

Lot – Cloud Support

Pricing Document: SAM Design and Consultancy Services

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“Taking you to the next level”

Resource based pricing:

- SAM Design and Consultancy services can be delivered on a day rate basis – by levels 4 to 7 (please refer to Rate Card).

Alternative pricing models:

- Additionally, these services are often delivered on a fixed price basis, subject to agreement of scope and deliverables, with pricing dependent on scope and complexity.
- Factors affecting pricing include end-user count, number of 3rd party service providers, number of separate divisions or business entities, size of server estate, number of software products in scope and number of existing software vendor contracts