

**Digital Transformation Support Services Service Definition Document**G-Cloud 14

## MOSONEDGE





### Digital Transformation Support Services

#### Service Definition Document

Morson Edge provides public sector organisations with high-impact technical consultancy across a diverse spectrum of technology services. By maximising efficiency, catalysing innovation, and unlocking new opportunities for value creation, we continue to empower the transformation of future-ready public services.

#### Service Definition for Digital Transformation Support Services

Morson Edge's Digital Transformation Support Services empower public sector organisations to successfully navigate the complexities of digital transformation – enhancing performance, informing decision-making, driving continuous improvement, and accelerating outcomes. Our Digital Transformation Support Service is characterised by the following:

- Planning: Morson Edge works with Framework Buyers to develop tailored Cloud adoption strategies aligned with organisational goals. As part of the strategic planning process, we assess existing IT estates, identify suitable Cloud solutions, and create a roadmap for change.
- **Solution:** We conduct thorough assessments of Framework Buyers existing technology estate to identify opportunities for Cloud migration. Our teams assist in assessing which elements of the solution are suitable for offerings such as Infrastructure as a Service (laaS), Platform as a Service (PaaS), or Software as a Service (SaaS).
- **Security:** Morson Edge implements robust security measures and compliance frameworks to safeguard digital initiatives. This includes encryption, access control, data governance, and continuous monitoring to protect against cyber threats and maintain compliance with legislative standards, such as GDPR.
- **Empowerment:** We empower Framework Buyers' employees to participate in the digital transformation process by soliciting their input and involving them in decision-making. Empowering employees to innovate, adapt, and collaborate effectively allows Framework Buyers to unlock their potential.
- Change management: Morson Edge leverages best practice change management
  practices to minimise resistance, increase adoption rates, and ensure the realisation of
  the intended benefits of Framework Buyers' digital transformation strategy.
- **Feedback and reporting:** Morson Edge continuously monitors the progress of digital transformation initiatives and implements feedback mechanisms to gather ongoing input from stakeholders. This ensures that the transformation strategy remains aligned with Framework Buyers' strategic objectives.

Morson Edge's Digital Transformation Support Services are provided at the day rates cited within our Pricing and SFIA documents.

#### **Service Features**

- Development of digital strategies aligned with business objectives.
- Technology assessment to evaluate existing IT estate.
- Guidance on managing change associated with digital transformation.
- Business processes streamlining and optimisation to maximise efficiency.
- Leveraging data analytics to gather insights and drive decision-making.
- Integration of robust security measures to protect digital assets.
- Intuitive, personalised customer interactions across digital channels.
- Implementation of communication tools to facilitate better collaboration.
- Compliance with relevant regulations and standards for digital initiatives.
- Ongoing monitoring, evaluation, and optimisation of digital transformation efforts.

#### **Service Benefits**

- Reduced costs, increased efficiency, and new revenue streams through digitisation.
- Enhanced cross-departmental collaboration through Cloud-based communication.
- Increased user accessibility through online portals and mobile applications.
- Faster experimentation and innovation in the delivery of public services.
- Reduced environmental impact through energy-efficient Cloud infrastructure.
- Streamlined operations via the automation of routine tasks and processes.
- Enhanced engagement through personalised and user-friendly digital interfaces.
- Empowerment of citizens through self-service portals and digital tools.
- Effective mitigation of delivery risks.

#### Information Assurance

Morson Edge's information assurance capabilities support both our internal requirements for appropriate security controls and those of our customers. Our diverse portfolio of projects and customers mean that we have extensive experience in working with information and systems at all impact levels (IL 0 to IL 6+). We are a Cyber Essentials Plus certified organisation.

#### **Data Restoration / service migration**

We assist our customers in the migration of data from legacy solutions to new cloud solutions.

#### On-boarding and off-boarding processes / scope

Morson Edge agrees specific on/ off-boarding processes for all work packages. Agreed processes are always tailored to the individual requirements of the assignment in question. Requirements are clearly defined with the relevant customer stakeholders in order to ensure the effective transition of individuals or teams alongside the management of data, assets, corporate memory and operational integrity.





#### **Pricing overview**

Please refer to Morson Edge's Pricing and SFIA documents.

#### Combination pricing

Morson Edge can provide multiple services in scope of G-Cloud Support Services. Our services can be bought separately or together. Combination pricing is offered accordingly.

#### Service management

A Service Account Manager is allocated to each customer assignment. This individual is responsible for overseeing the services in scope of the assignment. This individual closely monitors the assignment's progress, ensuring that any risks or issues are managed appropriately to ensure that all activities are delivered in accordance with the agreed assignment scope, key deliverables and timeframes. Through structured customer relationship management, our Account Manager remains in regular contact with the customer to ensure their satisfaction with Morson Edge's services.

#### Service constraints

Bespoke services, such as those in scope of G-Cloud 14, Cloud Support Services, are not subject to specific service constraints.

#### Service levels

Morson Edge recommends that we enter into performance-based Service Level Agreements with each of our customers. The implementation of bespoke service levels represents the positive obligation of both parties to deliver a mutually beneficial partnership which supports end user activities and facilitates effective measurement and monitoring of the assignment. Due to the diversity of services in scope of G-Cloud 14, Cloud Support Services, service levels must be closely tailored to each assignment. Agreed service levels form part of the Call-Off agreement which renders us contractually bound to deliver the agreed service levels.

#### Recompense model

Financial recompense for the services in scope of G-Cloud 14, Cloud Support Services, are related to the actual losses incurred as a result of specific engagement issues. Financial penalties must be aligned to the assignment in question, with the agreed financial recompense model included within the Call-Off Agreement.

#### **Training**

Wherever possible, Morson Edge ensures an effective knowledge and skills transfer from the consultant(s) to the customer. This empowers the customer and ensures the ongoing efficiency of the assignment and full embedding of the new system/service.

#### Ordering and invoicing

Morson Edge is an approved and accredited supplier to multiple government frameworks. We are used to working with customers to agree tailored ordering and invoicing processes. Typically, a purchase order is issued following the customer's confirmation of the purchase of a service and the signing of the Call-Off contract. Accompanying single or consolidated electronic invoices are issued with an authorised statement from the customer which confirms





the number of units worked/charged for and the customer's satisfaction with the work undertaken and delivered. Payment terms are 30 days from receipt of invoice.

#### **Termination terms**

Morson Edge's standard terms and conditions include clauses which facilitate contract termination by either the consumer or the supplier.

By the consumer	By the supplier
event of a customer citing dissatisfaction with the service provided and the issue not being rectified within an agreed timeframe, or in the event of a material breach of contract.	In the unlikely event that Morson Edge was to withdraw from G-Cloud 14, Cloud Support Services, a minimum 30 days' notice would be served. Ongoing assignment commitments would be maintained through to completion in accordance with the terms of the Framework Agreement.

#### **Customer responsibilities**

Customer responsibilities are closely aligned to the assignment and as such, these must be discussed and agreed with the customer prior to the commencement of the assignment. All responsibilities are clearly cited within the Call Off contract.

#### Technical requirements / service dependencies

The technical requirements / service dependencies for the services offered under G-Cloud 14, Cloud Support Services, are specific to each Call-Off. Such detail must be discussed and agreed with the Customer prior to the commencement of the assignment.

#### **Trial services**

In the event that a customer wishes to engage Morson Edge's services on a trial basis, we will work with the Customer to agree an appropriate trial period.



### Social Value Commitment: Supporting the government's 25-Year Environmental Plan (25YEP)

Morson Edge is an ISO 14001 accredited business which has the correct processes, procedures, and systems in place to manage environmental issues – enabling us to effectively support the Government's 25-Year Environment Plan (YEP) and Environmental Improvement Plan (EIP) by matching improvement initiatives with targets to measure progress. Over the years, we have continued to challenge our ability to reduce the impact that our business operations have upon the environment as we work towards our target of Net Zero by 2030.

#### Adapting to climate change

# Reducing our carbon footprint and working towards Net Zero by 2030 requires a multi-faceted approach. Morson Edge is committed to reaching this target by reducing energy consumption, investing in renewable energy sources, deploying hybrid/ electric vehicle fleets, promoting hybrid working, sustainable procurement, and carbon off-setting.

#### Minimising waste

Environmentally sound waste management and recycling facilities are available at all Morson Edge offices, and we divert all non-recyclable waste for energy processing. This helps reduce reliance on fossil fuels, generates renewable energy, and minimises the environmental impacts associated with waste disposal, in accordance with the priorities of the 25YEP.

#### **Enhancing biodiversity**

# As part of the Morson Group, Morson Edge partners with Treeapp to support its reforestation efforts. We always identify suitable planting sites based on ecological considerations and select tree species that are well-adapted to the local environment, to maximise their ability to support biodiversity protection in the community.

#### **STEM focus**

The Morson STEM Foundation continues to change lives by creating new pathways into education and training. With participants developing a deeper understanding of environmental issues and the scientific principles underlying them, through STEM education, communities can build a more environmentally conscious and resilient future.

#### Sustainable procurement

### Morson Edge always endeavours to work with local suppliers, and we proactively target SMEs and minority owned suppliers to promote diversity and sustainability in the supply chain within local communities.

#### **TOMs Framework**

We consistently demonstrate our commitment to local environmental objectives by transparently reporting on environmental initiatives using the National TOMs Framework for measuring Social Value.



#### Contact

Andy Wadsworth – G-Cloud Account Director Andy.wadsworth@morson.com +44 (0) 7779 127 447 morson-edge.com/skills/technology/