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innovative individuals  
inspirational ideas  
immediate impact

## Thank you for considering i3Works

As an established, dynamic and growing SME management consultancy, i3Works has extensive experience of working across all tiers of government and within highly regulated industries to deliver successful outcomes across our P3M, Project Controls, Digital, Business Change and Service Management engagements.

Our service catalogue continues to evolve and map to the Digital, Data and Technology (DDaT) Capability Framework as well as complying to the GDS functional standard for the creation of digital services. This enables us to bring the more traditional skills of planning, controls, project and programme management in an Agile manner to support our customers in achieving successful outcomes from their cloud and wider digital transformation initiatives.

Our capability for delivering high-profile digital, comms and technology-centric management and support solutions across the government spectrum is how we are best known, but that isn't our sole focus. Our record speaks for itself: we successfully deliver commissions requiring P3M, planning, strategy and delivery along with related functions.

When we work with you, you get far more than a consultancy. Our values of innovation, inspiration and integrity are underpinned by exceptional levels of industry knowledge, management and leadership experience, and a flexibility that allows us to hit the ground running and embed change within the digital projects, programmes, and portfolios to which we are assigned. Our people work alongside yours, developing strategy, providing challenge and advice, and putting in the hard graft on the frontline where needed.

Our teams consist of a diverse range of talented, highly qualified, and driven colleagues trained in a multitude of recognised management techniques. Our understanding of the theory is evidenced by a range of qualifications, from MBAs through to Registered Project Professionals (APM), Chartered Professionals (ChPP) and Chartered Engineers (CEng). Most importantly, we have a proven track record showing how capable we are at putting the theory into practice. We understand how to implement the right processes, when to adapt them, and when to try something new, so that we can deliver effective and efficient solutions tailored to the specific demands of our clients.

As an SME we pride ourselves on our ability to be agile and flexible – our 'can do' attitude is ingrained in our people. We provide the high-level strategy and leadership, but we also embed ourselves as part of your team or service, working both for you and alongside you. Our ability to integrate and adapt has been the cornerstone of our success so far, and it's why we retain so many clients. In essence, they trust us to deliver, regardless of size, complexity, or duration.

If you need P3M, digital strategy, leadership, advice, or support, get in touch. No matter your requirements, you can be sure of one thing: **i3Works...works.**

## Services within our Architecture Capability Area:

Artificial Intelligence (AI) and Machine Learning (ML) Services
Assessment of Cloud Services Supply Chain
Cloud Architecture
Cloud Architecture and Design
Cloud Based Business Process Improvement
Cloud Consultancy
Cloud Cost Optimisation
Cloud Discovery, Strategy and Business Case
Cloud Feasibility
Cloud Hosting, Infrastructure and Application Planning and Delivery
Cloud Hosting, Software and Technology Services Integration
Cloud Integration Consultancy
Cloud Managed Services
Cloud Migration
Cloud Service Architecture
Cloud Service Design Support
Cloud Service Testing Services
Cloud Services and Technology Sourcing
Cloud Services for Defence
Cloud Services for Major Infrastructure
Cloud Services for Transformation
Cloud Solutions for Defence
Cloud Solutions for Government
Cloud Solutions for Major Infrastructure
Cloud Solutions for Transformation
Cloud Sourcing Services
Cloud Strategy
Cloud Technology Services Capability Assessment
Cloud Technology Services Client Side Partner
Cloud Technology Services Design
Cloud Technology Services for Managed Service Providers
Data Insights, Visualisation and Analytics
Data Science and Data Exploitation Services
Design and Implementation of Cloud Solutions
Designing and Developing Cloud Architecture - IT Target Operating Model (TOM)
Designing and Developing Cloud Architecture - Technical Delivery Partner
Digital Transformation
Digital Workplace
Disaster Recovery
eDiscovery Cloud Software Services
Emerging Cloud Technologies Assessment
Enterprise Architecture
Enterprise Architecture for Cloud
Enterprise Architecture for Transformation
Vision to Action

## Key Service Features and Benefits

All of the cloud services listed in i3Works' Architecture capability area are at the heart of digital services offering. Our architecture services team all provide support toward strategy, design, implementation and support throughout the cloud project lifecycle including best-practice Cloud Architecture advice on system integration, engineering and technology operations aligning to GDS digital standards and ensuring a successful return on investment.

### Features

Cloud Architecture services provide strategic recommendations and prioritization options.

Assessment of current cloud architecture against planned.

Architectural gap analysis between current architectures and target architectures.

Cloud Architecture roadmap review and development.

Cloud compliance frameworks adherence reviews.

Enterprise services, assessment of shared services and operational management.

Cloud Architecture evaluation of security risk management against adopted frameworks.

Cloud Architecture infrastructure overview, operating systems, and fitness for purpose.

Cloud Architecture provides master data management end to end analysis.

Assessment of business intelligence and data warehousing architecture.

### Benefits

Guidance on strategy definition for transition.

Sharing that responsibility with Cloud Architecture consultants increases ROI.

Providing you with tools and strategies to modernize your applications.

Migration strategies, whether that's one workload or the entire enterprise.

We can design, build, or enhance your analytic architecture.

Our Cloud Architecture consultants review, advise and enhance optimisation.

Consultants embedded into your organisation to deliver end-to-end guidance.

Realising your business strategy releases your teams engagement with customers.

Cloud Architecture provides master data management end to end analysis.

Assessment of business intelligence and data warehousing architecture.

Architecture

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## About our architecture team

Our Architecture team are a group of passionate, ethical, experienced consultants that add value. Who build sustainable relationships ensuring the business needs are recognised and delivered.



Our team has industry recognised accreditation in:

- TOGAF
- ITIL
- Microsoft O365, Power BI and Azure
- AWS Cloud

With skills in:

- On-Prem Platforms: AWS, Cloud, IaaS, PaaS, SaaS, SOA, API and Microservices
- Creating Blueprints, Models, Roadmaps, Principles, Standards and Patterns
- Spanning the architectural perspectives of Business, Data, Applications, Infrastructure, Security and Service

Our team has sector experience in the following sectors:

- Public Sector
- Defence
- Nuclear
- Financial Services
- Health Care
- Education
- Rail
- Automotive
- Utilities (Energy and Water)
- Retail



To find out more about our industry leading services, call us on 01172 338903 or visit [www.i3Works.co.uk](http://www.i3Works.co.uk)

## What we can do for you

- Our architecture team provides consultants with a wide range of experience across multiple industries who have delivered quality end-to-end solutions on time and to budget.
- Working in ways that ensure execution links back to strategy and core capabilities whilst measuring and monitoring KPI's as well as identifying, recording and mitigating risks to the project.
- We can review cloud strategy providing strategic recommendations and prioritization options whilst ensuring that execution links back to strategy and core capabilities
- Provision of architectural gap analysis between current (as-is) architectures and target (to-be) architectures helping to ensure successful outcomes.
- Our architecture consultants' skills include enterprise, solution, data and security architecture design that integrates with DevOps, agile/project delivery, service management and customer management.
- Our team will formulate holistic migration strategies, whether you are migrating an individual workload or the entire enterprise that deliver high quality, flexible, scalable solutions that behave predictably whilst cutting costs at a time when digital transformation is accelerating.
- We are not partnered with any cloud platform supplier so offer an agnostic view of the best platform for your project considerations of cost, timescale and quality of service with no vendor considerations
- Consultant guidance on strategy definition for transition to the cloud, cloud advisory services to help answer key questions, change management enablement, impartial advice on modernization of organizational process, and technical issues related to the cloud



## Our Experience

**The 10-year long Programme named CORTISONE will address the support requirement for information gathered by the Defence Medical Services (DMS) to fully and effectively support the delivery of evidence based medical, dental and healthcare outputs. It will provide a fully integrated information service that supports medical processes seamlessly between the firm and deployed operational locations on a MOD owned and hosted system.**

**i3Works has worked within the CORTISONE programme for 18 months and was part of the team that successfully created the artefacts for the Main gate and the cabinet scrutiny to achieve funding approval.**

**As a part of the Defence Emporium (MODCloud hosting) project our consultants received the following feedback:**

**As our cloud delivery partner, i3Works have been instrumental in the implementation of Defence MODCloud services including the rapid onboarding of programme and Project Consultants, Agile Specialists, DevOps and Service Management Professionals augmenting the MOD team**

***Clint Chambers, Deputy Head of ASDT***







The deployment of Cloud Hosting and related services such as application development services are key enablers in our overarching ambition to provide better value, rapid development and a more agile, customer-focused way in which to develop and deliver our services. i3Works are key to the successful delivery of this programme.

*Sara Sharkey, Brigadier & 1\**



For more information about us, contact

**Adrian Plummer**, Associate Director (Architecture): [Adrian.Plummer@i3Works.co.uk](mailto:Adrian.Plummer@i3Works.co.uk)

Or

**Business Development:** [bd@i3Works.co.uk](mailto:bd@i3Works.co.uk)

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## Other Services on G-Cloud

i3Works offers a range of digital and cloud services to your organisation, with skills to lead, support, and advise your team - no matter how large or small, complex or simple.

Everything we do is delivered by highly experienced practitioners who can offer either stand-alone advice or manage a fully integrated service. As well as the service offered within this brochure, we provide a range of other aligned services within the broad categories shown below, these can be found easily with an appropriate G-Cloud search or by contacting us directly at **bd@i3Works.co.uk**

The quantity of our satisfied customers speaks volumes for us, and our track record of success is unrivalled. If you need a range of cloud specialists, a cloud delivery team or digital consultancy support, you need i3Works.

To find out more about our industry leading services, visit: [www.i3Works.co.uk](http://www.i3Works.co.uk)

Among our Other Services are:



P3M



IT Transformation



Strategic Analysis



Service Management



Business Analysis



Knowledge Management



Agile



Lessons Learned



Planning



Risk Management



Project Controls



Digital and Design Consultancy



Project Assurance



Turnaround



Sustainability & Decarbonisation

## SFIA Price Matrix

SFIA Level	Equivalent consultancy level	Rate (excluding VAT)
1 Follow	Graduate/ Fast Track Consultant	£425
2 Assist	Junior Consultant	£580
3 Apply	Consultant	£730
4 Enable	Senior Consultant	£855
5 Ensure/Advise	Principal Consultant/SME	£1010
6 Initiate/Influence	Managing Consultant	£1195
7 Set strategy/inspire	Associate Director	£1345

### Standards for consultancy day rate cards

- **Consultant’s Working Day** 8 hours exclusive of travel and lunch.
- **Working Week** Monday to Friday excluding national holidays.
- **Office Hours** Assumed 9am to 5pm, but flexible to client requirements.
- **Travel and Subsistence** Included in day rate within 30 miles of i3Works office locations (Bristol and London), payable at client’s T&S rates outside of this.
- **Professional Indemnity Insurance** Included in day rate.

Note: Rates are exclusive of VAT, which will be charged at the prevailing rate

### Service Levels



- Our consultants are qualified in: PRINCE2®, APMG® Change Management, IAM® Accelerated Implementation Methodology, AgilePM®, APMP®, PPC®, MoR®, RPP®, Better Business Cases™, MBAs, Agile SAFe®, Lean®, Primavera P6, MoP®, MSP®, MoV® and various other professional qualifications
- Our team includes Fellows and Members of the Association of Project Management
- We provide permanent staff as standard, but these can be supplemented by our world-class associate pool for specific sector expertise and practical domain knowledge
- We also work closely with an extensive range of renowned partners – including BOXARR and Hyde Park Solutions – who add their expertise and capacity to our own to provide the best service possible for our clients

### Quality in our Service



- We are accredited to ISO9001, ISO27001 and ISO44001 & ISO14001
- Our embedded contract performance monitoring and client satisfaction processes minimise issues and maintains our reputation for delivery
- We can work within client’s systems and are highly experienced in data management software such as SharePoint, Jira, Trello, MS Project, Primavera P6, etc
- i3Works staff hold appropriate security clearance (generally SC and above), and the company itself holds Cyber Essentials+ and ISO27001. All staff are trained in cyber and data security

### Services Implementation: On-boarding and off-boarding support



- We follow a non-intrusive process for project implementation (on-boarding), transition and handover effectively and smoothly transitioning to business as usual (off-boarding). This is customised to each of our clients and projects
- We apply the i3Works ‘Engagement Model’ which includes assigning a senior account director to each contract. The model ensures engagement is formally controlled and enables effective client outcomes

### Contract Termination Terms



- Negotiable depending on the requirement and length of engagement
- For further information see our Terms and Conditions included within the service description

### Additional Information



- Support hours are standard working hours Monday to Friday

i3Works is a Bristol-based consultancy with nationwide coverage. We have extensive experience of working with high-profile clients across a number of sectors, including:

- Defence
- National Security
- IT/Comms
- Public Sector
- Private Sector (Energy, Utilities, Rail, Infrastructure, Health, Technology)
- Nuclear

Our people are experienced, highly qualified and trained in the relevant techniques for their skillsets. Our understanding of the theory is evidenced by a range of qualifications, from MBAs through to (APM) Registered Project Professionals.

More importantly, we know how to put the theory into practice, when to adapt it and when to try something new, so that we can deliver effective and efficient solutions tailored to the specific demands of our clients.

For more information about us, contact

**Adrian Plummer**, Head of Architecture: [Adrian.plummer@i3Works.co.uk](mailto:Adrian.plummer@i3Works.co.uk)

Or

**Business Development**: [bd@i3Works.co.uk](mailto:bd@i3Works.co.uk)

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