



G Cloud 14 Service Pricing

May 2024



Who we are

We accelerate digital capabilities to help organisations thrive.

For as long as we can remember (and we've been around for over 32 years), organisations have struggled to deliver digital change. Technology continues to change. User expectations continue to rise. And getting the right resource, skills and expertise to deliver on time, on budget and to the highest quality is a real challenge.

That's where we come in. We are a software development business that accelerates digital change by bringing the right blend of people and technology together to deliver successful software applications that make money, save money and solve problems.

Tech.

Tech that's made for you.

We build software applications, features and customer experiences that help increase revenue and drive growth. And we use technology to improve existing business processes, helping you save money and create efficiencies.

Talent.

Talent that's trusted.

Projects come and go. Whether you need a temporary talent boost or a long-term partnership, bring ^[1]_[SEP]in the experts you need, when you need them.

Together.

Your agenda is our agenda.

We work in partnership with you to co-create software solutions that accelerate ^[1]_[SEP]digital transformation with technology innovation, scalability and agility.

About our pricing

Pricing for this service is resource-based as per the SFIA rate card on the following slides.

Our pricing includes all the “value add” that working with Leighton brings. This includes, Customer Success services, Colleague Experience services, Onboarding and People Vetting services. Pricing also includes other value add, such as invitations 3 x per year to our acclaimed On:Tech events and numerous networking opportunities.

We appreciate that every customer is different and will work **together** with you to deliver on your individual needs and outcomes as well of the needs or the organisation you represent.

Our services are provided on a Time & Materials basis, please refer to our SFIA Standard Rate Card on the following pages.

Further details on this offering are included in our service documentation.



SFIA Rate Card – Cloud Support Services

Pricing for this service is resource-based as per the SFIA rate card on the following slides.

	Strategy & Architecture	Business Change	Solution development & Implementation	Service Management	Procurement & management support	Client Interface
1. Follow	£470	£470	£470	£470	£470	£470
2. Assist	£600	£600	£600	£600	£900	£900
3. Apply	£800	£800	£800	£800	£800	£800
4. Enable	£950	£950	£950	£950	£950	£950
5. Ensure or advise	£1175	£1175	£1175	£1175	£1175	£1175
6. Initiate or Influence	£1275	£1275	£1275	£1275	£1275	£1275
7. Set Strategy or inspire	£1475	£1475	£1475	£1475	£1475	£1475

Standards for our rate card

We know that no two projects are the same, our rate card details the different levels of experience available. We would work with you to agree the level required for your project.

- Consultants working day: 8 hours exclusive of travel & lunch
- Working week: Monday to Friday excluding National Holidays
- Office hours: 9:00 to 5:00pm Monday to Friday
- All rates exclude VAT which will be added
- Travel mileage subsistence: Payable at Leighton standard rates outside M25.
- Mileage: As above.
- Professional Indemnity Insurance: Included in day rate.
- All rates are in GBP.



Thank you

