

G-Cloud14

Pricing Document - Lot 3 / Cloud Support

manifesto

Pricing rate card

All figures are quoted in £ sterling per day, exclusive of VAT.

Our professional day rates are shown below for convenience (aligned to the SFIA rate card), according to the skills required, seniority and experience. This rate card allows us to offer you the most competitive rates, matched against the required skill set on a case-by-case basis.

We seek to provide the most cost-effective solution for you by providing multidisciplinary teams with the right skills and appropriate level of seniority for the role. We assemble that team with care, making sure their complementary skills and shared mindset will deliver high-performance results.

Standard pricing assumptions

- Consultant's working day: 8 hours, excluding travel and lunch
- Working week: Monday to Friday, excluding national holidays
- Default office hours: 0900 to 1700 Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at the organisation's standard T&S rate outside M25
- Professional indemnity insurance Included in day rate

Travel and Subsistence

For on-site requirements, wherever possible, we'll provide people who are local to the area where the work will be carried out so that expenses will not be incurred. Where this isn't possible, we reserve the right to charge travel and subsistence expenses in accordance with the standard pricing assumptions. No travel expenses will be incurred for work undertaken in any of manifesto's offices.

Payment Terms

Our pricing rate card assumes that all work undertaken will be on a Time-and-Materials basis with billing monthly in arrears based on actual utilisation. Our payment terms are 30 days from presentation of a valid invoice.

Rate card

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	N/A	N/A	£750–£800	£750–£800	N/A	N/A
2. Assist	£800–£950	£800–£950	£800–£950	£800–£950	N/A	£800–£950
3. Apply	£800–£950	£800–£950	£800–£950	£800–£950	N/A	£800–£950
4. Enable	£900–£1100	£900–£1100	£900–£1100	£900–£1100	N/A	£900–£1100
5. Ensure or advise	£1100–£1500	£1100–£1500	£1100–£1500	£1100–£1500	N/A	£1100–£1500
6. Initiate or influence	£1100–£1500	£1100–£1500	£1100–£1500	£1100–£1500	N/A	£1100–£1500
7. Set strategy or inspire	£1100–£1500	£1100–£1500	£1100–£1500	£1100–£1500	N/A	£1100–£1500

We're excited at the prospect of partnering with you on this journey.

We're deeply motivated by our work with changemakers like yourselves, and this brief would provide a great opportunity for us to share our experiences and expertise with you and your team.

We welcome any questions you may have:
hello@manifesto.co.uk

thank you