



Advania SFLA Rate Card Pricing Document

G-Cloud 14

SFLA Rate Card Pricing Document



Price

Please ask us about alternative pricing models and commercial approaches we can use for the call-off contracts.

Flexible Engagement Models

Please ask us about alternative engagement models, delivery approaches and terms.

Standards for Day Rate Cards

Our team has deep knowledge and understanding of the Public Sector and a track record of challenging legacy technologies, supporting new ways of working and new service models to enable users to work most effectively.

- **Consultant's Working Day** – 8 hours exclusive of lunch and travel.
- **Working Week** – Monday to Friday, on all Business Days.
- **Consultancy Day Rates** exclude VAT prevailing at the time.
- **Office Hours** - 09:00 – 18:00 Monday to Friday.
- **Travel and Subsistence** - payable at the department's standard T&S rates.
- **Mileage** – As above.
- **Professional Indemnity Insurance** – included in the day rate.

Advania UK Limited is willing to offer the following additional discounts to those set out above:

Prompt Payment: We offer a discount on the payment within 30 days of a fully authorised invoice if the invoice is authorised within 14 days of receipt by the customer. A discount of 0.25% is offered and will be netted off the final invoice rendered.

Payment in Advance: Advance payment discounts are available as follows:

If a customer pays a minimum of 25% of the annual cost (excluding VAT) prior to the commencement of the service, a discount of 1% off of any full or applicable discounted rates on the percentage of the prepaid amount will be netted off of the final invoice rendered.

For payment of between 25.01% and 50% in advance a discount of 3% off of any full or applicable discounted rates on the percentage of the balance to be paid.

For payment of between 50.01% and 100% in advance a discount of 5% off of any full or applicable discounted rates on the percentage of the balance to be paid.

Return of unused money or resources: If a customer has paid for any services in advance, then the pro-rated balance of any projects costing less (based on recorded time) will be refunded in full.

SFIA Rate Card Pricing Document



SFIA Consultancy Day Rate Card

The prices below represent variable cost professional services, these apply across all our G-Cloud 14 Cloud Support services.

Skills Framework for the Information Age Rate Card	Focus of Skills	Follow	Assist	Apply	Enable	Ensure / Advise	Initiate / Influence	Set Strategy / Inspire
Strategy and Architecture	Technology Lifecycle Strategist – Strategy, Advice	£550	£720	£960	£1,100	£1,200	£1,300	£1,500
	Database Lifecycle Strategist – Strategy, Advice, Guidance	£550	£720	£960	£1,100	£1,200	£1,300	£1,700
Business Change	Technology Lifecycle Project Manager	£550	£720	£960	£1,100	£1,200	£1,300	£1,500
	Business & Process Analysis	£550	£720	£960	£1,100	£1,200	£1,300	£1,500
Solution Development & Implementation	Application Development & Migration	£550	£720	£960	£1,100	£1,200	£1,300	£1,700
	Testing	£550	£720	£960	£1,100	£1,200	£1,300	£1,500
Service Management	Service Strategy, Design, Transition & Management	£550	£720	£960	£1,100	£1,200	£1,300	£1,500
	Application Management	£550	£720	£960	£1,100	£1,200	£1,300	£1,700
Procurement & Management Support	Procurement	£550	£720	£960	£1,100	£1,200	£1,300	£1,500
Client Interface	Account Management	£550	£720	£960	£1,100	£1,200	£1,300	£1,500



e hello@advania.co.uk **w** advania.co.uk **t** 0333 241 7689

Advania, One Old Jewry, London EC2R 8DN