vysiion™

AN EXPONENTIAL-E GROUP COMPANY

Price Guide

G-Cloud 14

May 2024

Contents

1. Overview

This pricing guide has been created to provide a full description of all Vysiion G-Cloud 14 service and product pricing, options and requirements relating to the Service Descriptions which are available on the Digital Marketplace.

The guide has been divided into the following three sections:

- Cloud Hosting Services
- Cloud Software Services
- Cloud Support Services

Each service has a per-unit price. Billing is per unit or part thereof. For example:

- The billing unit for a virtual machine (VM) is one hour, so for a VM that is powered on for 10 minutes, you will be billed for one hour
- The billing of storage is on per GB — meaning that there is 1024MB per GB and 1024GB per TB

Where appropriate we have included worked pricing examples in this document/the relevant Service Definition.

All prices shown are excusive of VAT which will be added at the prevailing rate at the time of invoice.

For more help with pricing calculations, contact the Vysiion Sales Team via email (cloudsales@vysiion.co.uk) or call 01249 446500 and ask to speak to the Sales Team.

2. Why Vysiion?

Vysiion offers integrated turnkey solutions providing critical infrastructure and comprehensive managed services into a broad range of sectors including central and local government, utilities, defence and the emergency services.

Our breadth and depth of experience enables us to deliver complex deployments across cloud, network services, security, voice and ongoing managed services.

Vysiion's customers benefit from our vast industry expertise and extensive security accreditations which provide assurance that our services meet the rigorous standards and compliance needs of global businesses. Our certifications include:

- ISO9001 for quality management
- ISO27001 for information security
- ISO14001 for environmental management
- ISO18001 for Occupational Health and Safety
- Cyber Essentials PLUS certification

We have offices at our head office in Chippenham and in Spring Park, Corsham, and Cody Park, Farnborough. Services are delivered by our experienced Security Cleared (SC and above) staff as appropriate. We operate a 24/7 ITIL aligned Service Desk with comprehensive service management processes, and a 24/7/365 Network Operations Centre (NOC).

We also provide data centre solutions within highly resilient Tier 3 data centres, on UK sovereign territory which are separated by >50 miles for geographical diversity.

The acquisition of Vysiion by Exponential-e in 2020 has further enhanced our capabilities and expertise. Exponential-e is a British cloud, network and Unified Communications (UC) provider with an innovative connectivity, cloud and security portfolio.

As well as its own significant sector expertise, Vysiion also works in partnership with many suppliers to enhance its own capabilities. We have established deep relationships and strategic partnerships with key suppliers including AWS, Microsoft, IBM Bluemix (IBM Cloud) and Ark Data Centres, the home of Crown Hosting Data Centres. We also have strong vender partnerships with the likes of Dell Technologies, VMWare and Cisco.

Vysiion only uses services that meet the rigorous standards and compliance needs of global organisations, meaning data is stored in state-of-the-art, secure, ultra-reliable and energy efficient data centres.

A range of G-Cloud services and complementary capabilities are available from Vysiion. These can be procured alongside this service to support an organisation's transition towards more commodity-based ICT.

3. Cloud Hosting

3.1. Hybrid Cloud

Vysiion's pricing will be the same as that offered by your chosen platform provider at the time of consumption. Your bills are based on actual usage, so if you're not using some or all of your infrastructure, you can turn it off and you don't need to pay for it.

The flexibility of cloud computing enables you to map neatly to your existing specifications, and scale resources up or down based on changing requirements. You're not constrained to the resources identified in a design phase.

Cloud Compute options can include:

- Virtual firewalls - allows you to manage connectivity into and out of your environment.
- IPsec and SSL VPN/SDN - create secure connections between users and other environments using a variety of tunnelling technologies.
- SD-WAN – create software defined WAN solutions to intelligently route traffic between on-premise, cloud, branch office and customer endpoints.
- Load balancing - configure solutions that are resilient to outages and can handle large levels of activity.
- Resource distribution - ensures that hardware loading is no longer a concern. Cloud platforms seamlessly move computing demands around on their underlying infrastructure to ensure you always get the resources you need.
- Persistent storage - Your data remains, even when a VM is turned off, to ensure that your application data remains consistent and available.

4. Cloud Support Services

Vysiion's Cloud Services will help you set up and maintain your cloud software or hosting services.

4.1. Cloud Connectivity Monitoring Service

Vysiion's Cloud Connectivity Monitoring Service is priced on a per unit basis and is dependent on the size of network that is required to connect to the various Cloud environments.

The required volume of Service units is determined from the size and complexity of the customer's cloud connectivity. With this flexible service approach, additional units can be added or subtracted to scale the level of support required.

The following unit types are available within the Cloud Connectivity Monitoring Service, with each item equating to a number of units, with a multiplier added depending on the hours of service required:

Unit Types	Description	Number of Units
Service Delivery Unit	Service Desk	1-500
	Incident and Problem Management	1-500
	Change and Release Management	1-500
	Configuration Management	1-500
	Named Service Manager	1-100
	Proactive Monitoring	1-500
	Capacity and Configuration Management	1-500
Service Management Unit	Managed Network Appliance	1-10

4.2. Cloud Infrastructure Design and Build

Our solutions are tailored to each customer and pricing will be based on individual customer requirements and the calculated resource requirement, which are charged for in accordance with the published Vysiion SFIA Day Rates document.

Vysiion offers transparent pricing to give its customers confidence that it represents excellent value for money.

Travel and subsistence costs will be charged at cost, monthly in arrears against the cost incurred.

Customer billing for the service can either be monthly or quarterly.

Termination costs will depend upon individual circumstance. Please contact Vysiion for more information.

4.3. Cloud Migration Consultancy

Although we have defined a staged methodology for delivering the Cloud Migration Consultancy service, pricing will be based on individual customer requirements and the calculated resource requirement, which are charged for in accordance with the published Vysiion SFIA Day Rates document.

Following an initial engagement, we will provide a price based on the number of estimated consultancy days to deliver the Cloud Migration Consultancy service presentation and report. The types of resources and the number of days will be based on the size of your organisation and/or the expected scope of services to be migrated to the cloud. We feel that this is the best way to ensure each customer is given access to appropriately skilled resources for the appropriate amount of time and consequently incurs the appropriate level of cost.

Vysiion offers transparent pricing to give its customers confidence that it represents excellent value for money.

Travel and subsistence costs will be charged at cost monthly in arrears against cost incurred.

Termination costs will depend upon individual circumstance. Please contact Vysiion for more information.