasingly mobile-led. To get a better understanding of online and mobile behaviours, **AND** built a bespoke, multifunctional UX lab for Matalan. Since launch, the retailer has seen its ecommerce business grow significantly.

boohoo

We are proud to be Boohoo's innovation partner proving concepts and delivering market leading ideas to their business. Recently we developed a new service for Boohoo's fashion buyers, transforming their internal purchase process

A photograph of three people in a meeting. A woman with blonde hair is on the left, looking towards the right. Two men are in the center and right, looking at a whiteboard. The man in the center is pointing at the whiteboard with his right hand. He is wearing a light-colored shirt and glasses. The man on the right is wearing a dark jacket with a white logo that says "CALVIN KLEIN JEANS" and is also pointing at the whiteboard. The whiteboard has some papers and diagrams on it. The background is a blurred office setting.

ABOUT **AND** Digital

It's time to unlock greater value – faster.

AND Digital is a UK company built from the ground up to **accelerate digital delivery** - empowering organisations to deliver better, more efficient digital services and products today.

At the same time, we combine our technical expertise with an award-winning learning ethos. This means that even as we're helping clients ship best-in-class services, we're also helping to build the high performing digital teams and capabilities they need for continued success tomorrow.

The result?
Greater value from digital, delivered faster.



UK-wide service delivery with
9 **AND** offices located across
the country.



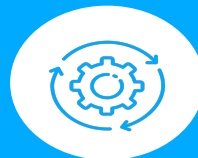
600+ Agile digital experts
across product, technology,
UX, delivery and data.



Onshore teams, co-located or
remote, work alongside your
in-house experts.



Multi-cloud expertise with
AWS, Azure and Google Cloud
certification.



200+ tech agnostic engineers
to deliver smarter solutions -
fast.



You retain the intellectual
property for the services and
products we build.



Transparent pricing and a
service designed to adapt fast
to your evolving needs.



Wide-ranging experience
across sectors and highly
regulated environments.



Ranked Outstanding for
engagement and 10th Best
Company to Work For in UK.*

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