



G-Cloud 14 Pricing Document

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G-Cloud 14 Resource Pricing

Standard rate card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
Follow	£400.00	£400.00	£400.00	£400.00	£400.00	£400.00
Assist	£500.00	£500.00	£500.00	£500.00	£450.00	£500.00
Apply	£650.00	£650.00	£650.00	£650.00	£500.00	£650.00
Enable	£850.00	£850.00	£850.00	£750.00	£550.00	£850.00
Ensure or advise	£1,250.00	£1,050.00	£1,050.00	£900.00	£650.00	£1,050.00
Initiate or influence	£1,500.00	£1,250.00	£1,250.00	£1,000.00	£950.00	£1,250.00
Set strategy or inspire	£1,850.00	£1,500.00	£1,500.00	£1,250.00	£1,000.00	£1,500.00

(Mobilise Cloud Services Limited uses the standard Call-off Terms as detailed in the G-Cloud 14 Call-off Contract. Any special terms shall be detailed in the Order Form as agreed by Mobilise and the Customer).

Travel & Subsistence

Refer to SFIA Rate Card.

Payment Terms

As detailed in our T&Cs, our SFIA Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears based on actual utilisation.

- Standards for Consultancy Day Rate cards
- Consultant's Working Day – 8 hours exclusive of travel and lunch
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 5:00pm Monday to Friday
- Travel and Subsistence – Refer to SFIA Rate Card.
- Professional Indemnity Insurance – included in day rate.

Amazon Web Services (AWS) Re-sell Services

Mobilise Cloud Services are an authorised AWS Public Sector Re-sell Partner. We can also re-sell under the One Government Value Agreement (OGVA).

All AWS pricing is based on Amazon Web Services list as found in their G-Cloud 14 entry.

Microsoft Azure Re-sell Services

Mobilise Cloud Services are an authorised Cloud Service Provider (CSP)

All Azure pricing is based on the price list as found in Microsoft's G-Cloud 14 entry.

Managed Cloud Pricing

For our Managed Cloud service, we offer several commercial models to best suit your requirements:

Service pricing is comprised of two elements:

- **Fixed Price for Service Management and Break Fix of cloud resources at a Minimum of £1500 per month**
- **Time and Materials for Changes and Adhoc Engineering Services as required based on the SFIA rates above.**

Educational Discounts

An educational discount of 2% is available.

Volume Discounts

Minimum Commitment	Discounted Rate
50 days	2%
100 days	5%

Unless otherwise agreed, the minimum commitment only applies per defined SFIA role when days are used consecutively. Discounts only apply per Statement of Work and will not be aggregated.