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G-Cloud 12

Service Definition
Cloud & Software Professional Support Consultancy Services

Company Overview

Introduction

Next Ventures is an international technology and transformation consultancy servicing public and private sector organisations globally. We support implementations of cloud and digital technology programmes with innovative consulting services addressing all phases of a transformation programme including implementation, deployment and ongoing support.

Background

Founded in the United Kingdom in 2001, the Next Ventures group, with its six international subsidiaries, has grown into a trusted source of support helping organisations to meet their most demanding technology challenges. From early focus on enterprise applications our services have expanded to cover the full digital landscape enabling us to support a wide variety of cloud enterprise solutions to today's connected world demands.

Technology Practices

Our areas of expertise are divided across our Technology Practices which are listed below with a summary of disciplines encompassed:

Cloud & Infrastructure
- AWS
- G-Cloud
- DevOps
- Security
- Microsoft Azure

Business Applications
- Oracle EBS & Fusion
- Workday
- Microsoft Dynamics
- Salesforce

SAP ERP

- ‣ S/4HANA
- ‣ ECC - S/4HANA Cloud Migration
- ‣ Road mapping / Blueprinting
- ‣ Testing validation
- ‣ Post support

Development & Integration

- ‣ Embedded Development
- ‣ IBM WebSphere | TIBCO | Pegasystems

Data

- ‣ ETL & Data Warehousing
- ‣ Microsoft BI Stack
- ‣ Data Science
- ‣ Big Data

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Contact Us

Please get in touch with the Next Ventures G-Cloud response team at our London Head Office:

Primary contact: Richard Lacey
email: G-Cloud@next-ventures.com
telephone: 0207 549 4030

7th Floor 140 Aldersgate Street, London, EC1A 4HY

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Our Services

Oracle e-Business Suite & Fusion Cloud Implementation & Support

Oracle e-Business Suite & Fusion Cloud implementation, deployment and support consultancy services. We can offer full support across the suite of Oracle enterprise solutions supporting applications, migrations, database, infrastructure cloud or on premise.

Sevice Features:

- Oracle migration and deployment specialisation
- Oracle E-Business Suite/Oracle Applications/Oracle ERP
- Oracle Fusion Cloud Suite of Applications
- Project management and governance
- Oracle applications configuration & customisation
- Database migration and validation
- Systems Data Management, Cybersecurity, Risk and Governance support
- Planning, design and documentation
- Fixed costs

SAP Cloud Migration, Implementation Support and Consultancy

SAP cloud implementation, deployment and support consultancy services. SAP ERP & Digital core, CRM & Customer Experience, Network & Spend Management, Supply Chain, HCM and S4/HANA platform. We can deliver consultancy across the range of SAP's ERP and data product portfolio.

Sevice Features:

- SAP S/4HANA migration and deployment specialisation
- ERP & Digital core Finance, SAP Successfactors specialists
- Network and Spend Management support and optimisation
- HR and People Engagement implementation
- Digital Supply Chain
- CRM and Customer Experience
- SAP Data Management, Cybersecurity, Risk and Governance support
- Intelligent Technologies support, Leonardo / IOT delivery
- Fixed costs

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Microsoft Dynamics 365 CRM Cloud Consultancy

Microsoft Dynamics 365 CRM cloud implementation, deployment and support consultancy services.. We can offer full support across the Microsoft Dynamics stack, full life-cycle management from planning, deployment, data migration and testing. Private, public and hybrid cloud deployment experience.

Sevice Features:

- MS Dynamics 365 migration and deployment specialisation
- Project management and governance
- MS Dynamics CRM configuration & customisation
- CRM data migration and validation
- MS Dynamics 365 Data Management, Cybersecurity, Risk and Governance support
- Planning, design and documentation
- Fixed costs

Salesforce CRM Cloud Consultancy, Implementation & Support

Salesforce cloud technology implementation, deployment and support consultancy services. We can offer full Salesforce support providing a complete range of Salesforce services including design, architecture, implementation, migration, development across private, public and hybrid cloud deployment.

Sevice Features:

- Salesforce migration and deployment specialisation
- Project management and governance
- Salesforce Marketing Cloud, Pardot & DMP
- CRM data migration and validation
- Salesforce Platform, App Exchange, Lightning, Heroku Enterprise
- Planning, design and documentation
- Multi-cloud integration and Enterprise Architecture
- Fixed costs

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Amazon Web Services Cloud Implementation & Support

Provision of AWS implementation, configuration and optimisation consultancy. We can offer full support for the leading cloud solutions from Amazon Web Services. Consultancy on PaaS, IaaS and SaaS across public, private and hybrid cloud configuration.

Sevice Features:

- AWS migration and deployment specialisation
- Project management and governance
- AWS configuration & customisation
- Database migration and validation
- Systems Data Management, Cybersecurity, Risk and Governance support
- Planning, design and documentation
- Fixed costs

Google Cloud Implementation & Support

Provision of Google Cloud implementation, configuration and optimisation consultancy. We can offer full support for the leading cloud solutions from G-Cloud. Consultancy on PaaS, IaaS and SaaS across public, private and hybrid cloud configuration.

Sevice Features:

- G-Cloud migration and deployment specialisation
- Project management and governance
- G-Cloud configuration & customisation
- Database migration and validation
- Systems Data Management, Cybersecurity, Risk and Governance support
- Planning, design and documentation
- Fixed costs

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Microsoft Azure Architecture Services

Azure implementation, deployment and support consultancy services. Design, optimise and deploy Azure fully leveraging the security, flexibility and hybrid capability benefits. Consultancy on development of services across the Azure Stack for PaaS, IaaS, private and hybrid cloud configuration.

Sevice Features:

- Azure architecture and development specialisation
- Project management and governance
- Azure configuration & customisation
- Database migration and validation
- Systems Data Management, Cybersecurity, Risk and Governance support
- Planning, design and documentation
- Fixed costs

DevOps Cloud Engineering Services

Our DevOps consultancy can deliver all the benefits this continuous integration, continuous delivery approach. Reduce complexity and shorten development cycles resulting in cost savings with higher quality. We have DevOps experience across AWS, Azure and G-Cloud deployments.

Sevice Features:

- DevOps Across Cloud Platforms
- Automate testing
- Integrate Configuration Management
- Integrate Change Management
- Continuous Integration
- Integrated Deployment Planning
- Continuous Deployment
- Production Support
- Application Monitoring
- Fixed costs

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Cloud Security Architecture and Design Services

Our consultants will implement technologies, procedures and controls needed to protect your cloud data and infrastructure. Experienced in HMG and public sectors. Secure architecture designed for full project lifecycle on all cloud flavours of Public, Hybrid or Private.

Sevice Features:

- Resilience – Business Continuity & Disaster Recovery
- Fully Certified Security Architects
- UK Gov Clearances, SC & DV
- Security Container Design
- Security Assessments and Roadmaps
- Threat Analysis
- Complete Security Design, Build & Configuration
- Penetration Testers – CHECK, CREST
- Security Assurance – Audit, Risk & Compliance
- Fixed costs

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Engaging NV Cloud Support Services

Scope of Works

Next Ventures will agree with the buyer a detailed Scope Of Works through meetings, workshops, technical discussions and functional understanding of goals and milestones. Upon agreement of SOW a project manager will be appointed for delivery of the project.

On-boarding and off-boarding requirements will be included within the SOW.

All stages of the project will be specified in the SOW and to strict timelines with deliverables measured monthly.

Implementation Plan

Subject to SOW and agreed deliverables an implementation plan may include some or all the following stages:

Stage 1. Strategy - conceptual planning to meet the business outcome.
Stage 2. Discovery - ensuring optimum use of existing and level of cloud integration
Stage 3. Establish KPIs - and baseline performance to measure success
Stage 4. Design - building plans for target cloud architecture and optimum migration tools and process
Stage 5. Implementation - testing and execution strategy ensuring fast defect correcting and applications optimisations
Stage 6. Management - overseeing and ensuring targets are met and monthly deliverables achieved as specified in SOW. Incident resolution, support and troubleshooting
Stage 7. Go-Live - warranty satisfactory completion as defined in SOW

Pricing Overview

Next Ventures consultancy operates on a fixed price, time and materials model at agreed day rate with clearly defined deliverables on a rolling monthly basis.

Please see separate **Rate card G-Cloud 12** document.

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Ordering and Billing Process

Next Ventures can be contacted with an enquiry or requirement anytime by email at G-Cloud@next-ventures.com or calling our enquiries no. 0207549 4030. Our team will be happy to direct you to the appropriate technology practice to discuss the solution needed. We can then provide quotations and options assisting with call-off or order forms.

Contract terms and pricing will be confirmed and SOW agreed in line with pricing and implementation plan illustrated above.

Project Discovery

Subject to the potential scale of requirements a discovery phase of a predetermined and chargeable number of days may be required. This will be discussed and agreed with your account manager prior to finalising a SOW.

Training

Working in close collaboration with internal teams Next Ventures can offer the necessary training and support for transferring skills and knowledge for smooth hand over to in-house technical teams. A planned training programme will have been included in the SOW and may include classroom or workshop sessions, online and video. Knowledge transfer may also include all levels of design including infrastructure and network.

Service Levels

Consultants will be available for the contracted days and hours agreed in the SOW although additional cover may always be possible with timely agreement. Next Ventures offices can be contacted by phone for 8:30am to 6:00pm Monday - Friday excluding national holidays for additional support. Your appointed account manager will be available available during business hours.

Customer Responsibilities

Customers must undertake to submit project and business requirements along with functional and non-functional technical requirements as comprehensively as possible. They must attend all meetings set for planning, review and audit. Agree monthly milestones and targets. Agree and communicate internally that goals and service levels meet the organisation's expectations.

Compensation Claims

Compensation model would be wholly dependent on the specifics of a project, products or services and may be also be subject to criteria such as ongoing support agreements which would all be detailed in our SOW.

Termination of Contract

Any issues possibly requiring early termination of contract would be discussed between project managers and your primary contact/account manger at Next Ventures. In the event of early termination of contract our terms and conditions would apply.

After Sales Support

After sales support would be dependent on the products and services delivered. Ongoing support agreements can tailored and define to meet your requirements.

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