

CYBERFORT



# G-Cloud 14

## Cloud Support Pricing Consulting Services

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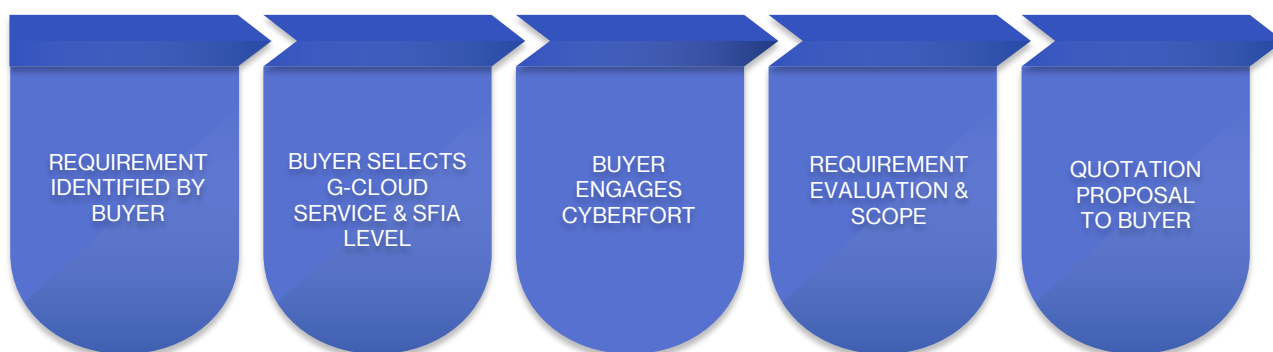
# Consulting Services Pricing

## Pricing Overview

Cyberfort has a pragmatic and flexible solution to pricing to meet the scope and requirements of our G-Cloud clients. Where specific solutions for Cloud Support – Consulting Services are required under the framework, our pricing links clearly to Resources Based Pricing detailed in our SFIA rate card framework. The approach detailed below allows us to work closely with the Buyer, ensuring that we address your business needs with a service that delivers the desired outcomes.

## Cyberfort Pricing Process

Cyberfort takes a 'one team' approach to working with the Buyer, from our initial engagement the stages below are built into our service delivery approach to provide you with a clear quotation and solution proposal to meet your requirements.



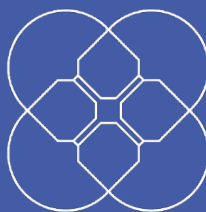
- Cyberfort's consultative approach is to engage and work collaboratively and in partnership with the Buyer to ensure delivery of the specific requirements.
- We will initially conduct a stakeholder engagement meeting, or a series of meetings/workshops, to better understand the specific aspects of the Buyer's business challenges and requirements.
- The Evaluation and Scoping phase is critical to providing the foundation for successful outcomes, by building a comprehensive understanding of the requirements, and applying this knowledge to the target environment/service, delivery plan and future operations.
- Based upon the Evaluation and Scoping phase, we will translate the specific aspects of the Buyer's security, technology and business needs to develop and deliver a quotation proposal that meets all the requirements.

## Cyberfort G-Cloud Consulting Services

- ➔ Cyber Security Services and Support
- ➔ Cyber as a Service
- ➔ Framework Assurance & Controls Testing
- ➔ Governance, Risk & Compliance (GRC)
- ➔ NCSC GovAssure Support Service
- ➔ NCSC Cyber Resilience Audit Support Service
- ➔ 3rd Party Supplier & Partner Assurance
- ➔ Secure By Design
- ➔ Technical Security and SecOps Services
- ➔ Technical Professional Services

## Consulting Services Rate Card

SFIA Level	Cyber Consultant Grade/ Role	Day Rate
7	Managing Cyber Consultant (Strategy)	£1150
6	Principle Cyber Consultant (Influence)	£950
5	Lead Cyber Consultant (Advise)	£850
4	Senior Cyber Consultant (Enable)	£750
3	Cyber Consultant (Apply)	£645
2	Junior Consultant (Assist)	£450
1	Cyber Admin (Follow)	£250



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