



CATALYST BI Ltd

PRICING DOCUMENT

Prepared for G-Cloud 14 Framework

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About Catalyst BI

Catalyst BI, is a market leading provider of Data Management, Data Analytics, and Data Science products, solutions and services.

We're passionate about helping our customers to deliver business value by improving their business outcomes because they can make better decisions due to improved insights from their data. We strive to ensure our customers are successful with their deployments and get the maximum benefit when using these transformational technologies. We aim to ensure our customers maximise their return on investment in the shortest possible time and we pride ourselves on delivering real business and service-based solutions.

We believe whole heartedly in our ability to ensure our customers are getting world-class results from the technology and our added value expertise.

This Pricing Document covers Catalyst BI services as listed on the G-Cloud 13 Framework. We work with each client to define the exact mix of software and/or services to meet their specific requirements. The mix of software and services therefore is provided on a case-by-case basis, and therefore the table below serves only as a guide.

Catalyst BI Consultancy and Training Services

Professional Services

All Consultancy and Education Services are provided at a daily rate of between £840 to £1,600 per day as set out in the rate card. This excludes any travel and subsistence which would be charged at cost.

Our consultants are recognised as "world class" Qlik, DataRobot, Talend and Snowflake data practitioners and we've been awarded Qlik Innovative UK Partner of the year for the last 3 years.

Having a Catalyst BI consultant involved early in your planning can ensure that you avoid costly re-work as your project progresses, ensuring you get the foundations right from day one.

Our services cover many areas including:

Development Services

- Development services to scope, design, develop, document and test developments, using our unique Universal Data Architecture i.e. a standard methodology to ensure a quality implementation.
- 2nd line development support to your own developers
- Development QA Reviews and performance tuning

Upgrades

- Guidance and advice of new features and enhancements
- Planned upgrade delivery
- Management of upgrade (technical and/or functional)
- Performance and functional testing
- Provision of test servers/environment

Technical Services

- Architecture sizing/scalability & resilience and performance tuning
- Installs and general technical services
- 2nd line technical support
- Regular system administration/maintenance
- Authentication, change management and governance

Managed Service(s)

- Managed Services (application development) can be used to provide additional skills and expertise on an on-going basis as demand arises. Managed Service clients can take advantage of flexible delivery at preferential rates.
 - Managed Total Cost of Ownership
 - Always up to date applications
 - Improved service delivery, reliability, and availability

Qlik Health Check

Our Qlik Health Check provides an expansive and thorough assessment of your Qlik deployment. Our experienced consultants will review and document your current environment and processes, identify any issues or areas to address and provide clear prioritised recommendations on how to improve.

The Health Check covers twenty key areas which span five core themes, including everything from hardware and security to how successful your implementation has been at informing and engaging users. A simple 5-point scale is applied to each of the 25 points we assess.

- **Vision, Roadmap and Integration**

We review how well the Qlik deployment aligns to the organisation's overarching data and analytics strategy, as well as the level of innovation. We also look at how well the analytics platform is embedded into the wider business from both a technical and operational perspective, and how successful the internal communication is (branding and messaging) at engaging users.

- **Systems & Performance**

We review system performance including CPU, RAM, and disk and check for optimal configuration of the Qlik environment. We also look at your testing environment and approach, disaster recovery, and upgrade management.

- **Application Deployment**

We examine your deployment structure, how applications are organised and presented, scheduling and performance of data reloads, security and governance, testing and release. We also review licence allocation to ensure efficient usage and identify any shortcomings.

- **Application Development**

We review your development processes and assess applications against best practice development. We consider the data structure, application design, performance optimisation and documentation of deployed applications.

- **Adoption & Integration**

We evaluate additional factors which influence the overall performance of your Qlik deployment and user experience. These include data and analytics maturity, capability and skills, data literacy, and user engagement.

Qlik Health Check £4,950 package

Training Services

In addition, Catalyst BI also supports and trains organisations in maximising the use of the technology effectively. Our training incorporates our unique implementation strategy that is designed to make any solution be:

- Scalable,
- Extendable,
- Provide 'one version of the truth' to your whole organisation.

Our modular approach caters to someone of any skill level and is always delivered by hands-on consultants. We tailor every training course to you, your pace, and your specific areas of interest. This tailored approach is possible because all our training is delivered by real Consultants. Our trainers spend as much time 'on site' delivering solutions as they do in the classroom. Do not settle for inflexible, talk and chalk learning, when a customised, dynamic solution is available.

Training	£1,800 per day (up to 6 delegates)
Bespoke Workshops	£1,600 per day
Consultancy	£840 - £1,600 per day, dependant on engagement, as per SFIA rate card

Discounts available on block purchases of over 60 days.

Onsite services and training will incur reasonable expenses charged at cost.

End users (Analysers) of the solution can usually be trained within 1-2 hours, whereas developers (Professional users) of the solution can be 3-4 days of training, subject to existing skills and capability. We offer a range of courses to support the enablement of your users and organisation including:

- Qlik Sense End User – Professional (4 hours)
- Qlik Foundation (1 day)
- Qlik Sense Advanced Application Development (2 days)
- Bring Your Own Data Workshop (1 day)

- Administer and Maintain Qlik Sense (1 day)
- Security (1 day)
- Security and Governance Framework (3 days+)

- NPrinting (Static Report Building) (1 day)
- Qlik API's and Mashup (1 day)
- Integrating R into Qlik Sense (1 day)
- Qlik Sense GeoAnalytics (1 day)

- Qlik Sense for QlikView Developers (1 day)
- QlikView Developer (3 days)
- QlikView Administrator (1 day)

All Catalyst BI training services are provided at a daily rate starting from £1,800 per day.

Each course (typically 1 day each) is available for up to 6 delegates.

All delegates will receive full training materials and the course can either be delivered on client premises, remotely or from Catalyst BI's training centres near Leeds. The same daily rate applies to each location; however, any travel and subsistence costs will apply to on-site training.

Catalyst BI Qlik Products

Catalyst BI offer a range of template frameworks, template apps and standalone products built using Qlik. These are designed to reduce the time to value by being quick to implement and customised to your data and Qlik ecosystem.

Templates are available for but not limited to areas such as:

- Non-Elective Patient Flow (NHS)
- Theatres (NHS)
- Property Management (Housing and Local Authority)
- Facilities Management (All Public Sector)
- Income Activity (All Public Sector)
- Workforce (All Public Sector)
- General Ledger (All Public Sector)

Coeus – Data Insights Portal

The Coeus Data Insights Portal provides organisations the ability to share Qlik curated dashboards and objects via a web portal, with no code required and a simple configuration and management console.

Organisations utilise Coeus to share information with suppliers and consumers through governed and secure web portal access where required or open access if utilising the solution for Freedom of Information requests or data open to public consumption.

Prices start from £8,000 per annum.

Qlik Software

The Qlik software prices contained in this document are list prices as defined by Qlik. Additional discounts may be applied by Catalyst BI based upon user volumes and purchase timeframes. There are new pricing models for Qlik Cloud known as Qlik Cloud Data Integration and Qlik Cloud Data Analytics which use a Capacity Pricing Model as well as the standard Qlik Sense and QlikView pricing set out below. The new Qlik Cloud pricing has been added below the Qlik Sense Subscription table.

Qlik Sense – Subscription

The following are annual subscription prices. All prices include annual maintenance and support.

License	Annual Fee
Qlik Sense Enterprise SaaS / Hybrid Cloud includes Forts	
Qlik Sense Enterprise SaaS includes GeoAnalytics features, Qlik Cloud Service supported web connectors, 5000 runs per month of App Automation and more details can be found on pages 17-19.	
The minimum order is one Professional User. You will need to determine the configuration of Professional and Analyzer users to be able to calculate the price.	
Tiered pricing defines a price per unit within a range. With tiered pricing once a tier is exceeded, you move to the next tier and charge a lower price per unit. The net price is the blended price of the applicable tiers. All prices reflect annual subscription fees.	
Professional Users	
Number of users range 1 --> 50	£765
Number of users range 51 --> 100	£726
Number of users range 101 --> 250	£690
Number of users range 251 -->	£612
Analysers Users	
Number of users range 1 --> 50	£435
Number of users range 51 --> 100	£414
Number of users range 101 --> 250	£393
Number of users range 251 --> 500	£348
Number of users range 501 -->	£282
Upgrade Analyser Users to Professional	

Customers can upgrade from Analyzer to Professional. Upgrade price is calculated on the quantity changes, tiering, and the remaining term.	
Qlik Sense Analyser Capacity	
<i>Analyser Capacity provides the same functionality as the Analyser Named User but usage is metered based on time.</i>	
Packs of 1 000 minutes range 1 --> 50	£1095
Packs of 1 000 minutes range 51 --> 100	£1041
Packs of 1 000 minutes range 101 --> 250	£987
Packs of 1 000 minutes range 251 --> 500	£876
Packs of 1 000 minutes range 501 --> 1000	£711
Packs of 1 000 minutes range 1001 --> 2500	£549
Packs of 1 000 minutes range 2501 -->	£384
Large Apps	
Large Apps 20GB	£34,200
Large Apps 100GB	£158,400
Qlik Reporting Service	
Provides bursted multi-page report distribution for Qlik Sense Enterprise SaaS to support enterprise reporting use cases.	
Qlik Reporting Service Start Up – 1,000 Reports	£4,230
Qlik Reporting Service Scale Up – 5,000 Reports	£18,480.
Qlik Reporting Service Premier – 20,000 Reports	£42,300
Qlik Reporting Service Premier Expansion – 20,000 Reports	£21,150
Qlik App Automation	
Application Automation for Enterprise Start Up – 20,000 Runs	£24,000
Application Automation for Enterprise Scale Up – 60,000 Runs	£48,000
Application Automation for Enterprise Premier – 200,000 Runs	£69,000
Application Automation for Enterprise Premier Expansion – 200,000 Runs	£12,450

Qlik AutoML	
5 Deployed Models	£26,400
10 Deployed Models	£52,800
20 Deployed Models	£84,600
Additional 20 Deployed Models	£42,300
Qlik SAP Connector	
Qlik Connector powered by SAP NetWeaver	£12,600
Qlik Geocoding	
Qlik Geocoding for Qlik Sense Enterprise SaaS, an annual contract with 1M address lookups	
Qlik Geocoding 1M Records	£7,350
QlikView Infrastructure Add-On	
Adds QlikView Enterprise Edition Server and QlikView Publisher to give all users access to Qlik Sense Enterprise SaaS and QlikView. User model is based on Professional and Analyzer (not CALs)	
QlikView Infrastructure Add-On to QSE SaaS	£20,700
Qlik Lineage Connectors	
Provides customers with a full understanding of the data flowing through their analytics data pipelines – from source through transformation to use.	
Qlik Lineage Connectors	£17,610
Qlik Sense Enterprise Client-Managed	
Qlik Sense Enterprise Client-Managed includes Qlik GeoAnalytics Base, all Qlik Web (Standard & Premium) Connectors plus a Development and a Test Site. The minimum order is one Professional User. Tiered pricing.	
Professional Users	
Number of users range 1 --> 50	£795

Number of users range 51 --> 100	£756
Number of users range 101 --> 250	£717
Number of users range 251 -->	£636
Analysers Users	
Number of users range 1 --> 50	£450
Number of users range 51 --> 100	£429
Number of users range 101 --> 250	£405
Number of users range 251 --> 500	£360
Number of users range 501 -->	£294
Upgrade Analyser Users to Professional	
Customers can upgrade from Analyzer to Professional. Upgrade price is calculated on the quantity changes, tiering, and the remaining term.	
Qlik Sense Analyser Capacity	
<i>Analysers Capacity provides the same functionality as the Analyser Named User but usage is metered based on time.</i>	
Packs of 1 000 minutes range 1 --> 50	£1,125
Packs of 1 000 minutes range 51 --> 100	£1,068
Packs of 1 000 minutes range 101 --> 250	£1,014
Packs of 1 000 minutes range 251 --> 500	£900
Packs of 1 000 minutes range 501 --> 1000	£732
Packs of 1 000 minutes range 1001 --> 2500	£564
Packs of 1 000 minutes range 2501 -->	£396
Qlik Sense Enterprise SaaS Add-On to Client-Managed	
<i>SaaS Add-On to Client Managed adds Qlik Cloud Services and full multi-cloud capabilities providing the customer with all deployment options. It is per user and per Analyzer Capacity pack pricing for all users and Analyzer Capacity packs</i>	
Number of Users / Capacity Packs range 1 --> 50	£180
Number of Users / Capacity Packs range 51 --> 100	£171

Number of Users / Capacity Packs range 101 --> 250	£162
Number of Users / Capacity Packs range 251 --> 500	£144
Number of Users / Capacity Packs range 501 --> 1000	£117
Number of Users / Capacity Packs range 1001 --> 2500	£90
Number of Users / Capacity Packs range 2501 -->	£63
Value-Add Products requiring Qlik Sense Enterprise	
Qlik Insight Advisor (per site)	£37,500
Qlik Insight Advisor for CPU Cores (4 CPU Cores)	£37,500
Qlik Insight Advisor additional CPU Core (per CPU Core)	£7,500
<i>* Note: All Products include 1x Test and 1x Development environments.</i> <i>Qlik Insight Advisor is licensed per Qlik Sense Enterprise (QSE) site licensed with Professional and Analyzer, or Tokens.</i>	
Qlik Alerting	
<i>All Qlik Sense Enterprise models are supported but Professional and Analyzer model is preferred.</i> <i>Qlik Alerting Includes 1x Test and 1x Dev environments.</i>	
Qlik Alerting	£37,500
Qlik Alerting SMB	£17,400
Qlik Alerting for CPU Cores	£37,500
Qlik Alerting Additional CPU Core	£7,500
<i>Qlik Alerting is licensed per Qlik Sense Enterprise (QSE) site licensed with Professional and Analyzer, or Tokens. Customers can upgrade from Qlik Alerting SMB to Qlik Alerting.</i>	
Additional Test and Dev Environments	
<i>If you need to extend the number of Test and Dev environments over and above the included (1 Test and 1 Dev with Subscription), please add one of the following. Note, this will be individually licensed.</i>	
Qlik Sense Enterprise Client-Managed Additional Dev or Test Site	£10,500

Qlik Insight Advisor Additional Dev or Test Site	£18,600
Qlik Alerting Additional Dev or Test Server	£18,600
Qlik Alerting SMB Additional Dev or Test Server	£8,550
QlikView Infrastructure Add-On	
Adds QlikView Enterprise Edition Server and QlikView Publisher to give all users access to Qlik Sense Enterprise Client-Managed and QlikView. User model is based on Professional and Analyzer (not CALs)	
QlikView Infrastructure Add-On to QSE SaaS	£20,700
Qlik Analytics Platform External Edition	
Qlik Analytics Platform External Edition CPU Cores	
Qlik Analytics Platform External Edition (4 CPU Cores)	£63,000
Additional No of CPU Cores External Edition (per CPU core)	£31,500
Additional Test & Dev Environments	
<i>Test and Dev environments are not included with QAP. If Test and Dev environments are required, please order one of the following</i>	
QAP External Edition Additional Dev or Test Site	£10,500
<i>*Note: Number of CPU Cores to be set at the point of order to match the Production Site.</i>	
Qlik Sense Enterprise – Core CPU	
Qlik Sense Enterprise CPU Core Based Site	
Qlik Sense Enterprise CPU Core based Site (4 CPU Cores)	£174,000
Additional No of Cores for QSE CPU Core based Site (per CPU Core)	£43,500
Additional Test & Dev Environments for CPU Core Based Site	
<i>Test and Dev environments are not included with QSE CPU Core Based Sites. If Test and Dev environments are required, please order one of the following</i>	
Qlik Sense Enterprise CPU Core based Additional Dev or Test Site	£10,500
<i>*Note: Number of CPU Cores to be set at the point of order to match the Production Site.</i>	

Qlik NPrinting	
Qlik NPrinting Server	
Qlik NPrinting Server	£20,400
Qlik NPrinting Server Additional Engines	£15,000
Qlik NPrinting SMB Server	£7,500
Additional Test & Dev Environments for NPrinting	
Qlik NPrinting Dev or Test Server	£10,500
Qlik NPrinting SMB Dev or Test Server	£3,750
Qlik GeoAnalytics	
GeoAnalytics Server	
Qlik GeoAnalytics Base	£8,400
Qlik GeoAnalytics Enterprise Server	£22,500
<i>Customers can upgrade to GeoAnalytics Enterprise following the upgrade process.</i>	
Qlik Geocoding	
<i>Qlik Geocoding is a subscription only offering, sold on an annual contract. The subscription agreement is renewed when either a) the annual term has ended or b) when the licensed capacity has been used; whichever occurs first.</i>	
Qlik Geocoding 1M Records	£7,500
Additional Test & Dev Environments for Qlik GeoAnalytics	
Qlik GeoAnalytics Enterprise Dev or Test	£11,250
Qlik Connectors	
Qlik SAP Connector	
Qlik Connector powered by SAP NetWeaver	£12,900
Additional Test & Dev Environments for Qlik SAP Connector	
Qlik Dev or Test Connector powered by SAP NetWeaver	£6,450

As a Qlik Elite Partner with an extensive customer base within the Public Sector, we are able to secure preferential pricing from Qlik. Additionally, multi-year subscriptions are available with improved commercial terms.

Qlik Cloud Data Integration and Qlik Cloud Data Analytics Pricing

Capacity Model pricing will make it easier for our customers to take full advantage of the broad capabilities available in Qlik Cloud. Additionally, by offering customers the ability to exceed entitlements, coupled with the telemetry to understand their usage patterns, the model encourages adoption and growth.

Qlik have moved to a three-Edition packaging model for both Qlik Cloud Data Integration and Qlik Cloud Analytics. The three Editions will be called 'Standard,' 'Premium,' and 'Enterprise,' each targeted at a different buying persona or buying situation. Customers select the desired Edition, based on the capabilities of the Edition, and then subscribe to the required data capacity for the chosen Edition. Minimum entry points exist for the higher two edition/s. For the Enterprise Edition, Data Integration and Analytics have been combined into one offering to emphasize the benefits of the end-to-end capabilities; however, customers may subscribe to capacity for one or both. Also, to accommodate the preference for users in small analytics deployments, Analytics Standard is sold on a user basis. Details of each Edition, data capacities and users are detailed below:

Qlik Cloud		
Qlik Cloud Analytics		Analytics & Data Integration
Standard	Premium	
Primary Value Metric: Users Reason to Choose Edition: Simple User Pricing	Primary Value Metric: Data Analyzed Capacity Reason to Choose Edition: Unlimited Basic Users	
Qlik Cloud Data Integration		
Standard	Premium	
Primary Value Metric: Data Moved Capacity Reason to Choose Edition: Real-Time Data Movement	Primary Value Metric: Data Moved Capacity Reason to Choose Edition: Transformations & Complex Sources	

Qlik Cloud Data Integration (QCDI) Overview

QCDI Capacity Pricing will be calculated by Data Moved. Data Moved is calculated as the sum of all data delivered to any target(s). The initial load of any new table to a new target is not included in

this calculation. Any subsequent reloads would be included in the calculation. If a customer wants to use Qlik Cloud Data Integration to move data into Qlik Cloud for analytics, we will not charge for Data Moved and just charge for Data Analyzed. Analytics Standard customers can move data from any source except SAP, Mainframe and Legacy; Premium and Enterprise customers can use any source. For CDC from SAP, Mainframe and Legacy, customer must request access with Customer Success because services are strongly recommended due to complexity of setup. All data which lands in Qlik Cloud will consume Data Analyzed capacity.

How is 'Data Moved' Sold? - Capacity packs are sold in increments of 1 TB.

How is 'Third Party Data Transformation Sold'? - Third Party Data Transformation capability transforms data not moved by Qlik Cloud Data Integration and is available as an add-on to Premium and Enterprise Editions. Third Data Party Transformation is applied to all datasets that are registered and used in transformations but not delivered by Qlik Cloud Data Integration. It is calculated based on the number of rows in the dataset multiplied by the estimated row size. It is priced from \$24,000 per TB per year and sold in 1TB increments.

Qlik Cloud Data Integration – Edition Comparison

	Standard	Premium	Enterprise
Buyer	CIO, VP IT	CIO, VP IT	CIO, VP IT
Customer Size	SMB to Large Enterprise	Medium to Large Enterprise	Medium to Large Enterprise
Buying Agenda	Cloud data warehouse ingestion	Cloud data warehouse ingestion and automation	Cloud data warehouse ingestion, automation, and analytics
Benefits	Real-time data movement from standard sources and SaaS applications Basic onboarding transformation ¹	Real-time data movement from any source Advanced transformation	Real-time data movement from any source Advanced transformation
Need	Data movement for standard sources to a cloud data warehouse	Data movement and transformation from any data source to a cloud data warehouse	Data movement and transformation from any data source to a cloud data warehouse
Get	Best of breed CDC data movement for standard sources	Comprehensive enterprise integration platform as a service solution	Comprehensive enterprise integration platform as a service solution
Buy	Data moved capacity	Data moved capacity	Data moved capacity
Can add	Additional capacity for Data Moved; Application Automation or Analytics	Additional capacity for Data Moved; Third Party Data Transformation; Application Automation or Analytics	Additional capacity for Data Moved; Third Party Data Transformation; Application Automation or Analytics
Requirements	● 1 TB Minimum = \$24,000 / YR	● 2 TB Minimum = \$72,000/Year	● \$250,000/Year net to Qlik
Must Move When...	● Need to move data from complex sources (SAP, Mainframe & Legacy) ● Need more advanced transformation, data mart automation	● Need >50 users ● Need an end-to-end solution that combines Data Integration and Analytics	
Included (value add)	● CDC, Incremental and Bulk ● Data movement from relational databases, SaaS sources and files ● 20 Full Users ● Unlimited data moved to Qlik cloud ● Analytics (50GB Data Analyzed) ● AutoML (2 deployed models) ● Application Automation (5,000 runs/month)	Everything in Standard plus: ● Data movement from all sources (including SAP, Mainframe & Legacy) ● Advanced Transformation ● Unlimited data moved to Qlik Cloud (including SAP, Mainframe, Legacy) ● +30 Full Users (50 total) ● Reporting (100 reports/month)	Everything in Premium and Standard plus: ● Unlimited Full Users
Price	\$24,000/Year for 1 TB Additional TB at \$24,000/Year	\$72,000/Year for 2 TB Additional TB at \$36,000/Year	\$250,000 minimum per year

¹ Basic Transformations are "lightweight", row-level transformations. They can be defined in individual datasets. This includes automated type 2 for datasets. It excludes any multi-dataset transformations like joins. Advanced Transformations let you use the Transform and Data Mart tasks in Cloud DI. The Transform task provides the ability to perform custom SQL-based transformations while Data Mart tasks automate the complexity of creating dimensions and fact tables.

Qlik Cloud Data Analytics (QCDA) Overview

QCDA Capacity Pricing will be calculated by Data Analyzed. Data Analyzed is the primary measure of Analytics value in this model. It also includes a user component for small and mid-size organizations, making this hybrid approach accessible for customers that are progressing in their analytics journeys. The three-Edition approach aligns buyers and the maturity of (Qlik) Analytics within an organization.

How is Data Analyzed Measured?

- Simple definition: The total of all data loaded and saved into Qlik Cloud minus all the data deleted from Qlik Cloud that was previously loaded. Data is counted when it is ingested from a database, uploaded as a file, or saved as data file output from a Qlik app.
- Technical Definition: The Analytic metric is metering the sum of all raw data (not compressed) moved into Qlik Cloud. Measured in Gigabytes (GBs), this includes all data being analyzed, profiled by the catalog, landed, or saved in Qlik Cloud.
 - Data Connections: Data loaded from an external data source, typically via a connection in a Qlik Sense app, is measure based on the slide as it passes into Qlik Cloud.
 - Uploads: Files uploaded consume Data Analyzed equal to the file size. Except for uploaded QVF files which consume Data Analyzed based on their designated metadata file size* (*This exception is required because QVF files are broken apart on upload and only the metadata file size is readable. Typically, this case only applies to existing client-managed customers)
 - Created in Qlik Cloud: Data files (qvd, txt, csv, etc.) created in Qlik Cloud consume Data Analyzed equal to the file size. All other items created in Qlik Cloud (Qlik Sense Apps, Automations, AutoML experiments, etc.) do not consume Data Analyzed.
 - To encourage experimentation, 1 GB of data in each personal space is not counted.

Note that data counts are per tenant. Additionally, data brought into Qlik Cloud twice or copied in Qlik Cloud counts twice so customers are incentivised to practice good data governance.

How do Customer Subscribe to Data Analyzed? - Data Analyzed will be subscribed via data packs that come in two sizes—25 GB and 250 GB. This is to accommodate customers of varied sizes. For example, large enterprise customers with terabytes of data to analyze will subscribe to the 250GB data packs; mid-sized customers with less than 250GB will subscribe to packs of 25GB. We will not mix and match.

What is the Role of Users in this Model? - While Users are no longer a primary cost metric, customers who are small or early in their analytics journey continue to have the ability to subscribe on a user-only basis. This hybrid approach aligns with customer value, and therefore cost per user is much less expensive compared to the Professional/Analyzer model. As value grows, customers move up to our higher Editions, where unlimited users (Basic Users for Premium; Full & Basic Users for Enterprise) are included.

User types:

- Full Users. Entitled to do anything (though admin may restrict capabilities by user). This is the only chargeable user type and is chargeable at the same price in both Standard and Premium. Full Users are included and unlimited in Enterprise.
- Basic User. Entitled to view/interact only. Non-chargeable user type included in unlimited numbers for Premium and Enterprise Customers. Basic users cannot create assets (apps, automations, AutoML experiments etc.), add sheets or objects to apps, add data, create, or edit Data Integration projects.

Qlik Cloud Analytics – Edition Comparison

	Standard	Premium	Enterprise
Buyer	LOB Department/SMB	BI Leader	CDO/CIO
Customer Size	SMB	Medium-large Enterprise	Large Enterprise
Buying Agenda	Specific point solution	Organization-wide analytics	Corporate data & analytics strategy
Benefits	Budget friendly analytics for smaller teams	Unlimited basic users Enterprise-level governance Access to more capabilities	Unlimited full users Negotiable guardrails (app size, reload frequency, etc.)
Need	Flexible analytics	Scalable, flexible, complete analytics	Scalable, flexible, complete analytics
Get	Analytics for users who need access 50 GB Data Analyzed (fixed)	All analytics capabilities, which anyone in the organization can view	All analytics capabilities for everyone in the organization
Buy	Users	Users + Data Analyzed	Data Analyzed
Can add	Nothing	Other offerings	Other offerings
Minimums:	10 User minimum = \$3600/year	50 GB Minimum = \$30,000/year 1 Full User = \$360/year	\$250,000/year net to Qlik
Must Move When...	Data requirements grow	Need ability to customize guardrails	
Included	- Qlik Sense - Unlimited data moved to Qlik Cloud (relational & SaaS sources) 1GB of data in Personal Space	Everything in Standard Plus: - Unlimited Basic Users - Reporting (100 reports/month) - AutoML (2 deployed models) - Application Automation (5000 runs/month) - Unlimited data moved to Qlik Cloud (including SAP, Mainframe, Legacy)	Everything in Premium Plus: - Unlimited Full & Basic Users - Customization of guardrails
Price	\$360 per user/year	\$360 per user/year \$15,000 per 25GB/year \$120,000 per 250GB/year	\$156,000 per 250GB/year

Capacity Limits & Overage

Ideally, a customer should never reach or exceed its capacity limits because telemetry will notify customer success, partners and the customer as capacity limits are approached (e.g., 90%, 95%, 100%). However, there must be consequences, enforcement, or overage charges when capacity limits are reached, or they will simply be ignored. Enforcement stops consumption of additional capacity until customers bring capacity back within their allotted amount or they purchase additional capacity. Overage enables customers to pay for continued consumption of capacity without interruption. Below is a table detailing what choice customers have for each capacity:

Capacity	Enforcement or Overage
Data Moved	Overage Only
Data Analyzed	Overage Only
Report Generations	Overage Only
Application Automation Runs	Overage Only
Deployed AutoML Models	Enforcement Only

As a Qlik Elite Partner with an extensive customer base within the Public Sector, we are able to secure preferential pricing from Qlik. Additionally, multi-year subscriptions are available with improved commercial terms.

DataRobot & Catalyst AI Cloud

We offer a range of Data Science and Consultancy services focused on the DataRobot Platform and the Catalyst AI Cloud as set out below:

DataRobot Platform <i>Required Pricing per Annum</i>					
	£50-£95K	£95-£180K	£180-£290K	£290-£450K	£450k+
	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist
	Service Pack £18,000	Service Pack £28,000	Service Pack £48,000	Service Pack £80,000	Custom
	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 6hr/month	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 10hr/month	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 15hr/month	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 20hr/month	

Catalyst AI Cloud - Managed Service Offering <i>Pricing per Annum</i>			
	£20-£45K	£40-£90K	£60-£135K
	1 Model per annum	2 Models per annum	3 Models per annum
	Dedicated Data Scientist	Dedicated Data Scientist	Dedicated Data Scientist
	Initial POV Hosting <u>MLOps</u> 4 – 12hr/month Consultancy	Initial POV Hosting <u>MLOps</u> 6 – 18hr/month Consultancy	Initial POV Hosting <u>MLOps</u> 8– 24hr/month Consultancy
	Additional Consultancy/AI Engineering on request Generative AI Use Cases on request	Additional Consultancy/AI Engineering on request Generative AI Use Cases on request	Additional Consultancy/AI Engineering on request Generative AI Use Cases on request
	What's included		

Athena NHS Command Centre

A highly effective, live, patient flow management system. The Command Centre uses advanced analytic predictions for the full day and week ahead to enable the planning of:

- Patient pathways
- Staffing and service capacity
- Predicted potential pressure points in the system

The solution works across multi-disciplinary- teams with clinical, operational and managerial staff from across Acute and Health and Social Care Partnerships with a primary focus on sharing the benefits of using real time data to inform decision making, alongside gathering learning and feedback from users to enhance the benefits the Command Centre provides.

The Command Centre enables a 360-degree overview of patient flow into the Emergency Department (ED), through ED and admission to discharge patients. This information is available in real time. Outcome: This empowers the team at your NHS to have a real-time overview of the task at hand and make key timely decisions with confidence that make a difference to patient care and the management of the service.

Patient Flow Benefits:

- Visibility of patient flow from ambulance arrival to leaving hospital, with predictions for the day ahead to allow planning within
- Improved patient management, care and experience
- Prevention and proactive intervention in respect of unnecessary patient hospital stays
- Creation of a flexible and responsive Covid pathway building a Covid hospital in a hospital
- Clinical and managerial engagement through the provision of decision ready data
- Consistent vehicle to deliver information across the organisation
- Clinical and managerial engagement through the provision of decision ready data
- A new process for approaching winter planning, developing and incorporating escalation triggers across the patient pathway

Athena NHS Command Centre

Pricing per Annum

What's included

			
£35k	£5k	£99k	£128k
1 x Acute or Health Board	Acute, Health Board, Community, Mental Health or ICB/ICS,	3 Trust ICB	4 Trust ICB
Athena A&E 4 Screen Module	4 Screen Expansion Pack (Software Licences)	Fully Integrated Regional Command Centre linking Trusts to each other and the ICS	Fully Integrated Regional Command Centre linking Trusts to each other and the ICS
One off installation £16k	One off setup £4k	One off installation £48k	One off installation £64k
Additional Consultancy / AI Engineering on request	Additional Consultancy / AI Engineering on request	Additional Consultancy / AI Engineering on request	Additional Consultancy / AI Engineering on request

Snowflake

Snowflake is a data platform built for the cloud. Snowflake delivers the performance, concurrency and simplicity needed to store and analyze an organization's data in one location. Snowflake is your solution for data warehousing, data lakes, data engineering, data science, data application development, and securely sharing and consuming shared data.

The Snowflake Service is described in more detail in the Snowflake [Documentation](#). The Snowflake Documentation includes the information you need to access your Snowflake account and perform the administrative and user tasks associated with using Snowflake. The documentation also provides conceptual overviews, tutorials, and a detailed reference for all supported SQL commands, functions, and operators. To protect the Snowflake Service and the customers using our multi-tenant public cloud platform, Snowflake maintains a common [security policy](#) and UK GDPR based [DPA](#) which customers will be asked to review when entering into an Order Form. We also anticipate asking customers to review: (i) rights of Service suspension required for Service protection (e.g. a security issue), (ii) a SLA regime covering service failure and loss of use, (iii) aspects concerning deliverable, e.g. that no "Project Specific IPR" will be delivered, (iv) limiting Service usage to "Official" information only (i.e. not Secret/Top Secret), and (v) other relevant clarifications.

The cost of the Snowflake service is determined by actual usage which varies based on the individual customer application. Most Snowflake customers gain experience using Snowflake On Demand. That allows the application workload to be developed and tested and provides real-world experience to estimate the monthly cost. When the application workload is understood, an appropriately sized Capacity purchase can be made.

Full pricing is available here - <https://www.snowflake.com/pricing/pricing-guide/>

Snowflake offers four different Editions, each providing progressively more features:

- Standard
- Enterprise
- Business Critical
- Virtual Private Snowflake

Snowflake supports a wide range of virtual warehouse sizes: X-Small, Small, Medium, Large, X-Large, 2X-Large, 3X-Large, and 4X-Large. The size of the virtual warehouse determines how fast queries will run. When a virtual warehouse is not running (that is, when it is set to sleep mode), it does not consume any Snowflake credits. The different sizes of virtual warehouses consume Snowflake credits at the following rates, billed by the second with a one-minute minimum.

VIRTUAL WAREHOUSES CREDITS PER HOUR

	XS	S	M	L	XL	2XL	3XL	4XL	5XL *	6XL *
Standard	1	2	4	8	16	32	64	128	256	512
Snowpark-Optimized	N/A	N/A	6	12	24	48	96	192	384	786

Snowflake credits are used to pay for the consumption of resources on Snowflake. A Snowflake credit is a unit of measure, and it is consumed only when a customer is using resources, such as when a virtual warehouse is running, the cloud services layer is performing work, or serverless features are used.

The cost of a credit depends on the edition of snowflake, the hosting cloud service provider and the hosting region, but range between around £2 and £5 per credit. Credits are consumed only where compute is used such as during data loading hours and User interactions.

Data Storage charges range from £15 to £45 per TB per month depending on cloud service provider and location. There are several other factors to consider as the example shows below:

Customer has purchased the Snowflake Capacity Standard Service with Premier Support in the United States. They load data every night and have 8 users using the database during business hours. This customer:

- Stores an average of 4 TB's of compressed data (compare with 20 TB without compression).
- Runs a batch loading task every night for 2.5 hours, using a Small Standard Virtual Warehouse.
- Enables eight users to work 5 days a week from 8am until 6pm using a Medium Standard Virtual Warehouse.

Data Loading Requirements

Parameter	Customer Requirements	Proposed Setup
Data Load Frequency	Daily	Small Standard Virtual Warehouse (2 Credits per hour)
Loading Window	2.5 hours	(2 Credits x 2.5 hours per day x 31 days per month)
Credits Required per month	155	

User Requirements

Parameter	Customer Requirements	Proposed Setup
No. of Users	8 Users	Medium Virtual Warehouse (4 Credits per hour)
Time Slot	8AM-6PM (10 hours)	
Credits Required per month	800	(4 Credits x 10 hours per day x 20 days per month)

Credits Required per month	955	(800 Credits for Users + 155 for Data Loading)
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Storage Requirements

Data Set size (per month)	4TB (After Compression)	
Data storage price (per year)	\$1,104	4TB x \$23 (per TB per month, based on Storage table) x 12 months
Virtual Warehouse (per year)	\$21,774	955 (Credits per month) x \$2 (per credit) x 0.95 (5% sample discount) x 12 months
Total Price (per year)	\$22,878	Data Set (per year) + Virtual Warehouse (per year)

Talend

Service Costs

Listing Name – Data Integration

Subscription	Minimum Subscription	Price per (1) User
Stitch (Pro)		£13,500 per year
Cloud Data Integration	1 Named User	£11,000 per year
Cloud Data Management	1 Named User	£22,000 per year
Cloud Data Management Platform	3 Named Users	£16,667 per year
Cloud Big Data	1 Named User	£12,500 per year
Cloud Big Data Platform	3 Named Users	£21,333 per year
Available Add On		
Cloud Pipeline Designer	1 Named User	£7,200 per year
Cloud Data Preparation	1 Named User	£900 per year
Cloud Data Stewardship	1 Named User	£2,700 per year
Cloud Data Inventory	5 Named Users	£5,400 per year
Talend Academy	Available Add On	10% of subscription
Talend Success	Available Add On	20% of subscription

Notes

Costs Exclude VAT Costs shown are for 12 month subscriptions

General Terms – <https://www.talend.com/legal-agreements/> [https://talend-legal-doc.s3.amazonaws.com/Talend+General+Terms+\(English\)+\(v2022.05.02\).pdf](https://talend-legal-doc.s3.amazonaws.com/Talend+General+Terms+(English)+(v2022.05.02).pdf)

Service Features and Benefits

Service Data Integration

Talend Data Integration is a software for integrating data from databases, flat files, on-prem or cloud-based applications. With Talend Data Integration users build projects (jobs) where data is extracted from a data source, transformed and loaded (ETL) into another data source; or a job where data is extracted and loaded into a data source, then transformed (ELT) in the data source.

Features

- Intuitive User Interface with drag and drop tooling
- 2000+ Connectors to simplify data integration
- Non-proprietary Code Generation
- Audit, job compare, impact analysis, testing, debugging and tuning
- Automatic documentation
- Time and event-based scheduler for tasks and plans
- Data privacy with masking and encryption
- Built in Data Quality Tools and Data Governance
- Set authorisation levels for users, projects and features
- Export and execute standalone jobs in runtime environments
- Job Scheduling

Benefits

- Speeds up the creation of data pipelines / jobs
- Eliminate data silos – Connect any data source to any environment
- Embed data quality throughout the ingestion and integration process

- Manage more data, more jobs, and more users and scale easier
- Integrated preparation functionality ensures all your data is usable
- Easily develop and deploy reusable data pipelines
- Allows jobs to be scheduled to run automatically
- A single unified platform to simplify user experience
- Multi Cloud Support

Service Descriptions

Stitch is our cloud-native data ingestion app that offers the easiest and fastest way to move data into a cloud data warehouse or data lake. Stitch provides the scalability and connectivity features you need to take control of your data pipeline.

Talend Data Integration is a software for integrating data from databases, flat files, on-prem or cloud based applications. With Talend Data Integration users build projects (jobs) where data is extracted from a data source, transformed and loaded (ETL) into another data source; or a job where data is extracted and loaded into a data source, then transformed (ELT) in the data source.

Talend Cloud Data Management is a cloud service that includes Talend Cloud Data Integration and adds the following features: Design & Productivity Tools (Studio), Advanced Data Profiling, Management and Monitoring.

Talend Cloud Data Management Platform is a cloud service that includes Talend Cloud Data Integration and adds the following features: Design & Productivity Tools (Studio) Data Quality, Advanced Data Profiling, Management and Monitoring, Data Preparation App, Data Stewardship App and Talend Pipeline Designer.

Talend Cloud Big Data is a cloud service which adds a set of components compatible with the Apache Spark runtime that enables users to parallelize integration of large datasets at scale. Talend Cloud Big Data includes Talend Cloud Data Integration and adds the following features: Design & Productivity Tools, Studio Components, Connectors & Pipeline Designer.

Talend Big Data Platform - adds data quality jobs to a set of components compatible with the Apache Spark runtime that enables users to parallelize integration of large datasets at scale that includes Talend Big Data and Talend Data Management Platform and adds the following features: data preparation & data stewardship.

Talend Cloud Real-time Big Data Platform is a Platform Cloud Service that includes Talend Cloud Big Data Platform and Talend Cloud API Services Platform and adds additional capabilities to ingest and process data including the following: Design & Productivity Tools, Studio Connectors, Pipeline Designer, API Designer & Tester, Data Preparation App, Data Stewardship App

Talend Cloud Pipeline Designer Standard is an Entry Level Cloud Service for creating data pipelines that extract, transform and load data between sources and destinations, which includes the following components: Design & Productivity Tools, Cloud Connectors & Basic Dataset Inventory. Allows you to Build and deploy data pipelines rapidly, design seamlessly across batch and streaming use cases, and scale natively with the latest hybrid and multi-cloud technologies. Integrate any data; structured or unstructured and design seamlessly in batch or streaming from a single web-based UI. Integrate new datasets leveraging trusted data directly from Talend Data Inventory or improve data trust by creating pipelines directly to Talend Data Stewardship. Improve productivity with real-time development and debugging using the Live Preview feature, which shows how your data changes at every step.

Talend Cloud Data Preparation Talend Cloud Data Preparation is a self-service application that enables gives information workers self-service functionality to cut hours out of their workday by simplifying and expediting the laborious and time-consuming process of preparing data for analysis or other data-driven tasks. Talend Cloud Data Preparation runs on top of Talend Cloud and delivers enterprise-class capabilities together with connectivity to virtually any data source. It fosters collaboration between business people who know the data best and central organizations, like IT or Risk Management, that define the rules and policies or data accessibility and governance.

Talend Cloud Data Stewardship is an Add-On Cloud Service you can use to manage data assets. It organises the interactions on data whenever human intervention is required to collaborate on data curation, arbitration or validation. It runs on top of Talend Cloud which delivers enterprise-class capabilities together with connectivity to any data source.

Talend Data Quality (Integral with all Talend Platform Subscriptions) - Automatically profile all your data flows in any of our applications, built-in Trust Score™ highlights bad data so you can focus on which data needs to be cleaned and which data can be shared. Selectively share data using on premises or cloud-based applications without exposing personally identifiable information (PII) to unauthorised people. Sensitive data can be anonymised all along the data lifecycle with built-in masking - protecting organisations from having sensitive data exposed after security breaches.

Talend Cloud Data Inventory catalogue's artifacts used in Talend Pipeline Designer and Data Preparation and such artifacts become available in a common inventory that can be shared with users. Data Inventory gives instant insight into the trustworthiness of data and turns data quality and curation into a systematic, automated discipline. Datasets are automatically profiled, associated with a Talend Trust Score™ based on their underlying data quality, crowd-sourced ratings and popularity and documented with metadata. Talend Data Inventory unlocks data silos by creating a single point of governance and access across all datasets. It makes data quality and curation more automated and less taxing, so you can spend less time fixing data and more time using it. With advanced search technologies, any data consumer at your organisation can quickly and effortlessly find and access the data they're looking for. The Talend Trust Score™, included with Talend Data Inventory, is an industry first innovation that gives you a complete picture of the health of data across your company. It combines dimensions of data quality, data popularity, and user-defined ratings, and provides clear intelligence on where your data came from and how it's been used.

Talend Trust Score (Included in Talend Data Inventory) - Talend combines data integration and data integrity in a single platform. Bring together people, data and machine learning technology to easily access, monitor and fix your data. The Talend Trust Score gives you at-a-glance visibility into the reliability of any dataset, so you can put healthy data at the centre of business, move faster and make better decisions. Trust Score ensures that you can make your data thorough, transparent, traceable, tested and provided in a timely manner. Talend gives you a complete picture of the health of data across your company with clear intelligence on where your data came from and how it's been used. Instantly assess whether data is reliable based on a unique combination of data quality, data popularity and user-defined ratings — and if not, diagnose and resolve the issues. Talend Trust Score features – a Trust Score Crawler, Data Lineage, Diagnostics & Advice, Embedded Data Quality and Social Engagement.

Talend Academy is the centralised, self-service training application provided by Talend. Academy provides a wide variety of courses from getting started reviews to expert-level courses with preparation for certifications. In addition to training, Talend Academy provides solution templates and implementation accelerators which serve as best-practices start to your new Talend projects Talend Academy help you build your in-house expertise and gets your team up to speed with Talend as quickly and efficiently as possible. With a subscription to Talend Academy, access is provided to

each named user of a Talend Software Service. New team members can get up to speed in the shortest time and existing staff can maintain their skills. As you add additional services to your Talend subscriptions you will find the appropriate training available in Talend Academy. When updates are applied to the Talend Software service training within Academy is updated to ensure you can train on / take advantage of the latest features. When adding new jobs to your Talend service the solution templates and implementation accelerators are intended to provide best practices guidelines and start points to reduce time and effort while reducing risk.

Talend Success provides Technical Advice and Guidance, Technical Support and in-depth training via Talend Academy, with a subscription to Talend Success – you can extend access to Academy beyond named software users. Supporting you from initial onboarding, mapping of business and technical use cases, measuring KPIs and conducting business reviews to ensure your success. Talend experts provide you best practices guidance and technical expertise to solve your data challenges

Success Services - The Talend Success team are advocates and strategic advisors for your journey with Talend. Your Customer Success Manager provides you with services ranging from initial onboarding to mapping of business and technical use cases, measuring KPIs, and conducting business reviews to ensure your success.

Technical Advice & Guidance - Talend experts provide you guidance and technical expertise to solve your data challenges with one-on-one coaching sessions. By following our prescribed best practices, you build expertise and avoid common and costly pitfalls. Our experts also help you optimize your Talend solution, identifying opportunities to improve system health and performance.

Mission Critical Support – featuring 24x7x365 availability and priority response times.

Subscription to Talend Success provides the most cost effective way to ensure that your team are provided with adequate training, receive enhanced support levels and have access to Talend experts.

Vizlib

Catalyst is a certified VizLib partner and delivers the full library of VizLib extensions/Add-ins to the Qlik portfolio as follows:

- VizLib Library
- VizLib Self Services
- VizLib Finance
- VizLib Gantt
- VizLib Collaboration

VIZLIB PLAN GBP PRICING from January 1st 2023



VIZLIB LIBRARY GBP PRICING (Credit Card payments only)

	License Type	User Quantity	Price per month	Price Per User Per Month	Vizlib Collaboration Server / Month
    	Vizlib Library	>10	£110.25	£11.03	N/A
	Vizlib Library	>25	£253.58	£10.14	N/A
	Vizlib Library	>50	£485.10	£9.70	N/A
	Vizlib Library	100	£826.88	£8.27	N/A
	Vizlib Self-Service	>10	£77.18	£7.72	N/A
	Vizlib Self-Service	>25	£179.55	£7.18	N/A
	Vizlib Self-Service	>50	£330.75	£6.62	N/A
	Vizlib Self-Service	100	£551.25	£5.51	N/A
	Vizlib Finance	>10	£220.50	£22.05	N/A
	Vizlib Finance	>25	£315	£12.60	N/A
	Vizlib Finance	>50	£496.13	£9.92	N/A
	Vizlib Finance	100	£661.50	£6.62	N/A
	Vizlib Gantt	>10	£220.50	£22.05	N/A
	Vizlib Gantt	>25	£330.75	£13.23	N/A
	Vizlib Gantt	>50	£496.13	£9.92	N/A
	Vizlib Gantt	100	£661.50	£6.62	N/A
	Vizlib Collaboration Online	>10	N/A	N/A	N/A
	Vizlib Collaboration Online	>25	£165.38	£6.62	+£210.00*
	Vizlib Collaboration Online	>50	£303.45	£6.07	+£288.75*
	Vizlib Collaboration Online	100	£551.25	£5.51	+£367.50*

(*Price includes 1 PRD and 1 DEV server)



VIZLIB ENTERPRISE GBP PRICING

License Type	User Quantity	Vizlib Package	Vizlib Library Price per month	Vizlib Self-S Price per month	Vizlib Gantt	Vizlib Finance Enterprise	Vizlib Collaboration Enterprise*
Vizlib Enterprise Basic	200	- Full unlimited access to the whole Package - Free bug fixes, updates, and new features - Support for all versions and future releases of Qlik Sense - Installation on one production & one test QS environment (multi-node permitted) - New extensions released within its respective package are automatically included free of charge. - Vizlib Enterprise Support via e-Mail.	£992.25	£606.38	£882	£771.75	£1,102.50
	300		£1157.63	£771.75	£1,047.38	£992.25	£1,378.13
	500		£1,350.83	£937.13	£1267.88	£1,212.75	£1,653.75
	500 to 2k		+£826.88	+£496.13	+£165.38	+£165.38	+£771.80
	2k to 6k		+£617.40	+£330.75	+£165.38	+£165.38	+£606.38
Vizlib Enterprise Premium Upgrade	6k-12k	For every additional 1k users, up to 12k	+£413.70	+£248.33	+£143.33	+£143.33	+£441
	12k+	For every additional 2k users	+£209.48	+£209.48	+£165.38	+£165.38	+£385.88
		Basic package +					
*Vizlib Collaboration Server		- Offline mode/Price per additional QS instance - Vizlib Enterprise support via WebEx - Emergency Bug Fixes - Prioritized Feature Releases		+£375		Included	N/A
		Vizlib Collaboration Enterprise includes: 1 Production Server Installation and 1 Developer Server Installation included in price above - Every additional Production Server will have an additional charge		N/A		N/A	+£375
Core Based Pricing Price is per core includes Premium Support	4 8 12 16 +4 Cores	Includes Basic & Premium Package + Unlimited users	£1,653.75 £2,480.63 £3,307.50 £3,721.20 +£413.70	£1075.20 £1,653.75 £2,149.88 £2,480.63 +£248.33	Quote upon request	Quote upon request	Quote upon request

Valid from 1st January 2023 to 1st December 2023

Catalyst BI Cloud Hosting

Fully hosted, secured and serviced hosting environment in Microsoft Azure Cloud as a simple hosted environment, clustered or multi-product solution encompassing the entire Qlik range. Fully serviced DataRobot Automated Machine Learning environment in the Microsoft Azure Cloud with data management in Snowflake and Microsoft Azure Synapse cloud data warehouse.

Hosted within a Microsoft Azure environment, the service is a fully serviced, patch and upgraded environment for Qlik deployments. Due to this being a flexible platform the offerings that this fully managed service can bring are to prove a custom solution with the likes of VPN tunnels, port securing, jump boxes, network load balancers and high availability provided over multiple datacentres.

- Archiving, backup and disaster recovery
- Compute and application hosting
- Container service
- Data warehousing
- Relational database
- Other database services
- Firewall
- Infrastructure and platform security
- Platform as a service (PaaS)
- Other storage services

We also offer Azure Cloud Services focusing on Data, Analytics and Machine Learning. Our machine learning offering or Catalyst AI Cloud is described above.

Additional 3rd Party Software

We are also Partners of and work with the following vendors:

Inform!

Inphinity

K4 Analytics

Komment

Mehrwerk Process Mining

Microsoft

Data Ops