

# **G-Cloud Pricing Document Cumulocity, IoT, Smart Cities & Smart Equipment**

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# 1 Introduction

Software AG is a Market leading provider of solutions in IoT through its extensive Cumulocity portfolio.

Integration through webMethods and Streaming Realtime Analytics through Apama means Software AG can deliver end to end.

During the last few years Software AG has worked with a number of organisations around 'Smart City' initiatives.

A number of these are mentioned below but there are many more and whatever your requirements we would be delighted to discuss.

- Smart lighting
- Smart Ports
- Smart parking
- Grid systems
- Pollution and Air Quality
- Smart buildings
- Urban transport.

As well as Smart cities, Software AG has worked with a number of Smart Equipment manufacturers to support them in providing additional value to their customers. Some of the ways this is being achieved are through:

- Condition Monitoring
- Predictive Maintenance
- Device Management
- Equipment as a Service

Guideline pricing is tabled below but with over 50 years of experience we understand that no government department is the same and has the same requirements so we can be flexible with our solutions on request.

## 2 Cumulocity Platform

Cumulocity is a comprehensive Device Management, Application Management and Analytics platform enabling the Internet of Things (IoT). As a self-service, open and independent platform, Cumulocity connects, acquires Data, manages devices & assets efficiently and can control them remotely. Cumulocity IoT gives User very fast visibility and control over remote assets that User wants to manage.

### **Cumulocity IoT provides**

- Certified software libraries can be used to bring your remote assets into the cloud
- Device management, data visualization and remote-control functionality through the web
- Rapid customization of these functionalities through [real-time processing](#) and [applications](#)

- APIs for extending the existing functionality or interfacing Cumulocity IoT with other northbound IT services such as ERP or CRM systems. Cumulocity IoT can also host HTML5 applications.

These features are provided through Edge, On-Prem, Hybrid or a cloud-based subscription service making the creation of Internet of Things (IoT) solutions with Cumulocity IoT fundamentally different from bespoke development and RAD (rapid application development).

### 3 Cumulocity IOT Cloud Pricing Summary

	Basic	Advanced	Enterprise
BEST FOR	Innovation teams and SMEs looking to rapidly deliver enterprise grade IoT services	Enterprises looking for a fully rebrandable IoT platform-as-a service for enterprises or consumers	Enterprises that require full control and oversight of their IoT platform architecture and operations
BASE PRICE	100€/month	<a href="#">Contact us</a>	<a href="#">Contact us</a>
PRICE PER DEVICE (SEE DEVICE CLASS PRICING BELOW)	0.5 - 500€ /month	0.3 - 300€ /month (Volume discounting available)	0.3 - 300€ /month (Volume discounting available)
DEPLOYMENT	Public cloud	Public cloud	On premise or Dedicated cloud

Please visit the [Cumulocity pricing page](#) for more information.

- All pricing is per month 12 months in advance
- Includes Core IoT functionality and branding capabilities
- Streaming Analytics included in Advanced and Enterprise Editions
- Edge options, Microservices and ML services are available on request.