

THE PEAK CONSULTANCY

Service Pricing Model

for

Atlassian Data Center Product Licensing

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Service Pricing Model: Jira MaaS at O/OS

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Introduction

Our Atlassian Data Center Product Licensing service provides a simple, fixed price procurement route for GCloud 14 customers who need Atlassian Data Center product licences but are either unable to or do not want to buy them directly from Atlassian.

The list prices given in this Service Pricing Model document are inclusive of:

- Licensing guidance, providing impartial advice on the most cost-effective Data Center licences and licencing model for your circumstances.
- Licence procurement.
- Licence renewal reminders.
- Cataloguing and record-keeping of all Atlassian Support Entitlement Numbers (SENs) and other relevant license information on your behalf.

This document sets out the pricing model used for this service, illustrated with some examples of typical scenarios to help you understand how it is applied. All prices given in this Pricing Model are exclusive of VAT.

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Atlassian Data Center Annual Pricing

Jira Software

Users	Price
1 - 500	£45,840
501 - 1,000	£79,180
1,001 - 2,000	£137,500
2,001 - 3,000	£189,600
3,001 - 4,000	£240,600
4,001 - 5,000	£292,700
5,001 - 6,000	£359,400
6,001 - 7,000	£413,600
7,001 - 8,000	£467,700
8,001 - 9,000	£520,900
9,001 - 10,000	£575,100
10,001 - 15,000	£629,200
15,001 - 20,000	£683,400
20,001 - 25,000	£736,500
25,001 - 30,000	£790,700
30,001 - 35,000	£844,900
35,001 - 40,000	£899,100
40,001 - 45,000	£952,200
45,001 - 50,000	£1,006,000
50,001 +	£1,060,000

Pricing Example

Pricing for 2,500 users

User tier: 2,001-3,000

Filled seats: 2,500

Open seats: 500

Annual price: £189,600

Approximate price per user per month: £6.32

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Confluence

Users	Price
1 - 500	£29,170
501 - 1,000	£52,090
1,001 - 2,000	£95,850
2,001 - 3,000	£144,800
3,001 - 4,000	£192,700
4,001 - 5,000	£240,600
5,001 - 10,000	£276,000
10,001 - 15,000	£300,000
15,001 - 20,000	£324,000
20,001 - 25,000	£347,900
25,001 - 30,000	£371,900
30,001 - 35,000	£395,900
35,001 - 40,000	£419,800
40,001 +	£443,800

Pricing Example

Pricing for 2,500 users

User tier: 2,001-3,001

Filled seats: 2,500

Open seats: 500

Annual price: £144,800

Approximate price per user per month: £4.83

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Service Pricing Model: Jira MaaS at O/OS

Bitbucket

User Count	Price
1 - 25	£2,396
26 - 50	£4,375
51 - 100	£7,918
101 - 250	£15,830
251 - 500	£21,040
501 - 1,000	£31,670
1,001 - 2,000	£63,240
2,001 - 3,000	£94,910
3,001 - 4,000	£126,400
4,001 - 5,000	£158,100
5,001 - 6,000	£189,800
6,001 - 7,000	£221,300
7,001 - 8,000	£253,000
8,001 - 9,000	£284,600
9,001 - 10,000	£316,300
10,001 - 11,000	£347,900
11,001 - 12,000	£379,500
12,001 - 13,000	£411,200
13,001 - 14,000	£442,700
14,001 - 15,000	£474,400
15,001 - 16,000	£506,100
16,001 - 17,000	£537,700
17,001 - 18,000	£569,300
18,001 - 19,000	£600,900
19,001 - 20,000	£632,600
20,001 - 21,000	£664,200
21,001 - 22,000	£695,800

Pricing Example

Pricing for 2,500 users

User tier: 2,001-3,001

Filled seats: 2,500

Open seats: 500

Annual price: £94,910

Approx price per user month: £3.16

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22,001 - 23,000	£727,500
23,001 - 24,000	£759,100
24,001 - 25,000	£790,700
25,001 - 26,000	£822,400
26,001 - 27,000	£854,000
27,001 - 28,000	£885,600
28,001 - 29,000	£917,200
29,001 - 30,000	£948,900
30,001 - 31,000	£980,600
31,001 - 32,000	£1,012,000
32,001 - 33,000	£1,043,000
33,001 - 34,000	£1,075,000
34,001 - 35,000	£1,107,000
35,001 - 36,000	£1,138,000
36,001 - 37,000	£1,170,000
37,001 - 38,000	£1,201,000
38,001 - 39,000	£1,233,000
39,001 - 40,000	£1,265,000
40,001 - 41,000	£1,296,000
41,001 - 42,000	£1,328,000
42,001 - 43,000	£1,360,000
43,001 - 44,000	£1,391,000
44,001 - 45,000	£1,423,000
45,001 - 46,000	£1,455,000
46,001 - 47,000	£1,486,000
47,001 - 48,000	£1,518,000
48,001 - 49,000	£1,549,000
49,001 - 50,000	£1,581,000

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Jira Service Management

Agent Count	Price
1 - 50	£18,750
51 - 100	£31,250
101 - 250	£56,260
251 - 500	£98,450
501 - 750	£137,520
751 - 1,000	£177,110
1,001 - 2,000	£226,080
2,001 - 3,000	£267,750
3,001 - 4,000	£308,390
4,001 - 5,000	£349,020
5,001 - 6,000	£390,690
6,001 - 7,000	£431,330
7,001 - 8,000	£473,000
8,001 - 9,000	£513,630
9,001 - 10,000	£555,310
10,001 - 11,000	£595,940
11,001 - 12,000	£637,610
12,001 - 13,000	£678,250
13,001 - 14,000	£719,920
14,001 +	£770,970

Pricing Example

Pricing for 2,500 agents

Agent tier: 2,001-3,000

Filled seats: 2,500

Open seats: 500

Annual price: £226,080

Approx price per agent per month: £7.54

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Crowd

Users	Price
1 - 500	£6,042
501 - 1,000	£8,647
1,001 - 2,000	£11,250
2,001 - 3,000	£13,850
3,001 - 4,000	£16,560
4,001 - 5,000	£19,170
5,001 - 10,000	£23,750
10,001 - 15,000	£28,440
15,001 - 20,000	£32,920
20,001 +	£38,230

Pricing Example

Pricing for 2,500 users

User tier: 2.001-3,001

Filled seats: 2,500

Open seats: 500

Annual price: £13,850

Approx price per user month: £0.46

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Bamboo

User Count	GBP GC14
2 - 5	£3,333
5 - 10	£6,084
11-25	£12,080
26 - 100	£24,250
101 - 250	£60,590
251 - 500	£90,930
501 - 1,000	£139,400
1,001 - 2,000	£195,200

Pricing Example

Pricing for 75 users

User tier: 26-100

Filled seats: 75

Open seats: 25

Annual price: £24,250

Approx price per user month: £26.94

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Atlassian Marketplace Applications

Atlassian offers a wide range of applications to enhance its core products, through the Atlassian Marketplace: <https://marketplace.atlassian.com>

Application Bundling

Atlassian bundles some of the more powerful Marketplace applications with Data Center editions of its products:

Application	Bundled with Jira	Bundled with Confluence
JIRA APPLICATIONS		
Advanced Roadmaps	Data Center	
JIRA SERVICE MANAGEMENT APPLICATIONS		
Insight Asset Management	Data Center	
CONFLUENCE APPLICATIONS		
Team Calendars		Data Center

Additional Applications

Additional Atlassian Marketplace application licenses can be purchased using our Atlassian Marketplace Application Licensing service, also listed under GCloud 14 Lot 3.