



**NODE4**

# G-CLOUD 14

## Realised Value Health Check

CHANGE CLIENTS CAN FEEL AT EVERY LEVEL

# ABOUT THE SERVICE

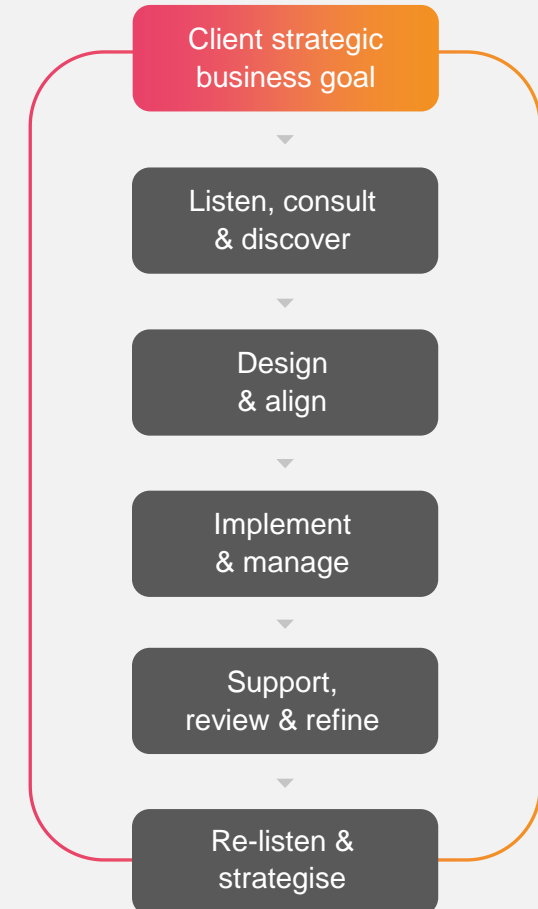
The Realised Value Health Check provides an independent evaluation of the effectiveness of transformation initiatives in delivering their intended business case benefits. It aims to uncover performance gaps, offering strategic recommendations and a roadmap to ensure the full realisation of value from transformation efforts.

This service involves an independent assessment of transformation initiatives against their original objectives, identification of gaps in benefit realisation, data-driven approaches for accurate assessment, tailored recommendations for addressing performance shortfalls, and the development of a strategic roadmap for full benefit realisation. It also includes stakeholder engagement for comprehensive understanding, best practices for benefit tracking, prioritisation of actions for quick wins, continuous monitoring for sustained benefit delivery, and ensures alignment with organisational goals.

The benefits of this service are significant, providing clarity on the transformation's impact, ensuring maximisation of investment returns, enhancing organisational confidence in transformation outcomes, improving decision-making with data-driven insights, aligning ongoing efforts with business case benefits, promoting accountability in benefit realisation, facilitating necessary course corrections, improving stakeholder engagement, supporting strategic objectives, and delivering actionable steps for continuous improvement.

However, there are constraints to consider, such as the need for available and quality data on project outcomes, which is crucial for understanding performance gaps. The systematic tracking and measurement of benefits may not always be in place, posing challenges to accurate assessment. Engaging stakeholders and implementing recommendations require adaptability, potentially facing resistance. The success of this service hinges on the organisation's commitment to continuous monitoring, adjustments, and strategic alignment, necessitating sustained effort and resources to achieve intended transformation benefits.

ON A JOURNEY TO CHANGE, WITH YOU



WORKING TOGETHER TO ACHIEVE YOUR GOALS

# NODE4 ASPIRE FRAMEWORK

A delivery framework built for innovation and value creation.

Node4's ASPIRE Framework delivers a consistent customer journey across all our delivery practices and outlines our approach to delivering end-to-end, secure and transformative services.

A

Assessments &  
Advisory

S

Strategy  
& Business Case

P

Design  
& Planning

I

Implementation,  
Testing & Go Live

R

Handover  
to Run

E

Service Evolution  
& CI/CD

One Transformation Journey – Many Pathways to Discover

# CONSULTANCY

## Analysis and Strategy

AI Roadmap

Transformation  
Roadmap

Knowledge and  
Collaboration  
Roadmap

New Ways of  
Working  
Roadmap

Business  
Transformation  
Strategy

Digital  
Transformation  
Strategy

Cloud  
Strategy

## Plan and Implement

Business  
Readiness

Enterprise  
Architecture

Journey to Cloud  
Consultancy

Process  
Optimisation

Programme  
Governance and  
Oversight

Business Change and  
Technology Transformation  
Services

## Run and Evolve

Change  
Management  
Health Check

Cloud  
Transformation  
Health Check

Process  
Optimisation  
Health Check

Realised Value  
Health Check

Transformation  
Health Check

Knowledge Management  
and Collaboration Health  
Check

# CLIENTS

1800 CLIENTS, 1800 INDIVIDUAL STORIES OF CHANGE. HERE ARE JUST A FEW

 Foreign, Commonwealth & Development Office	 Ministry of Defence	 Ministry of Justice	 Department for Environment Food & Rural Affairs	 UK Export Finance
 Department for Levelling Up, Housing & Communities	 Homes England	 SSRO Single Source Regulations Office	 NHS Digital	 UKSBS Shared Business Services
	 Leicestershire Police Protecting our communities	 Cheshire East Council	 West Midlands Combined Authority	 CareQuality Commission
 Locala Health & Wellbeing	 Ofsted raising standards improving lives	 HS2	 HM Land Registry	 acas working for everyone

# CHANGE THAT MATTERS

We empower public and private sector organisations by delivering positive outcomes through technology and innovation.

Harnessing our knowledge, passion and talent we help our clients reach their full potential.

**We call it change that matters.**



# THE JOURNEY SO FAR...

## 2004 - 2014

### THE EARLY YEARS

Founded in 2004  
By Andrew Gilbert  
Opened 3 data centres  
LETN acquisition

## 2017 - 2018

### DEVELOPING PUBLIC CLOUD

N4Stack Launched  
covering public  
cloud, data &  
DevOps  
HSCN achieved

## 2020

### PANDEMIC RESPONSE

Launched N4Engage  
COVID-19 Response  
Launch of SD-WAN

## 2022

### LOOKING TO THE FUTURE

risual acquisition  
Tisski acquisition  
Launched Azure  
Hybrid Cloud  
Great Place to Work 3  
years in a row

## 2015 - 2016

### BUILDING SOLID FOUNDATIONS

Bowmark Investment  
Premier IT & Reconnix  
acquisition

## 2019

### ACQUISITION SUCCESS

Secura acquisition  
Employee Experience  
Awards winner

## 2021

### EVEN MORE GROWTH

Starcom acquisition  
TNP acquisition  
MS Azure Expert MSP  
Providence Investment

## 2023

### THE FUTURE IS HERE

TNP, risual, Tisski and core  
Node4 teams join together  
BizApps and Power Platform  
capability rollout  
Microsoft Inner Circle status  
acquired through Tisski  
ThreeTwoFour acquisition

# IT'S OUR CULTURE THAT MAKES A REAL DIFFERENCE TO YOU

Each of our employees is fuelled by a passion for technology and what it can do to make your organisation grow.

We're vibrant, passionate and united by a dedication to delivering exceptional service as a standard, not only to our clients, but to each other too.

We're proud of our culture and have ranked as one of the UK's best places to work for 4 years in a row.

When it comes to ESG, our actions speak for themselves.

## TECH ZERO

In April 2023, Node4 signed up to Tech Zero, a group of technology companies that have joined together to fight the climate crisis

## UNITED NATIONS SUSTAINABILITY DEVELOPMENT GOALS

We're continually working to align our CSR strategy and activities with the United Nations's 17 Sustainable Development Goals (SDGs) at both a local and national level.





# WHY PARTNER WITH US?

1



## PROVEN

20 years delivering outcomes as the IT partner of choice for over 1800 organisations

2



## CAPABLE

Utilising our expertise & knowledge from the highest IT accolades & accreditations to deliver innovative technology solutions

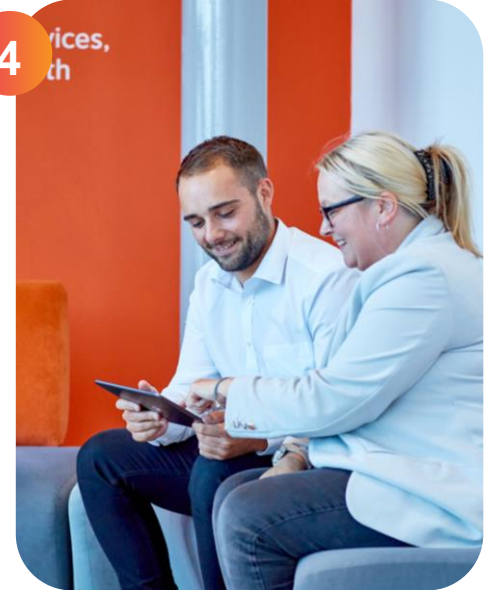
3



## SCALE & AGILITY

We are big enough to deliver yet agile enough to care, always ensuring exceptional service comes as standard

4



## WE DELIVER

Everything we do is developed & executed with your outcomes in mind to ensure we deliver change that matters

# NODE4 CAPABILITIES

