

GCloud14 Access Legal Case Management ALCM Evo Pricing Document

1 Access Legal Case Management ALCM Evo

ALCM Spitfire is a web browser based Legal Case Management solution. This Cloud based case management software is available through your web browser and can be used from your P.C., Mac, laptop, tablet or smartphone. ALCM Evo provides public sector legal departments with an efficient way to manage their cases from anywhere in the world.

2. G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for the ALCM Evo product

Core Product Pricing (monthly costs)

Description	Pricing
Licence	Hosted user Licence per month
1-5 users	Minimum Flat rate £500 pcm
6-15 users	£90
16-50 users	£85
51-100 users	£75
100+users	£65

The above prices include Hosting Costs

Evo Upgrade	9% of annual cost
-------------	-------------------

Set up costs for Professional Services at a daily rate (dependant on number of days required) to include Project Management, Training, Installation, and Configuration

Description	Pricing	
1-5 Days	£900	
6-15 days	£850	
16-30 days	£800	
31+days	£750	

Optional Success Plans (see details below)

Customer Success Plan	Basic	Standard	Premium
Percentage of ARR (per year)	0%	15%	25%

All prices quoted exclude Vat

3 Implementation Methodology

We aim to provide you with an excellent experience in getting up and running with Access Financials. Our Implementations packages range from small site implementations using our rapid FlightPath Implementation packages right up to larger solution projects where



we would use our Access Implementation methodology. For the set-up process to be as successful as possible, we need to work together to achieve this.

Access FlightPath

Our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e-learning, so your users can learn our products at their own pace.

Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

Each FlightPath implementation programme from Access follows a well- defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey. We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible. Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

2 Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product. To emphasise the importance of support to Access we have over 5000 employees in the UK in our support and Customer Success functions

Support Commitment

We recognise that the systems, software and services we supply may be critical to the well-being of your business. Our aim is to ensure that you have continuous operational capability from our products. We will help you to achieve this by providing efficient support, resolving the majority of tickets at first-line contact.



We will help you maximise your return on investment by providing the best in technical assistance, advice and customer care. We own your support queries and will ensure that they are resolved as promptly and efficiently as possible.

We provide 3 main support plans as detailed below.

The Essential Plan

The online service The Essential Plan is available to all Access customers as part of your license fee and provides you with easy-to-access online support for all your queries, facilitated via our Customer Success portal.

The Standard Plan

Get answers faster

As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found here Customer Success Plans

