

GCloud14

Access PeopleXD

Pricing Document

1 Access PeopleXD

Access PeopleXD is an end-to-end HR solution that can transform your people strategy while giving you absolute freedom and flexibility to adapt. It provides a fully integrated suite of Payroll, People Management, Workforce Management, Talent, Digital Learning, Recruitment and Analytics software.

Access PeopleXD is a mobile-first, 100% SaaS platform, always delivering access to the latest technology with no manual upgrades required.

2. G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for Access PXD. Pricing is based on the number of employees, shown per month.

Please note that fees below are subject to a minimum SaaS spend of:

1. £30,000 per annum, excluding Analytic Add-Ons;
2. £50,000 per annum, including Analytic Add-Ons.

Proposed PeopleXD HR Solution	Monthly Cost Per Person (£ Excluding VAT)
PeopleXD Public Sector <u>Advanced</u> Edition	
<ul style="list-style-type: none">• Payroll• Personnel Records• Training• Public Sector Time & Attendance• Performance, Goals & Objectives Management• Expense Management• Career & Succession Planning	£4.00
PeopleXD Public Sector <u>Advanced</u> Edition Add-On: Business Intelligence	£1.60
PeopleXD Public Sector <u>Standard</u> Edition	
<ul style="list-style-type: none">• Payroll• Personnel Records• Training• Public Sector Time & Attendance• Performance, Goals & Objectives Management	£3.75
PeopleXD Public Sector <u>Standard</u> Edition Add-On: Business Intelligence	£1.50
PeopleXD Public Sector <u>Basic</u> Edition	

<ul style="list-style-type: none"> • Payroll • Personnel Records • Training • Public Sector Time & Attendance 	£3.15
PeopleXD Public Sector <i>Basic</i> Edition Add-On: Business Intelligence	£1.30
PeopleXD Public Sector <i>Foundation</i> Edition	
<ul style="list-style-type: none"> • Personnel Records • Training • Performance, Goals & Objectives Management 	£2.70
PeopleXD Public <i>Foundation</i> Edition Add-On: Business Intelligence	£1.10
SaaS Service Add-Ons	
Public Sector Recruitment	£0.40 (Subject to a minimum annual fee of £7,000 per annum)
Workforce Optimisation	£0.77
Career and Succession Planning	£0.20
Expense Management	£0.40
Docusign Integration	£2,000 per annum
Docusign Envelope	£2.75 Per Envelope
Dependencies and Add-Ons*	
<i>The following Add-Ons have the following dependencies</i>	
Expense Management	Dependencies: - Payroll
Career & Succession Planning	Dependencies: - Performance, Goals & Objectives Management
Workforce Optimisation	Dependencies: - Public Sector Time & Attendance

Analytics Add-Ons	Dependencies: - Applicable PeopleXD Product
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Customer Success Plan Add-Ons**

****Minimum software subscription value required before Customer Success Plan Add-Ons can be purchased**

Essential Success Plan is included as standard in your Annual Subscription Fee

<p>Success Plan: Standard</p> <ul style="list-style-type: none"> The Standard Success Plan is a more reactive service including telephone and email support, speedy response times and access to our lovely customer success teams. You'll also get the chance to be involved with exciting product updates and webinars from our team of experts. 	<p>Total of 15% of the Annual Subscription Fee</p>
<p>Success Plan: Premier</p> <ul style="list-style-type: none"> The Premier Success Plan delivers a proactive service including your very own support contact and a customer success manager who will get you on the road to success and help you stay there. Premier is calculated as 25% of the total annual subscription for PeopleXD Products <p>Minimum Threshold 10k per annum</p>	<p>Total of 25% of the Annual Subscription Fee</p>
Enabling Capability & Technology	
<ul style="list-style-type: none"> Mobile PeopleXD Reporting & Insight Employee and Manager Self Service Auditing Notification Engine Integration Engine 	<p>Included in all Editions</p>
Access Workspace	
<p>Bring together all your Access software products with Analytics and business intelligence</p>	<p>Total of 10% of the Annual Subscription Fee</p>

Professional Services Rate Card

Day rates below include travel, mileage and subsistence expenses within the M25. All expenses incurred outside the M25 are not included in the rates below and will be

charged to the Customer at cost based on actuals, monthly in arrears as accrued. We will aim to minimise expenses where possible

Professional Services Role	Standard Daily Rate
Programme Director	1950
Programme Manager	1500
Project Manager	1200
Principal Consultant	1200
Senior Consultant	995
Consultant	925

Notes on Pricing / additional services

- Annual fee invoiced annually in advance
- Set up costs (one- time fee) priced based on requirement packages
- Minimum licence requirements: £35k annual fee
- Excludes VAT
- Pricing includes basic customer success plan, standard customer success plan is an additional 15% and premium customer success plan is an additional 25%
- Pricing includes Payroll, Workforce management, talent & recruitment, loop and applause

Implementation Methodology

We believe wholeheartedly that the functionality that our software offers our customers is very important, but it is only half of the value equation, how the system is rolled out is critical if the full value from your new investment is to be achieved.

All our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e-learning, so your users can learn our products at their own pace. Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All of our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

You have control, but we are never far from your side.

Each FlightPath implementation programme from Access follows a well-defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey.

We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible.

Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

Clear roles and responsibilities

Crucially our FlightPath approach clarifies our joint expectations, helping us both understand the process that we will jointly commit to, in order to successfully launch your chosen software to your end-users in a timely and efficient manner.

Please see the flightpath linked attached for the flightpaths available, and to learn more about the flightpaths. [FlightPath for Access PeopleXD HR and Payroll](#)

For an initial idea of a typical PeopleXD implementation plan, we recommend you look at the flightpath labelled "PeopleXD (HR & Payroll)".

3 Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product.

We provide 3 main support plans as detailed below.

The Essential Plan

The online service The Essential Plan is available to all Access customers as part of your license fee and provides you with easy-to-access online support for all your queries, facilitated via our Customer Success portal.

The Standard Plan

Get answers faster

As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment
Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found here [Customer Success Plans](#)

Support Commitment

Access offered our tiered Success Plan's – encapsulating the 4 pillars of Support services, Advisory Services, Knowledge and Success Services (details below)

- Support Services – this is the reactive element for when things don't go as you would have expected and need help from our support teams. From online to your very own designated Technical Support Engineer
- Advisory Services – when you need to know how to do something, or want to explore your options for doing something. Our Customer Success Portal is pivotal in this but we also realise that from time to time your teams may wish to ask a question of an expert. Our advisory services include Task Based Advice and Guidance from the product experts
- Knowledge – this component of the Success Plans provide you access to content to improve your product knowledge, so that you understand what your chosen solution is capable of.
- Success Services – delivered by our Customer Success Managers, they will engage with your to help you get what you need to get the best from your solution.