

## **#CloudFutures Specialist Cloud Services**

## Pricing

We provide a simple effort based pricing structure as set out in the Skills For the Information Age (SFIA) Rate Card. We will work with you to define the requirements and jointly agree the right approach to be applied in the Call Off Terms. Engagements can be on a fixed price monthly service, or as outcomes based statements of work, or on a time & materials basis.

We follow the standards set by the Framework Agreement for Consultancy Day rate. Our SFIA rate card, reproduced below, shows the charges for our **#CloudFutures Specialist Cloud Services**.

Each engagement will be assessed against current legislation and rates are shown for engagements both outside and inside IR35. All rates shown are exclusive of expenses and VAT.

		tures Specialist Cloud S Consultant Grade	Services  Minimum Maximum Rate Rate	
1.	Follow	Apprentice or similar	£546	£649
2.	Assist	Senior Apprentice or similar	£650	£766
3.	Apply	Junior Consultant or similar	£767	£857
4.	Enable	Consultant or similar	£858	£981
5.	Ensure or Advise	Senior Consultant or similar	£982	£1,267
6.	Initiate or Influence	Solution/Data/Infrastructure Architect or similar	£1,268	£1,754
7.	Set Strategy or Inspire	Product owner/Enterprise/Business Architect or similar	£1,755	£2,080

Table 1: SFIA Rate Card Outside IR35



## #CloudFutures Specialist Cloud Services IR35 Consultant Grade Minimum Ma Inside IR35 Minimum Maximum Rate Rate 1. Follow Apprentice or similar £703 £854 **Assist** Senior Apprentice or similar £855 £1,025 3. Apply Junior Consultant or similar £1,026 £1,158 4. Enable Consultant or similar £1,159 £1,339 **Ensure or Advise** Senior Consultant or similar £1,340 £1,757 Initiate or Influence Solution/Data/Infrastructure Architect or similar £1,758 £2,469 Set Strategy or Inspire Product owner/Enterprise/Business Architect or similar £2,470 £2,945

Table 2: SFIA Rate Card Inside IR35