

web labs

**MS**

school music  
service

SCHOOLS

MUSIC

SERVICE

G-CLOUD

PRICING

## Schools Music Service

**LICENSES** - The Web Labs Solution includes the following SaaS software licenses granted for unlimited administration users and unlimited tutors.

**BUYERS** have the option of choosing different plans where they can either retain their existing CMS, EDMS, CRMs and electronic forms packages incurring higher Integration costs or go for SaaS Web Labs versions with lower integration costs.

**IMPLEMENTATION SERVICES** - Web Labs will provide one-off fixed cost the following services for:

- a. Theming and design of a responsive and customer focused web site
- b. User, Admin and Developer Training
- c. Integration services for 3rd Party systems, e.g. CRM, Payment, GIS, eForms, 3rd party customer information providers.

**MAINTENANCE AND SUPPORT SERVICES** – Fixed annual costs paid monthly in arrears for:

- a. SaaS Licence
- b. UK Cloud Hosting (optional)
- c. Software Maintenance and Support

## Pricing Matrix

Pricing details	
<b>Implementation</b> This includes but is not limited to: <i>Parent/Guardian portal</i> <i>Tutor Portal</i> <i>Lessons and Instruments</i> <i>Lesson Bookings</i> <i>Instrument Hire</i> <i>Customer front end</i> <i>Exams and Concerts</i>	£20,000
<b>Total fixed License cost</b>	£20,000
<b>Theming</b>	POA

Theming and design of a responsive and customer focused web site and customer portal	
<b>Training</b> User, Admin and Developer Training and User Experience testing (5 Days Included)	£3,500
<b>Integration</b> Integration to 3rd Party systems, e.g., CRM, Payments, GIS	See SFIA for additional days

## Hosting and Support

External Hosting and Software Maintenance & Support Based on 4 years Contract

Hosting and support details	
<b>External Hosting</b> Cost per annum	£4,000
<b>Software Maintenance</b> Software Maintenance and Support (cost per annum)	£6,000
<b>Software as a Service Option</b> SaaS to cover licensing for tech mobile app, case management and advanced scheduling tool	£800 per month

Additional G-Cloud 14 Professional Services	
Service	Per Day
Training	£750
Designer	£950
Integration and Content Migration	£850
Software Development	£950
Project Management	£900

Solution Architect	£950
Information Designer	£950