

Business Change and Transformation. Pricing Template

Bridge Technology Partners services are priced by a common set of rates tables, based on the Skills for the Information Age (SFIA) Definitions & Rate Card, as demonstrated below. This table articulates day rates for consultants of different levels of experience undertaking various types of roles in different types of projects. Further details can be provided if required, but we would normally expect to agree what level of supporting resource(s) were required for a given project with a customer, which will enable us to determine what rate(s) are appropriate.

Skills For the Information Age (SFIA) Definitions & Rate Card	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
Standard Rate Card						
1. Follow	£350	£350	£350	£350	£350	£350
2. Assist	£450	£450	£450	£450	£450	£450
3. Apply	£575	£575	£575	£575	£575	£575
4. Enable	£725	£725	£725	£725	£725	£725
5. Ensure, advise	£850	£850	£850	£850	£850	£850
6. Initiate, influence	£1025	£1025	£1025	£1025	£1025	£1025
7. Set strategy, inspire, mobilise	£1275	£1275	£1275	£1275	£1275	£1275

Standards for Consultancy Day Rate cards

Consultant's Working Day	8 hours exclusive of travel and lunch.
Working Week	Monday to Friday excluding national holidays
Office Hours	09:00 – 17:00 Monday to Friday
Travel, mileage subsistence	Included in day rate within M25. Payable at department's standard T&S rates outside M25
Mileage	As for travel, mileage subsistence
Professional Indemnity Insurance	Included in day rate



Cost efficient services

To support cost efficiency, Bridge Technology Partners offers the following discounts:

Volume discounts

Discounts are calculated based upon the customer's spend with Bridge Technology Partners in a single 12 month period.

Spend	Discount
£0 – £250,000	0%
£250,001 – £500,000	0.25%
£500,001 – £1,000,000	0.50%
£1,000,001 +	1.0%

Unit Based Pricing

Bridge Technology Partners pricing uses day rate units.

Combination discounts

Combination discounts are applicable if a customer engages Bridge Technology Partners for multiple services.

Number of services	Discount
2	0.25%
3	0.50%
4	0.75%
5	1.0%



Contact.

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