



Office 365 Productivity Consultancy

G-Cloud - Service Definition

Introduction

Business Cloud Integration are a highly specialised consultancy focused entirely on SharePoint and its associated online Microsoft stack (Azure, Office 365, Office Web Apps etc.). We are a small “boutique” group of SharePoint developers, analysts, consultants, and architects who are focused on delivery of business benefit to our customers.

We are a Microsoft Silver Partner for Cloud Services, and, via our sister company, we are also part of a Microsoft Gold Partner for Content and Collaboration services. All of our SharePoint Consultants are either Microsoft qualified SharePoint specialists or are currently working towards a SharePoint or Office 365 qualification. We also utilise the technologies that we advocate, and have been using Office 365, SharePoint Online, CRM and Project Online for the lifetime of these products.

We are all blue-sky thinkers, and this is reflected in our agile delivery methodology. We also work to our own mandated best practice guidelines for business process improvement services, which are:



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Cloud first

Where possible, deploy in the cloud, and where not, consider hybrid then on-premises. Technology is moving fast, and with unlimited scalability of hardware, deployment of new services and integrated platform support, the on-premises model is now slow and expensive by comparison. Start-up businesses today do not deploy on-premises anymore and they are the new agile competitors to all our clients' businesses.

Out of the Box first

While we have qualified and skilled developers in our team, we prefer to stay away from coding where possible. The constant updating of features in the cloud means that customisation of any environment can actively prevent you from immediately being able to adopt the new functionality.

With this in mind, we advocate out of the box as the first option for any project. If functionality is not present and is needed, we then choose a 3rd Party solution, which is usually provided by large teams of developers who can support and are highly aware of upcoming changes. If all else fails and a feature is not available, then we resort to bespoke development using the tools provided to future proof this e.g. APIs and REST for SharePoint.

Simple, Transparent Billing

- We use a time and materials basis for all projects to allow for the flexibility of change during the delivery phase.
- We always provide a full budgeted estimate of the work required in order to achieve the goals.
- We are completely transparent about activities being performed and the time taken to perform them - If items take less time than planned, then only used time will be billed, and if work takes longer than planned then the assigned project manager will discuss options on either reallocation of time from other phases, or on a change to delivered functionality within the parameters of the delivery milestones.



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Services Available

Business Cloud Integration Ltd specialises in the design, implementation, and support of Microsoft SharePoint solutions On Premise, In the Cloud, with Azure, and with Office 365 - SharePoint Online. We specialise in cloud-based solutions for intranets, web, mobile and tablet markets. We are passionate about business process improvement, delivering measurable business benefit and exceeding client expectations.

The services we offer include:

- Short term SharePoint Consultancy
- Full SharePoint Project Management Solutions
- SharePoint Project Implementation
- Azure and Cloud Development
- SharePoint O365/Azure/Cloud Migration Service
- SharePoint Training for End Users
- SharePoint Training for Certified Developer Exams
- Bespoke SharePoint Support across the UK
- SharePoint Prince 2 Project Solutions
- SharePoint HR Solution
- SharePoint/Azure Training Solution
- SharePoint 2013 Office 365 Proof of Concept Solutions



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