

G-Cloud 14 – Lot 2 Cloud Software Pricing Document

Social Housing Solution: Homelessness, Housing
Register, Housing Management & Housing Standards
Locata (Housing Services) Limited

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1. Implementation & Annual Subscription Fees

1.1. LocataPro Modules

The following costs are offered for LocataPro Modules in entry level form as described in the Service Definition Document as a fully hosted, fully maintained web accessible services:

LocataPro Modules	Implementation Fee	Annual Subscription Fee	Notes										
Lettings Module (Allocations & Lettings System)	£15,000	Volume Discounts Available per Partner :	Back-office will be set up and available within 1 week from receipt of PO. Annual subscription fee will be charged from availability of Back-office.										
		<table><tr><th>Number of Partners</th><th>Annual Subscription Fee</th></tr><tr><td>1</td><td>£27,000</td></tr><tr><td>2-5</td><td>£19,000</td></tr><tr><td>6-10</td><td>£15,000</td></tr><tr><td>10+</td><td>£12,500</td></tr></table>	Number of Partners	Annual Subscription Fee	1	£27,000	2-5	£19,000	6-10	£15,000	10+	£12,500	Implementation fee includes set up/configuration of:
		Number of Partners	Annual Subscription Fee										
		1	£27,000										
		2-5	£19,000										
		6-10	£15,000										
		10+	£12,500										
	• Online Application Form • Change of Circumstances Form (Pre-Populating CoC is included Free of Charge if required) • Public Facing Website with Target Housing Options (THO) • Client Document Upload Facility • Property Alerts • Daily / Flexible Bidding • Auto Bidding • Manual Banding • Communications Suite • Configurable Workflows, Tasks and Questions • Configurable Lists • Reporting Suite • DKIM (Emails sent												

			from your domain) • Single Sign-On (SSO)
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LocataPro Modules	Implementation Fee	Annual Subscription Fee	Notes
HPA2 Module (Homelessness Prevention and Advice System)	Not Applicable	Volume Discounts Available Per Partner	Back-office will be set up and available within 1 week from receipt of PO. Annual subscription fee will be charged from availability of Back-office.

		<table><tr><th>Number of Partners</th><th>Annual Subscription Fee</th></tr><tr><td>1</td><td>£11,000</td></tr><tr><td>2-5</td><td>£7,500</td></tr><tr><td>6-10</td><td>£6,000</td></tr><tr><td>10+</td><td>£5,100</td></tr></table>	Number of Partners	Annual Subscription Fee	1	£11,000	2-5	£7,500	6-10	£6,000	10+	£5,100	
Number of Partners	Annual Subscription Fee												
1	£11,000												
2-5	£7,500												
6-10	£6,000												
10+	£5,100												
HRS Module (Housing Related Support System)	Not Applicable	£9,500	Back-office will be set up and available within 1 week from receipt of PO. Annual subscription fee will be charged from availability of Back-office. Annual Subscription Fee will be reduced to £8,000 for existing clients/users of other LocataPro Modules.										

PSH Module (Private Sector Housing System)	Not Applicable	£9,500	Back-office will be set up and available within 1 week from receipt of PO. Annual subscription fee will be charged from availability of Back-office. Annual Subscription Fee will be reduced to £8,000 for existing clients/users of other LocataPro Modules.
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LocataPro Modules	Implementation Fee	Annual Subscription Fee	Notes
Estates Module (Housing Management System (HMS))			Back-office will be set up and available within 1 week from receipt of PO. Annual subscription fee will be charged from availability of Back-office. Garages are free for all of the tiers, and they aren't taken into account for the number of properties count per tier.
Less than 2.5k properties	Not Applicable	£25,000	
Between 2.5k and 5k properties	Not Applicable	£45,000	
Between 5k and 10k properties	Not Applicable	£60,000	

More than 10k properties	Not Applicable	£80,000	All of the tiers include 3 import integrations to cover housing benefit (HB) payments, Universal Credit and Cash, plus our standard tenancies export. Any additional integrations, or changes to our standard tenancy export, can be included and charged according to the day rate noted in the SFIA Rate Card provided separately. All of the tiers include a one-off dataload of all existing properties, tenants, tenancies and account balances as long as the data is provided in our csv format.
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1.2. LocataPro Bolt-Ons

The following pricing is offered for LocataPro Bolt-Ons in entry level form as described in the Service Definition Document as fully hosted, fully maintained web accessible services:

LocataPro Bolt-Ons	Implementation Fee	Annual Subscription Fee	Notes
Cross-Platform			
SMS Texting Functionality	Not Applicable	£500*	*SMS messages charged at £0.06p per message, in addition to the annual subscription fee.
Data Warehouse	Not Applicable	£2,000	
Trust ID	Not Applicable	£700	
File Size Limit Upgrade – 8mb	Not Applicable	£600	
File Size Limit Upgrade – 10mb	Not Applicable	£900	
File Size Limit Upgrade – 16mb	Not Applicable	£1,200	
Lettings Module			
Assisted Assessment	£4,250	£3,000	5 working days included for implementation
Review Manager	Not Applicable	£2,300	

LocataPro Bolt-Ons	Implementation Fee	Annual Subscription Fee	Notes
HPA2 Module			
TAP (Temporary Accommodation - Plus))	Not Applicable	£3,000	
TARA (Temporary Accommodation - Rent Accounting)	Not Applicable	£12,500	Includes up to 2 integrations.
HRS Module			
Public or Private Referral Forms	£8,500	£1,200	A maximum of 10 working days development, consultancy and configuration time to create a custom referral form is included in the implementation fee. Additional days beyond this initial budget are chargeable as per the SFIA Rate Card.
PSH Module			
Referral and Application Forms	£8,500	£1,200	A maximum of 10 working days development, consultancy and configuration time to create a custom referral form is included in the implementation fee. Additional days beyond this initial budget are chargeable as per the SFIA Rate Card.

2. Day Rate

Locata (Housing Services) Limited charges a standard day rate of £850 for remote/online working and £1,000 for onsite working for any additional training, configuration and/or customisations that are required.

This day rate is applicable for both senior and junior consultants. The level of technical expertise required for each job will be established by a senior consultant. Typically, the senior consultant will put together a team of senior and junior consultants

3. Licensing

All subscription fees include access to the software on an unlimited user basis.

4. Contract Duration

Pricing above is based on a contract with up to a 3-year initial term contract with an option to extend by up to 1-year.

5. RPI Rate

With prior agreement of the Buyer, Locata (Housing Services) Limited reserves the right to review any charges in line with any increases at the prevailing RPI rate, as such, pricing may reflect this at stage of Call-Off Contract.

6. Further Information

All prices are excluding VAT.

Payment terms are 30 days from receipt of invoice.

Services are assumed to be delivered remotely, unless specifically requested to be delivered onsite. Onsite services will be charged as per the Standard Onsite Rate Card provided separately within the SFIA Rate Card document.

Enterprise style deals & time limited discounts may be available.

Individual prices may increase during the contract as per CCS guidelines.