

Pricing Model for the High Cost Drugs System

Basis for charges

- Pricing is determined by the total population size covered by the commissioner organisation(s) purchasing the system.
- The initial implementation fee is a one off charge and becomes due on the date of commencement of the contract.
- The licence and support charge is an annual charge and becomes due on the System Delivery Date.

Please see appendix on page 2 for scale of charges. These prices are exclusive of VAT.

Available discounts

- Volume discounts are available for customers with more than one Blueteq system.

Population	Available discount
500,000 – 1,000,000	20%
1,000,001 – 3,000,000	25%
3,000,001 - 5,000,000	30%
5,000,001 – 7,000,000	35%

- Discounts are available for customers who have held a licence for a system for 12 months or more

Population	Available discount
500,000 – 1,000,000	10%
1,000,001 – 3,000,000	15%
3,000,001 - 5,000,000	20%
5,000,001 – 7,000,000	25%

- Discounts may be available for customers serving multiple commissioner organisations.

Population	Available discount
1,000,001 – 4,000,000	25%
4,000,001 - 7,000,000	35%
7,000,001 – 10,000,000	40%

Appendix – Pricing Schedule

Total Organisation(s) Population Size	Implementation Fee	License & Support Charge
0 - 250,000	£ 6,000.00	£ 5,000.00
250,000 - 300,000	£ 6,000.00	£ 6,750.00
300,000 - 400,000	£ 6,000.00	£ 8,500.00
400,000 - 500,000	£ 6,000.00	£ 10,250.00
500,000 - 600,000	£ 6,000.00	£ 12,000.00
600,000 - 700,000	£ 6,000.00	£ 13,750.00
700,000 - 800,000	£ 6,000.00	£ 15,500.00
800,000 - 900,000	£ 6,000.00	£ 17,250.00
900,000 - 1,000,000	£ 6,000.00	£ 19,000.00
1,000,000 - 1,250,000	£ 7,500.00	£ 20,750.00
1,250,000 - 1,500,000	£ 7,500.00	£ 22,000.00
1,500,000 - 1,750,000	£ 7,500.00	£ 25,000.00
1,750,000 - 2,000,000	£ 7,500.00	£ 28,000.00
2,000,000 - 2,250,000	£ 9,000.00	£ 31,000.00
2,250,000 - 2,500,000	£ 9,000.00	£ 34,000.00
2,500,000 - 2,750,000	£ 9,000.00	£ 37,000.00
2,750,000 - 3,000,000	£ 9,000.00	£ 40,000.00
3,000,000 - 3,250,000	£ 9,000.00	£ 43,000.00
3,250,000 - 3,500,000	£ 9,000.00	£ 46,000.00
3,500,000 - 3,750,000	£ 9,000.00	£ 49,000.00
3,750,000 - 4,000,000	£ 9,000.00	£ 52,000.00
4,000,000 - 4,250,000	£ 10,000.00	£ 55,000.00
4,250,000 - 4,500,000	£ 10,000.00	£ 58,000.00
4,500,000 - 4,750,000	£ 10,000.00	£ 61,000.00
4,750,000 - 5,000,000	£ 10,000.00	£ 64,000.00
5,000,000 - 5,250,000	£ 10,000.00	£ 67,000.00
5,250,000 - 5,500,000	£ 10,000.00	£ 70,000.00
5,500,000 - 5,750,000	£ 10,000.00	£ 73,000.00
5,750,000 - 6,000,000	£ 10,000.00	£ 76,000.00
6,000,000 - 6,250,000	£ 10,000.00	£ 79,000.00
6,250,000 - 6,500,000	£ 10,000.00	£ 82,000.00
6,500,000 - 6,750,000	£ 10,000.00	£ 85,000.00
6,750,000 - 7,000,000	£ 10,000.00	£ 88,000.00
7,000,000 - 7,250,000	£ 10,000.00	£ 91,000.00
7,250,000 - 7,500,000	£ 10,000.00	£ 94,000.00
7,500,000 - 7,750,000	£ 10,000.00	£ 97,000.00
7,750,000 - 8,000,000	£ 10,000.00	£ 101,000.00
8,000,000 - 8,250,000	£ 10,000.00	£ 104,000.00
8,250,000 - 8,500,000	£ 10,000.00	£ 107,000.00
8,500,000 - 8,750,000	£ 10,000.00	£ 110,000.00
8,750,000 - 9,000,000	£ 10,000.00	£ 113,000.00
55,000,000 – 65,000,000	£30,000.00	£225,000.00

Commissioner Organisation population sizes will be determined according to the latest figures published by the Office for National Statistics.