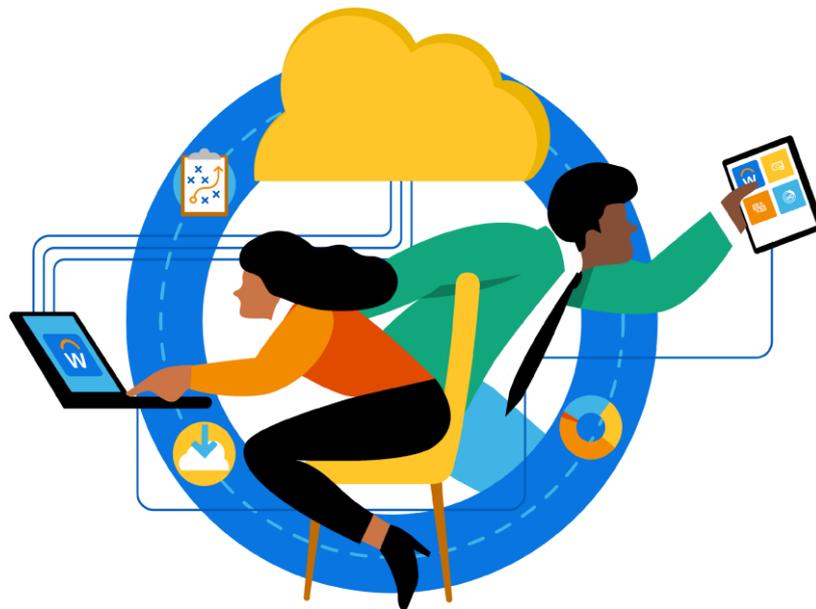




Workday Customer Experience Implementation and Post Production Services

Pricing Document

G-cloud 14



Workday Services

Deployment Services Rates

The following rate card applies to projects led by Workday Professional Services.

Role	Hourly	Daily
Engagement Manager	£260	£2,080
Senior Engagement Manager	£275	£2,200
Project Director	£340	£2,720
Consultant	£195	£1,560
Senior Consultant	£245	£1,960
Principal Consultant	£275	£2,200
Global Services eXchange		
Engagement Manager Offshore	£ 120	£960
Senior Engagement Manager Offshore	£ 135	£1,080
Principal Engagement Manager Offshore	£ 160	£1,280
Consultant Offshore	£105	£840
Senior Consultant Offshore	£125	£1,000
Principal Consultant Offshore	£145	£1,160
The rates above reflect a Time and Material based project		
Expert Assist Rate		
LE - Standard	£200	
ME - Standard	£160	

Above rates are based on 8-hour day.

Launch projects are delivered as Fixed Fee and cost is dependent on scope and complexity.

Travel & Expenses

Rates above do not include Travel and Expenses

Workday Education

Workday will work with you to determine the number of Training Credits required by your organisation to satisfy your training needs. The Training Credits can then be drawn down from training offerings available through the Workday Training Catalogue. An advantage of

training credits is that they can be purchased in bulk at a discount. Training Credits remain valid for 18 months from the date of purchase.

Training Credits Purchased	Cost Per Credit
0 - 10	£ 575.00
11 - 25	£546.00
26 - 50	£ 528.00
51 - 75	£ 510.00
76 - 100	£ 492 .00
101 - 249	£ 474 .00
250+	£ 445 .00

Learn On-Demand Training

Learn On-Demand training is available as a subscription service to supplement instructor-led offerings. With this training subscription, your organisation can name 10 users to access the library purchased.

The cost is £3,592.00 per year for a block of 10-licenced users to access one of the available libraries. Additional subscriptions to that library will be sold at £898.00 for each block of 5 users. The minimum subscription length is the number of remaining years on the organisation's Workday licence.

Learn On-Demand Library	Cost per year
HCM Library 10 Initial Users	£3,592.00
Payroll Library 10 Initial Users	£3,592.00
Financials Library 10 Initial Users	£3,592.00
Cross-Application Technology Library 10 Initial Users	£3,592.00
HCM Library 5 Additional Users	£898.00
Payroll Library 5 Additional User	£898.00
Financials Library 5 Additional Users	£898.00
Learn On-Demand – Cross-Application Technology Library 5 Additional Users	£898.00

Adoption Kit

The Adoption Kit helps accelerate the use of self-service features and functionality, ultimately contributing to a successful Workday rollout. It includes a combination of videos and job aids for common employee and manager self-service tasks, as well as graphic assets,

facilitation guides and marketing materials. Training teams can use these materials as-is or can customize content to meet unique organizational needs.

The Adoption Kit is offered as a subscription service with a cost calculation as follows:

Number of Employees X £0.36 + £3,592 per year

The minimum subscription length is the number of remaining years on your Workday license.

Customer Audit Program

This program supports customers who operate in a highly-regulated environment to obtain audit support from critical vendors.

Service Name	Cost
Response Services	£246 per hour

Key Assumptions for G-Cloud 14 - Pricing Document for Professional Services

The pricing is based on using Workday's contracts, consisting of a Master Subscription Agreement and / or the Professional Services Agreement, as applicable, Workday Security Exhibit, Workday Data Processing Exhibit and attached Order Form(s) and / or Statements of Work, as applicable, as outlined in the Terms and Conditions of this G-Cloud Service. The primary burden of delivery performance falls on Workday and our operating model relies on standardisation in order to deliver the G-Cloud Workday professional services. Should the buyer need additional services not listed in this document, pricing can be provided separately outside the G-Cloud framework