

# Zellis HCM AIR/HCM

## Pricing Matrix

G Cloud 14

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## Contact details

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# 1 Zellis HCM AirIR

Product/Service (PEPM)	No of Employees				
	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
HCM AIR Bundle Options					
<b>HCM Payroll &amp; HR Edition</b> Payroll, HR, Realtime Payroll, Intelligent Anomaly Detection, Intelligent Data Input, Smart Payslip, Realtime Resilience, MyPay Pro, MyView, Self-service, NMW/NLW Monitoring, Off Payroll Working, Reporting, Leave Management,	4.25	3.87	3.32	2.23	1.43
<b>HCM Payroll Edition</b> Payroll, Realtime Payroll, Intelligent Anomaly Detection, Intelligent Data Input, Smart Payslip, Realtime Resilience, Direct Pay, HR interface, NMW/NLW Monitoring, Off Payroll Working, PDF Payslip output to HRIS	3.25	2.89	2.54	1.73	1.10

## 2 Zellis HCM Cloud

Product/Service (PEPM)	No of Employees				
	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
HCM Bundle Options					
<b>HCM Payroll &amp; HR Edition</b> Payroll, HR, Case Management, MyPay Pro, MyView, NMW/NLW Monitoring, Off Payroll Working, Self-service, Reporting, Leave Management	3.54	3.23	2.77	1.86	1.19
<b>HCM Payroll Edition</b> Payroll, Direct Pay, HR interface, NMW/NLW Monitoring, Off Payroll Working, PDF Payslip output to HRIS	2.71	2.41	2.12	1.44	0.92

## 3 Additional Modules

Modules (PEPM)					
	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Expenses	0.29	0.25	0.23	0.20	0.16
Talent & Performance	0.34	0.29	0.27	0.24	0.19
Time & Attendance (Core Module)	1.05	1.05	1.05	0.96	0.78
Pensions Admin	0.83	0.72	0.66	0.57	0.46
Training Administration	0.12	0.10	0.09	0.08	0.07
Onboarding	0.17	0.15	0.13	0.12	0.09
RRS Audit Pack	0.20	0.10	0.07	0.04	0.02
<b>Compensate Salary Planning (Job Evaluation)</b>	<b>0.73</b>	<b>0.55</b>	<b>0.41</b>	<b>0.30</b>	<b>0.21</b>
<p>Please Note: New customers may also select options to enhance their HCM AIR/HCM Bundle packages. Excludes the cost to implement, configure and train the customer but is fully inclusive of licence, hosting, support, and maintenance.</p>					

## 4 Managed Payroll Services

Managed Payroll Services					
Fully Managed Payroll	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Monthly Payroll	3.15	2.58	2.26	2.02	1.79
Payroll Bureau Service	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Monthly Payroll	1.37	1.10	0.96	0.85	0.75

### Managed Payroll Services Notes

The above pricing excludes the cost to implement, configure, and train the customer. PEPMs quoted relate to services component only.

## 5 Professional Services

### Standard rate card

Service	Day Rate £
Implementation Consultancy	£900
Technical Consultancy/Installation	£900
Management and Advisory Consultancy	£2,580
Training	£400 per person
Bespoke Consultancy	£900

Application Management Services (AMS)					
Employee Volume	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Start Up Fee	£2,400	£2,400	£2,400	£3,600	£3,600
Annual Fee	£10,000	£15,000	£20,000	£25,000	£40,000

Support Level					
Employee Volume	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Advanced	£1.15	£0.85	£0.77	£0.66	£0.48
Premier	£2.30	£1.69	£1.54	£1.31	£0.96

Premium Hosting – HCM Payroll Edition					
Employee Volume	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Premier *	13,148	18,593	24,948	35,402	54,041
Dedicated Service Area	49,995	49,995	49,995	53,104	81,061
Additional Test Environment	13,148	18,593	24,948	35,402	54,041
Tertiary Database	13,148	18,593	24,948	35,402	54,041
HSM Backed Dedicated Security Certificate	6,574	9,297	12,474	17,701	27,020

\* Premier is mandatory in order to unlock other Premium Hosting features.

## 6 Other Services

### 4.1. Zellis Background Checking

Check Name	Price
Employer Reference Check (per ref)	£10.00
Employer Reference Check (3 Year History)	£25.00
Employer Reference Check (5 Year History)	£42.00
Employer Reference Check (6 Year History)	£50.00
Financial & ID Check	£10.00
Bank Account Check	£5.00
ID Check	£6.50
Financial Check	£10.00
CV Gap	£10.00

Professional Reference (Excluding Institutional Costs)	£10.00
Academic Reference (Excluding Institutional Costs)	£12.00
Highest Education Qualification (HED) (Including Institutional Costs)	£24.00
Director's check	£15.00
Sanctions Check	£10.00
Media check	£25.00
Driving License Check	£10.00
RTW Check	£6.50
Digital ID	£6.50
Digital RTW - <500 (Annual volume commitment)	£6.50
Digital RTW - 501-1500 (Annual volume commitment)	£6.05
Digital RTW - 1501-3000 (Annual volume commitment)	£5.50
Digital RTW - 3001-5000 (Annual volume commitment)	£5.05
Digital RTW - 5001-10000 (Annual volume commitment)	£4.75
Basic DBS	£24.00
Standard DBS	£26.00
Enhanced DBS	£48.00
Digital Basic DBS (Includes Digital ID Verification and Digital Address Check)	£31.50
Digital Standard DBS (Includes Digital ID Verification and Digital Address Check)	£33.50
Digital Enhanced DBS (Includes Digital ID Verification and Digital Address Check)	£55.50
CIFAS	£7.50
FCA Register	£7.50

## 4.2. Recurring Consultancy Services

Flexi Days	Charge
5 Days	£5,805
10 Days	£10,965
15 Days	£15,480

### 4.3. Faster Payments

EE's Up to	Charge
2,500	£3,745
5,000	£5,350
10,000	£7,490
15,000	£11,235
20,000	£14,980
30,000	£22,470

### 4.3. BACS & Printing

Service	Charge
BACS	£100/Per File
Printing - Payslip	£0.40 (Per Payslip)
Printing - P45	£0.90 (Per P45)
Printing - P11D	£1.10 (Per P11D)

## 7 Assumptions

The charges set out above are based on the following assumptions

General	
1	Prices are in GBP and exclude VAT and expenses.
2	The recurring charges are based on the assumption that the Buyer will subscribe to a Zellis package which includes both implementation and recurring services and that the Buyer will pay Zellis charges for the Implementation in addition to the above recurring charges.
3	The agreement will continue in force for a minimum of 3 years and where the Buyer exercises its right to extend for such periods as extended by the Buyer in accordance with the terms of the agreement.
HCM Service	
4	Software licensing is predicated on an 'up to' model, for example a licence for 2000 employees means the customer can have up to 2000. Employees are defined as the maximum total authorised number of individuals whether active or inactive who have a live record held by or for the Customer (including its Affiliates) in the System's database.
5	Data and application storage is unlimited and will automatically scale in line with your licence. A standard allocation of document storage is also provided. Additional document storage is available if needed and may be chargeable.
6	Test environments are provided as standard. Additional environments are available for additional fees.
7	Pricing includes hosting, rental licence, application storage, support, maintenance and upgrades. Mirrored Production and DR data centres ensure DR provision is included as standard
8	Electronic documentation, such as pay slips and P60s, is provided via self -service as standard. Printed documentation is available, chargeable at the cost of print and delivery.
Outsourced Services	
9	Managed payroll prices are based on our standard service definition. Please refer to our service description for more details.
11	Managed Service pricing does not include technology
12	The charges assume that TUPE will not apply and as such Zellis will bear no costs arising from TUPE.
13	Additional HRO services are available to managed payroll customers.

Professional Services	
14	Travel, accommodation, and subsistence will be re-charged at cost unless agreed otherwise
15	Services are delivered on a time and materials basis unless agreed otherwise
16	Please contact us to obtain a professional services quote tailored to requirements
17	It is assumed our standard implementation methodology will be used
18	Stationary is customisable but standard templates are proposed in the costs provided
19	Bespoke customisation and interfaces are possible but not proposed in the prices provided

For further information  
please visit [zellis.com](https://zellis.com)

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