

G Cloud 13 - Rates for services (GBP)

All prices listed below are exclusive of VAT, which will be charged at the applicable rate.

Development services	2
Drupal / Symfony Support	2
Drupal security updates	2
Drupal 7 migration	3
Drupal / Symfony development	3
Managed hosting services	4
Managed AWS / Linux / Azure hosting	4
LocalGov Drupal on AWS	5
DevOps / Ansible Support	5
DevOps / Ansible development	6
Drupal website audit	7
Accessibility audit with Accessibility statement	8
Search Engine Optimisation (SEO) audit	9
Training	10

Development services

Drupal / Symfony Support

Minimum contract length for non-PAYG services is 12 months. Clients on fixed term contracts will enjoy a rate freeze for up to 36 months.

Without a fixed term contract only PAYG support is available on a time and materials basis. Note, total PAYG or overage hours will be rounded up to the nearest 30 minute block for invoicing.

	Unit	GBP (£)
Support (first 5 hours)	5 hours/month	£575
Support (supplemental 5 hours)	5 hours/month	£550
Support “Rollover” Option	Per month	£100
PAYG / Standard Overage	Per hour	£125
PAYG Holiday / Weekend Overage	Per hour	£250

* ‘Account’ is an environment, collection of servers, service group, etc. - the definition may vary with provider.

** All weekend and UK public holiday interventions are subject to an hourly fee, minimum charge £125.

Example

- 5 hours of Support a month, no rollover = £575 a month (in advance)
- 10 hours of Support a month, no rollover = £1,125 a month (in advance; £575 + £550)
- 10 hours of Support a month, with rollover = £1,225 a month (in advance; £575 + £550 + £100)

Drupal security updates

	Unit	GBP (£)
Application Updates	Per app core/month	£250

Drupal 7 migration

Standard rates (per day)

	GBP (£)
Web Developer	£795
Project Manager	£795
Consultant	£995

Drupal / Symfony development

Standard rates (per day)

	GBP (£)
Web Developer	£795
Project Manager	£795
Consultant	£995

On site rates* (per day)

	GBP (£)
Web Developer	£895
Project Manager	£895
Consultant	£1,095

* "On site" is defined as resource located on client premises.

** Expenses incurred by any client work for travel and subsistence may be invoiced separately, as will any specific material expenses such as computer software or specific equipment.

Monthly Retainer rates (per person, per day)

	GBP (£)
1-5 days/month	£695
6-10 days/month	£645

Managed hosting services

Minimum contract length for non-PAYG services is 12 months. Clients on fixed term contracts will enjoy a rate freeze for up to 36 months.

Without a fixed term contract only PAYG support is available on a time and materials basis. Note, total PAYG or overage hours will be rounded up to the nearest 30 minute block for invoicing.

Server and cloud management outside of contract will be invoiced as per PAYG support unless a Monthly Support contract is also in place.

Managed AWS / Linux / Azure hosting

	Unit	GBP (£)
Server Setup	Per server	£300
Cloud Account Setup	Per account*	£300
AWS Autoscale/EKS/ECS Setup	Per cluster	£1,000
Off Site Backup Setup	Per server	£50
Server Management	Per server/month	£150
Image management (AMI/container)	Per image/month	£150
Cloud Account Management	Per account/month**	£150
Off Site Backup	Per GB stored	£1
Holiday / Weekend (24/7) Intervention	Per account/month**	£150 (+ £190 per hour***)
AWS Rebilling Administration Charge		10% of AWS invoice(s)****

* 'Account' is an environment, collection of servers, service group, etc. - the definition may vary with provider.

** Includes a utility server with [GitLab](#) installed as standard.

*** All weekend and UK public holiday interventions are subject to an hourly fee, minimum charge £95.

**** AWS calculator for fees estimates is here: <https://calculator.aws/>

Sample AWS estimates

- [Drupal, no Solr, no ElastiCache](#) - [CloudCraft diagram](#)

- [Drupal and ElastiCache, no Solr](#)
- [Full Drupal stack and Solr](#) - [CloudCraft diagram](#)

LocalGov Drupal on AWS

	Unit	GBP (£)
Server Setup	Per server	£300
AWS Account Setup	Per account	£300
Server Management	Per server/month	£150
AWS Account Management	Per account/month*	£150
AWS Rebilling Administration Charge		10% of AWS invoice(s)**

* Includes a utility server with [GitLab](#) installed as standard.

** AWS calculator for fees estimates is here: <https://calculator.aws/>

DevOps / Ansible Support

	Unit	GBP (£)
Support (first 5 hours)	5 hours/month	£575
Support (supplemental 5 hours)	5 hours/month	£550
Support “Rollover” Option	Per month	£100
PAYG / Standard Overage	Per hour	£125
PAYG Holiday / Weekend Overage	Per hour*	£250

* All weekend and UK public holiday interventions are subject to an hourly fee, minimum charge £125.

Example

- 5 hours of Support a month, no rollover = £575 a month (in advance)
- 10 hours of Support a month, no rollover = £1,125 a month (in advance; £575 + £550)
- 10 hours of Support a month, with rollover = £1,225 a month (in advance; £575 + £550 + £100)

DevOps / Ansible development

Standard rates (per day)

	GBP (£)
Web Developer	£795
Project Manager	£795
Consultant	£995

On site rates* (per day)

	GBP (£)
Web Developer	£895
Project Manager	£895
Consultant	£1,095

* "On site" is defined as resource located on client premises.

** Expenses incurred by any client work for travel and subsistence may be invoiced separately, as will any specific material expenses such as computer software or specific equipment.

Monthly Retainer rates (per person, per day)

	GBP (£)
1-5 days/month	£695
6-10 days/month	£645

Drupal website audit

	GBP (£)
Drupal website audit	£1,950

What you get:

- 1 hour discovery call
- Comprehensive audit of your Drupal website that investigates:
 - Performance and security issues within core, contributed or custom modules.
 - Code quality, particularly in custom code, using tools such as PHP Code Sniffer.
 - Readiness for upgrading to the next major version of Drupal.
 - Checking for outstanding security updates and outdated composer packages.
- Report of findings, to include:
 - A summary of findings according to severity.
 - Any potential quick wins that could be implemented.
 - Recommendations to align with Drupal best practices
- 1 hour walk through of the report

Accessibility audit with Accessibility statement

	GBP (£)
Accessibility audit with Accessibility statement	£1,950

What you get:

- 1 hour discovery call
- 10 pages
 - Automated testing
 - Google Lighthouse
 - aXe
 - Technical manual review
 - Accessibility Insights
 - NVDA screen reader
 - Keyboard only
- Comprehensive report of findings
 - Includes Accessibility statement for website (legally required) defining your level of compliance: Compliant/Partially compliant/Not compliant
- 1 hour walk through of the report
- A Code Enigma Audit badge - Recognising that you've been independently audited

Search Engine Optimisation (SEO) audit

	GBP (£)
Search Engine Optimisation (SEO) audit	£1,950

What you get:

- Comprehensive SEO Audit and Performance report of findings that details:
 - The overall SEO health of your site
 - Technical SEO issues
 - Website structure issues
 - On-page SEO issues
 - Potential off-site problems
 - User experience issues
 - Content gaps and opportunities
 - Competitive marketplace insights
- Automated testing
 - Ahrefs
 - SEMRush
 - Google Analytics, Google Search Console, Google Lighthouse
 - SurferSEO
- 1 hour walk through of the report
- A Code Enigma Audit badge - Recognising that you've been independently audited

Training

Rates (per day)

	GBP (£)
Training preparation	£995
Remote training	£995
On site* training	£1,095**

* "On site" is defined as resource located on client premises.

** Plus expenses (typically travel and subsistence, but may include materials such as books).