



Complex Change Made Easy

Commercial Modelling

40C supplies experienced commercial modelling support to help clients secure assurance when making decisions that have financial implications. We ensure that various strategic options, scenarios or investments are thought through by combining accounting, finance and business metrics to develop a robust forecast of the future, wherein risks are well understood.

Features

- ➡ 3-Statement, Discounted Cash Flow (DCF), Comparable Company Analysis, Option Pricing
- ➡ Logical commercial modelling built to adapt to changing market conditions
- ➡ AI integration for streamlined formula development and trend identification
- ➡ Stage-gated project to ensure delivery is tightly managed and avoids slippage
- ➡ PMPR: Project Management Progress Review meetings
- ➡ Health, Local/ Central Government, Transport, Social Housing, Higher Education
- ➡ Knowledge transfer, capacity and capability building, upskilling
- ➡ Reusable tools, techniques, methodologies and templates
- ➡ Social value add embedded for sustainable change
- ➡ Combines business, technical and commercial views to deliver holistic analysis and solution design



Product Benefits

- 💡 Responsive to changing customer needs by keeping pace with innovation
- 💡 Improved decision making and risk management through robust scenario-based testing
- 💡 More accurate financial forecasting, identifying issues and opportunities in advance
- 💡 Innovative problem solvers with specialist knowledge of leading-edge technology
- 💡 Informed and timely decision making; clarity of responsibilities and accountabilities
- 💡 Managed change to embed transformation and secure buy in
- 💡 Cost, scope and outputs certainty for fixed price work
- 💡 Increased agility, collaboration and scalability
- 💡 Expert liaison between diverse teams and organisational departments
- 💡 Knowledge of and experience with public, private and third sector transformation

Who are we?

40C is a business change and technology consultancy with years of experience in delivering high-value, successful projects. We bring pace, agility and a range of evidence-based, proprietary approaches and methods to every one of our delivery projects to drive value.

We have skilled and experienced teams that combine recognised best practice and innovative techniques to enable you to get the most out of your data and your people. We develop and implement solutions to drive operational efficiency and support this with expertise in organisational development, performance management, culture change, and programme delivery.

Lastly, everything we do is viewed through a lens of economic, social and environmental value. This ensures that the design and embedded new ways of working contribute to the wider organisational purpose and societal benefit.

