

# Dootrix

## G-Cloud 14 Pricing Document

### **Pricing**

Dootrix engagements can be provided as Fixed Price, on a Time and Materials basis or as a blend of the two. The charging options are dependent on the type of engagement and the Buyer's particular situation and needs.

### **Fixed Price**

Dootrix can also offer a fixed price for an agreed scope of work, but this must be calculated on a case by case basis and will depend upon the specific requirements of the project. Dootrix is happy to tailor the fixed price offer in accordance with clarifications from customers on their requirements.

### **Time and Materials (T&M)**

Where appropriate and in agreement with the Buyer, Dootrix can provide specific Accelerators (i.e. ready made artifacts, in the form of code, blueprints or documentation) which are provided as Materials within a T&M engagement at the rates set out below.

### **Volume / Discounts**

All prices are quoted without volume or combination discounts. Volume discounts can be applied against the rate card for any engagement where the total amount of days purchased within a certain amount of time reaches certain thresholds. Volume band discounting is agreed upon on a customer by customer basis, depending on the level of engagement and commitment from the Buyer to Dootrix.

In addition, Dootrix is able to work with Cloud Service Providers (e.g. Microsoft Azure & Licensing) to provide further discounts or credits based on the amount of spend in the cloud.

## Skills for the information age (SFIA) definitions and rate card

### Standard rate card

SFIA engagement level	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operations	People and skills	Relationships and engagement
1. Follow	£ 450	£ 450	£ 450	£ 450	£ 450	£ 450
2. Assist	£ 500	£ 500	£ 500	£ 500	£ 500	£ 500
3. Apply	£ 600	£ 500	£ 500	£ 500	£ 500	£ 500
4. Enable	£ 700	£ 700	£ 700	£ 700	£ 700	£ 700
5. Ensure or advise	£ 800	£ 800	£ 800	£ 800	£ 800	£ 800
6. Initiative or influence	£ 950	£ 950	£ 950	£ 950	£ 950	£ 950
7. Set strategy or inspire	£ 1,250	£ 1,250	£ 1,250	£ 1,250	£ 1,250	£ 1,250

The rates are exclusive of VAT.

### Assumptions for SFIA Rate Card:

- **Consultant's working day:** 7.5 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:30pm, Monday to Friday
- **Travel, mileage subsistence:** Payable standard travel and subsistence rates across the UK.
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** Included in date rate