

G Cloud 14 Responsiv Solutions

IBM Security Turbonomic on Cloud Pricing

*Special offer Pricing for GCLOUD clients on orders before 30 September 2025

Turbonomic

IBM Turbonomic is a software platform that helps organizations optimize the performance and cost of their IT infrastructure, including public, private and hybrid cloud environments. With Turbonomic, you can:

- Continuously automate optimization actions in real-time without human intervention
- Proactively deliver the most efficient compute, storage, and network resources across your stacks
- Avoid over-provisioning resources to your cloud environment
- Increase ROI and lower your cloud bill by using only what you need

Pricing

Pricing models includes the basic Essentials and the enterprise Standard options and there is also a free trial available. Pricing in cloud is on a tiered basis using Managed Virtual Machines as a measure.

Managed Virtual Server is a unit of measure by which the Program can be licensed. A server is a physical computer that is comprised of processing units, memory, and input/output capabilities and that executes requested procedures, commands, or applications for one or more users or client devices. Where racks, blade enclosures, or other similar equipment is being employed, each separable physical device (for example, a blade or a rack-mounted device) that has the required components is considered itself a separate server. A virtual server is either a virtual computer created by partitioning the resources available to a physical server or an unpartitioned physical server or a Cloud Instance with the same set of resources. The licensee must obtain Managed Virtual Server entitlements for each virtual server managed by the Program.

SRM Hosting is only for current On Prem clients moving to the Turbonomic SaaS and clients can only by 1 instance.

Free Trial

Get started with Turbonomic for a 30-day evaluation with unlimited optimization of your application resources and cloud costs for your AWS, Azure and GCP accounts.

Original GCLOUD14 Price

Essentials

Turbonomic Essentials gives users a simple, secure service to optimize cloud costs and streamline cloud resources continuously without sacrificing application performance. This option applies to entities with less than \$2 000 000 in cloud spend. Customers must upgrade to Turbonomic Standard SaaS when annual cloud spend exceeds \$2 million USD annual cloud spend.

Essentials	Price per Period	Period
IBM Turbonomic Cloud Optimization Essentials Instance per Month	£3,960.00	Month
IBM Turbonomic Application Resource Management SVC Level Agreement	£0.00	

Standard

Built for dynamic enterprise environments. Turbonomic Standard gives cloud and datacentre visibility and cost optimization across hybrid cloud environments without compromising application performance. Minimum quantity order is 16 units, (i.e., at least \$1,500,001 to \$1,600,000 USD of annual cloud spend).

Standard	Price per Period	Period
IBM Turbonomic Application Resource Management Standard Monitored Costs Advanced Support per Annum	£515.81	Year
IBM Turbonomic Application Resource Management Standard Monitored Costs per Annum	£3,441.60	Tiered
IBM Turbonomic Application Resource Management Standard Monitored Costs Overage	£3,782.40	Tiered
IBM Turbonomic Cloud Optimization Essentials Instance per Month	£4,780.80	Month

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IBM Security Turbonomic on Cloud Pricing

IBM Expert Labs Plan Turbonomic - SaaS Engagement Remotely Delivered Service	£4,356.00
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On Prem MVS

Various options available.

On Prem MVS	Price per Period	Period
IBM Turbonomic Application Resource Management On Prem Managed Virtual Server Subscription License	£22.87	Month
IBM Turbonomic Application Resource Management On Prem Managed Virtual Server Monthly License	£61.56	Month
IBM Turbonomic Application Resource Management On Prem per Managed Virtual Server Software Subscription & Support Reinstatement 12 MO	£732.48	Year
IBM Turbonomic Application Resource Management On Prem per Managed Virtual Server Annual Software Subscription & Support Renewal	£243.84	Year
IBM Turbonomic Application Resource Management On Prem per Managed Virtual Server Monthly License	£51.55	Month

SaaS subscription options

Various Options Available

SaaS Subscription	Price per Period	Period
IBM Turbonomic Application Resource Management Managed Virtual Server Advanced Support 12 Months	£3.23	Month
IBM Turbonomic Application Resource Management Managed Virtual Servers per Month	£21.55	Month
IBM Turbonomic Application Resource Management Managed Virtual Servers Overage	£25.91	Month
IBM Turbonomic Application Resource Management Hosting Service Level Agreement	£0.00	

ARM Hosting Instance

ARM Hosting is only intended for clients moving from an On-Premise license to Cloud hosting and is limited to only ONE instance

ARM Hosting (SaaS) Instance	Price per Period	Period
IBM Turbonomic Application Resource Management Hosting per Instance License (12 months)	£48,038.40	Year
IBM Turbonomic Application Resource Management Hosting per Instance License (12 months)	£0.00	Year

All SaaS pricing above is subject to Tiered Pricing as defined below. To use the best combination for subscription please contact our Sales team as they will analyse your requirements and make sure you get the best combination of these pricing options based on your requirements.

Cloud Spend (USD) - 1 Unit = \$100,000	Monitored Cost Units	Monthly Price	Annual Price
1 to 2,500,000	1 to 25	£240.00	£2,880.00
2,500,001 to 5,000,000	26 to 50	£204.48	£2,453.76
5,000,001 to 7,500,00	51 to 75	£176.64	£2,119.68
7,500,001 to 100,000,000	76 to 100	£152.64	£1,831.68

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100,000,001 to 150,000,000	101 to 150	£128.64	£1,543.68
150,000,001 to 200,000,000	151 to 200	£108.48	£1,301.76
200,000,001 to 250,000,000	201 to 250	£102.72	£1,232.64
250,000,001 to 300,000,000	251 to 300	£96.00	£1,152.00
300,000,001 to 400,000,000	301 to 400	£88.03	£1,056.38
400,000,001 to 500,000,000	401 to 500	£80.83	£969.98
500,000,001 to 750,000,000	501 to 750	£78.43	£941.18
750,000,001 to 1,000,000,000	751 to 1000	£76.03	£912.38
1,000,000,001 to 1,500,000,000	1001 to 1500	£72.00	£864.00
150,000,000,001 to 2,000,000,000	1501 to 2000	£70.46	£845.57
200,000,000,001 or more	2001 or more	£68.06	£816.77

Responsiv Special Price

Valid for orders signed between 1 July 2025 to 30 September 2025

Essentials

Turbonomic Essentials gives users a simple, secure service to optimize cloud costs and streamline cloud resources continuously without sacrificing application performance. This option applies to entities with less than \$2 000 000 in cloud spend. Customers must upgrade to Turbonomic Standard SaaS when annual cloud spend exceeds \$2 million USD annual cloud spend.

Essentials	Price per Period	Period
IBM Turbonomic Cloud Optimization Essentials Instance per Month	£3,498.00	Month
IBM Turbonomic Application Resource Management SVC Level Agreement	£0.00	

Standard

Built for dynamic enterprise environments. Turbonomic Standard gives cloud and datacenter visibility and cost optimization across hybrid cloud environments without compromising application performance. Minimum quantity order is 16 units, (i.e., at least \$1,500,001 to \$1,600,000 USD of annual cloud spend).

Standard	Price per Period	Period
IBM Turbonomic Application Resource Management Standard Monitored Costs Advanced Support per Annum	£455.63	Year
IBM Turbonomic Application Resource Management Standard Monitored Costs per Annum	£3,040.08	Tiered
IBM Turbonomic Application Resource Management Standard Monitored Costs Overage	£3,341.12	Tiered
IBM Turbonomic Cloud Optimization Essentials Instance per Month	£4,223.04	Month
IBM Expert Labs Plan Turbonomic - SaaS Engagement Remotely Delivered Service	£3,847.8	

On Prem MVS

Various options available.

On Prem MVS	Price per Period	Period
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IBM Security Turbonomic on Cloud Pricing

IBM Turbonomic Application Resource Management On Prem Managed Virtual Server Subscription License	£20.20	Month
IBM Turbonomic Application Resource Management On Prem Managed Virtual Server Monthly License	£54.38	Month
IBM Turbonomic Application Resource Management On Prem per Managed Virtual Server Software Subscription & Support Reinstatement 12 MO	£647.02	Year
IBM Turbonomic Application Resource Management On Prem per Managed Virtual Server Annual Software Subscription & Support Renewal	£215.39	Year
IBM Turbonomic Application Resource Management On Prem per Managed Virtual Server Monthly License	£42.96	Month

SaaS subscription options
Various Options Available

SaaS Subscription	Price per Period	Period
IBM Turbonomic Application Resource Management Managed Virtual Server Advanced Support 12 Months	£2.85	Month
IBM Turbonomic Application Resource Management Managed Virtual Servers per Month	£19.04	Month
IBM Turbonomic Application Resource Management Managed Virtual Servers Overage	£22.89	Month
IBM Turbonomic Application Resource Management Hosting Service Level Agreement	£0.00	

ARM Hosting Instance

ARM Hosting is only intended for clients moving from an On-Premise license to Cloud hosting and is limited to only ONE instance

ARM Hosting (SaaS) Instance	Price per Period	Period
IBM Turbonomic Application Resource Management Hosting per Instance License (12 months)	£42,433.92	Year
IBM Turbonomic Application Resource Management Hosting per Instance License (12 months)	£0.00	Year

Cloud Spend (USD) - 1 Unit = \$100,000	Monitored Cost Units	Monthly Price	Annual Price
1 to 2,500,000	1 to 25	\$ 265	\$ 3,180.00
2,500,001 to 5,000,000	26 to 50	\$ 225.78	\$ 2,709.36
5,000,001 to 7,500,00	51 to 75	\$ 195.04	\$ 2,340.48
7,500,001 to 100,000,000	76 to 100	\$ 168.54	\$ 2,022.48
100,000,001 to 150,000,000	101 to 150	\$ 142.04	\$ 1,704.48
150,000,001 to 200,000,000	151 to 200	\$ 119.78	\$ 1,437.36
200,000,001 to 250,000,000	201 to 250	\$ 113.42	\$ 1,361.04
250,000,001 to 300,000,000	251 to 300	\$ 106.00	\$ 1,272.00
300,000,001 to 400,000,000	301 to 400	\$ 97.20	\$ 1,166.42
400,000,001 to 500,000,000	401 to 500	\$ 89.25	\$ 1071.02
500,000,001 to 750,000,000	501 to 750	\$ 86.60	\$ 1039.22
750,000,001 to 1,000,000,000	751 to 1000	\$ 83.95	\$ 1007.42

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1,000,000,001 to 1,500,000,000	1001 to 1500	\$	79.50	\$	954.00
150,000,000,001 to 2,000,000,000	1501 to 2000	\$	77.80	\$	933.65
200,000,000,001 or more	2001 or more	\$	75.15	\$	901.85

All prices above exclude VAT