

## G Cloud 14 Service Definition

# **Business Case Development**

We apply an iterative approach to building business cases across all stages of the Business Case lifecycle (SOBC, OBC, FBC or BJC). HHR ensure all relevant stakeholders across the business input into development whilst following the Five Case Model to ensure the Strategic, Economic, Commercial, Financial and Management cases are captured.

#### Service features

- Business Justification Case
- Strategic Outline Business Case
- Outline Business Case
- Full Business Case
- Short Term & Long-Term Options Analysis
- Value for Money Criteria Assessment
- Risk Assessment
- Benefits Realisation Plan
- Financial Analysis including NPV & Sensitivity Analysis

#### Service benefits

- Determines project scope to ensure business needs are met
- Engage stakeholders across the business to ensure fit for purpose
- Delivers a range of potential options for the business
- Experienced subject matter expects across the public sector
- Risk assessment provided across each option
- Compliance with HMT's Five Case Green Book methodology

### **HHR Experience**

HHR have deep experience in supporting the development of business cases across numerous areas and projects and programmes across UK Government, expertly using the HM Treasury Green Book and Five Case Model. We have supported business case delivery across central Government departments and agencies as well clients across the health sector. We have secured approval for major IT projects and digital transformation programmes using the full range of cloud services, demonstrating our detailed understanding of both the methodology and the approvals landscape. This has included Government Digital Service (GDS), the Infrastructure and Projects Authority (IPA), HMT and Cabinet Office approval routes whilst also being part of the Government Major Programmes Portfolio (GMPP) and understanding the governance this involves.

We have delivered case at all stages of the traditional project lifecycle:

- Strategic Outline Business Cases (SOBCs) to identify the preferred way forward;
- Outline Business Cases (OBCs) to confirm the preferred option and commence sourcing activity;
- Full Business Cases (FBCs) to confirm the most appropriate option is ready to be entered into.