



**NODE4**

# G-CLOUD 14

Dynamics 365 Business  
Central Foundation

CHANGE CLIENTS CAN FEEL AT EVERY LEVEL

# ABOUT THE SERVICE

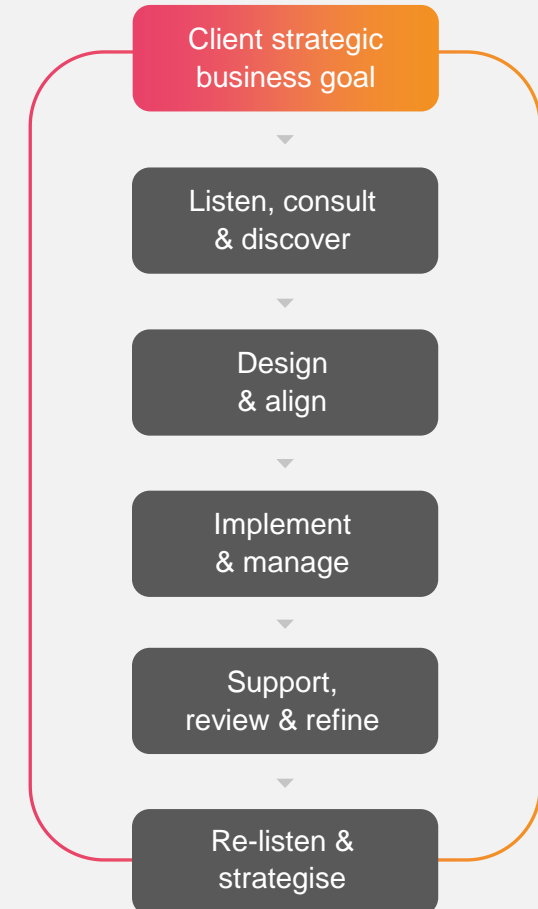
Dynamics 365 Business Central Foundation is a service designed to closely understand client requirements, offer customised solutions, and prototype a specific 'Day In The Life' scenario to ensure alignment with processes and standards. It focuses on configuring the Dynamics 365 Business Central software to meet client needs, establishing a solid base for the main project.

Key features include a detailed analysis of client business needs to create bespoke solutions, the development of a tailored solution proposal, standardisation of processes using Dynamics 365 Business Central, creation and review of a 'Day In The Life' prototype, assessment of requirements for accurate configuration, identification of necessary development tasks, and alignment with UK government standards for software solutions. This service aids in making informed decisions for future project stages.

The benefits of this service are tailored solutions based on in-depth business analysis, a clear understanding of client needs leading to accurate proposals, standardised processes for increased efficiency, the provision of a tangible prototype for review, improved client satisfaction through engagement in the feedback process, effective configuration planning, early identification of development requirements, a strong foundation for successful project implementation, adherence to UK government software standards, and enhanced decision-making for later stages of the project.

However, the effectiveness of this service is contingent on clear communication of business requirements from the client and active participation in the feedback process for the prototype. It may face limitations in customisation where such changes conflict with UK government standards or Dynamics 365 Business Central's core functionalities. The thoroughness of initial analysis and prototype development may also vary based on the complexity of the client's business processes and their team's availability for collaboration.

ON A JOURNEY TO CHANGE, WITH YOU



WORKING TOGETHER TO ACHIEVE YOUR GOALS

# NODE4 ASPIRE FRAMEWORK

A delivery framework built for innovation and value creation.

Node4's ASPIRE Framework delivers a consistent customer journey across all our delivery practices and outlines our approach to delivering end-to-end, secure and transformative services.

A

Assessments &  
Advisory

S

Strategy  
& Business Case

P

Design  
& Planning

I

Implementation,  
Testing & Go Live

R

Handover  
to Run

E

Service Evolution  
& CI/CD

One Transformation Journey – Many Pathways to Discover

# BUSINESS APPS – DYNAMICS 365

## Analysis and Strategy

Modern Finance  
Assessment

## Plan and Implement

Concierge /  
Mobilisation

D365 Business  
Central  
Foundation

Dynamics 365  
Business Central  
Implementation

D365 Customer  
Experience  
Implementation

Dynamics 365 for  
Case  
Management

D365 Customer  
Experience  
Foundation

D365 Field  
Service  
Implementation

D365 Finance &  
Supply Chain  
Implementation

Dynamics 365  
Human Resources  
Implementation

D365 Field  
Service  
Foundation

D365 LA/SH  
Service Request  
Framework

D365 Upgrade  
and Migration  
Services

Dynamics 365  
Marketing

D365 Finance &  
Supply Chain  
Foundation

Microsoft  
Omnichannel  
Contact Centre

CoE D365 and  
Power Platform

Dynamics 365  
Project Operations

Dynamics 365  
Sales

Web Foundation

Web Build

## Run and Evolve

D365 Business  
Central Online  
Evergreen

D365 CE Online  
Evergreen

Dynamics CRM  
Doctor

Dynamics NAV  
Doctor

DR Doctor

Jet Doctor

Dynamics 365 Support

# BUSINESS APPS – POWER PLATFORM

## Analysis and Strategy

## Plan and Implement

## Run and Evolve

Power Apps  
Implementation

Power Automate  
Implementation

Power Virtual  
Agents  
Implementation

Power Apps  
Accelerator

Power Apps  
Portals

Power Pages

Power Apps for  
Policing

D365 Finance &  
Supply Chain  
Implementation

Power Platform  
Foundation

Microsoft Power  
Platform  
Development

Power Platform Centre of  
Excellence

Power Platform Support

# CLIENTS

1800 CLIENTS, 1800 INDIVIDUAL STORIES OF CHANGE. HERE ARE JUST A FEW

 Foreign, Commonwealth & Development Office	 Ministry of Defence	 Ministry of Justice	 Department for Environment Food & Rural Affairs	 UK Export Finance
 Department for Levelling Up, Housing & Communities	 Homes England	 SSRO Single Source Regulations Office	 NHS Digital	 UKSBS Shared Business Services
	 Leicestershire Police Protecting our communities	 Cheshire East Council	 West Midlands Combined Authority	 CareQuality Commission
 Locala Health & Wellbeing	 Ofsted raising standards improving lives	 HS2	 HM Land Registry	 acas working for everyone



CHANGE CLIENTS CAN FEEL AT EVERY LEVEL

# CLIENT SUCCESS

## FROM 7 DAYS TO 5 MINUTES – A 99.9% REDUCTION IN TIME

ESFRS's previous manual SSRI process meant crews assessing the risk at premises had to make handwritten notes, fill out a Word document and then send an email to their respective Station Manager for approval. This was prior to the SSRI document being uploaded manually to a SSRI system and downloaded to the services' Mobile Data Terminals (MDT), located on each fire appliance, for use when in transit and at incidents. This process could take up to seven days to complete.

ESFRS identified this process needed upgrading to meet aspects of the Grenfell Tower incident recommendations and to modernise the technology in use and reached out to their ICT managed service provider and trusted partner, Telent, to help them kickstart the process.

With the support of strategic partners, Telent have been working with ESFRS since 2016 to transform key operational processes. In this instance, commercial, out-of-the-box solutions were available – but ESFRS and Telent felt that a purpose-built, configurable solution would be better placed to meet all requirements and deliver maximum impact and improve safety.

Telent introduced Node4 to ESFRS and what they had set out to achieve, and together we mapped a way forward for the organisation. The end solution would support ESFRS's digital strategy, with a focus on alignment of digital risk data collection and current guidance, and the introduction of an auditable digital process for collecting and communicating risk data.

“

Self-service was a key driver in this project for us, with risks continuously changing, and new risks regularly being discovered, it was important that any new requirements could be added to the form as and when needed.

**DEREK HAMILTON**  
STATION MANAGER –  
OPERATIONAL LEARNING &  
INTELLIGENCE

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# CHANGE THAT MATTERS

We empower public and private sector organisations by delivering positive outcomes through technology and innovation.

Harnessing our knowledge, passion and talent we help our clients reach their full potential.

**We call it change that matters.**



# THE JOURNEY SO FAR...

## 2004 - 2014

### THE EARLY YEARS

Founded in 2004  
By Andrew Gilbert  
Opened 3 data centres  
LETN acquisition

## 2017 - 2018

### DEVELOPING PUBLIC CLOUD

N4Stack Launched  
covering public  
cloud, data &  
DevOps  
HSCN achieved

## 2020

### PANDEMIC RESPONSE

Launched N4Engage  
COVID-19 Response  
Launch of SD-WAN

## 2022

### LOOKING TO THE FUTURE

risual acquisition  
Tisski acquisition  
Launched Azure  
Hybrid Cloud  
Great Place to Work 3  
years in a row

## 2015 - 2016

### BUILDING SOLID FOUNDATIONS

Bowmark Investment  
Premier IT & Reconnix  
acquisition

## 2019

### ACQUISITION SUCCESS

Secura acquisition  
Employee Experience  
Awards winner

## 2021

### EVEN MORE GROWTH

Starcom acquisition  
TNP acquisition  
MS Azure Expert MSP  
Providence Investment

## 2023

### THE FUTURE IS HERE

TNP, risual, Tisski and core  
Node4 teams join together  
BizApps and Power Platform  
capability rollout  
Microsoft Inner Circle status  
acquired through Tisski  
ThreeTwoFour acquisition

# IT'S OUR CULTURE THAT MAKES A REAL DIFFERENCE TO YOU

Each of our employees is fuelled by a passion for technology and what it can do to make your organisation grow.

We're vibrant, passionate and united by a dedication to delivering exceptional service as a standard, not only to our clients, but to each other too.

We're proud of our culture and have ranked as one of the UK's best places to work for 4 years in a row.

When it comes to ESG, our actions speak for themselves.

## TECH ZERO

In April 2023, Node4 signed up to Tech Zero, a group of technology companies that have joined together to fight the climate crisis

## UNITED NATIONS SUSTAINABILITY DEVELOPMENT GOALS

We're continually working to align our CSR strategy and activities with the United Nations's 17 Sustainable Development Goals (SDGs) at both a local and national level.



# WHY PARTNER WITH US?

1



## PROVEN

20 years delivering outcomes as the IT partner of choice for over 1800 organisations

2



## CAPABLE

Utilising our expertise & knowledge from the highest IT accolades & accreditations to deliver innovative technology solutions

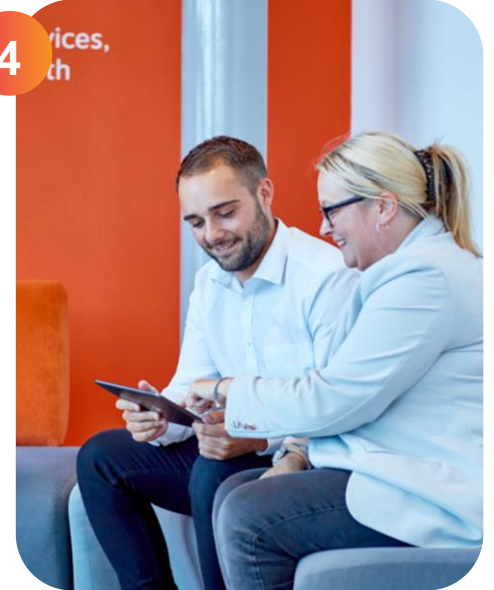
3



## SCALE & AGILITY

We are big enough to deliver yet agile enough to care, always ensuring exceptional service comes as standard

4



## WE DELIVER

Everything we do is developed & executed with your outcomes in mind to ensure we deliver change that matters

# NODE4 CAPABILITIES

