



Collaborative Managed Services

Spirit Public Sector has designed and operated several shared Managed Services. Bringing stakeholders together to form strong like-minded communities, we drive better value from joint service delivery. Our models are behind some of the best-known UK public sector IT and digital partnerships.

Features

- Vision and strategy development and communications planning
- Stakeholder engagement to create genuine collaboration
- Set-up of collaborative programmes in complex multi-stakeholder environments
- Practical governance and operation design that puts stakeholders in charge
- Powerful pooled-funding models, procurement and grants that drive stakeholder cohesion
- Clear contractual arrangements for consortium and partnership relationships
- Proven approaches, including standard contract terms, commercials and funding bids
- Mobile, SD-WAN, ZTN, Full Fibre, Networks, 5GIR, FTC
- Consideration of cross-sector and organisational security and collaboration constraints
- Ex-public sector team members with strong public services ethos

Benefits

- Executive buy-in to work together
- Issues overcome jointly from powerful collaboration
- Better commercial results from collective management of suppliers
- Savings from aggregation, sharing costs, and delivering services together
- Growth in stakeholders, services and savings from practiced model
- Lower change costs from stable and flexible long term partnerships
- Enabled collaboration from creation of a relationship of equals
- Shorter timescales and costs using our tried and tested approaches
- Strong stakeholder support and commitment to outcomes
- Shared services that scale in size and scope