

RATE CARD

- 1 The Rate Card defines the pricing structure for the Services.
- 2 The Charge for provision of resource for a Person Day by Ghyston ("Day Rate") is defined in the table below. For the avoidance of doubt, 1 Person Day equates to 7.5 hours of work performed by Ghyston personnel on tasks directly related to the Services ("Work Done"), and excludes any time worked on tasks outside the scope of the Services.

Resource	Day Rate
Graduate	£730
Standard e.g. Developer / Tester / Designer / UX	£990
Senior e.g. Project Manager / Product Owner / Tech, Design, UX or QA Lead / Consultant	£1230
Director e.g. Strategy Lead / Governance	£1615
Retained Support	£1045

- 3 A supplement of £50 per day will be applied to work performed on the Client's premises.
- 4 The Rate Card shall apply to all Work Done unless a) stated otherwise in the appropriate Work Order, or b) Ghyston are not working on a day rate basis (i.e. are working for a fixed price).
- 5 Notwithstanding Clause 4, the Rate Card shall not apply to work agreed by the parties to take place outside Business Hours; for example, but not limited to, out of hours support. The Charges for such work shall be defined in the relevant Work Order.
- 6 The Day Rates exclude VAT.
- 7 The Day Rates defined in this Rate Card shall be reviewed annually and Ghyston reserves the right to increase them by up to a maximum of 5% per annum, with the first such review being on the 1st January following the execution date of the Agreement. Subject to Clauses 4 and 5, all Work Done will be charged at the Day Rate in force on the date that the work was performed.
- 8 Once a period of three years has passed from the execution date of the Agreement, the parties may renegotiate Day Rates at any time based reasonably on movement of prevailing market rates in the UK.