Coming	Unit	# FTE	Volume	Combination	Education	Unit-Based	Sector	Total
Service	Unit	Days	Discount	Discount	Pricing	Pricing	Pricing	iotai
Gartner Executive Programs Member (EPMEM)	License / Year	N/A	N/A	N/A	N/A	£64,500.00	N/A	£64,500.00
Executive Programs Member with Industry (EPMEMI)	License / Year	N/A	N/A	N/A	N/A	£70,300.00	N/A	£70,300.00
Executive Programs Leadership Team: Leader (EPLTL)	License / Year	N/A	N/A	N/A	N/A	£66,000.00	N/A	£66,000.00
Executive Programs Leadership Team: IT Executive Team Leader (EPLTITEL)	License / Year	N/A	N/A	N/A	N/A	£66,000.00	N/A	£66,000.00
Executive Programs Leadership Team: IT Executive Team Member (EPLTITEM)	License / Year	N/A	N/A	N/A	N/A	£66,000.00	N/A	£66,000.00
Executive Programs Leadership Team: Partner Team Leader (EPLTPRTL)	License / Year	N/A	N/A	N/A	N/A	£60,500.00	N/A	£60,500.00
Executive Programs Leadership Team: Partner Team Member (EPLTPRT)	License / Year	N/A	N/A	N/A	N/A	£60,500.00	N/A	£60,500.00
Executive Programs Leadership Team: Delegate Team Member (EPLTDEL)	License / Year	N/A	N/A	N/A	N/A	£35,000.00	N/A	£35,000.00
Executive Programs Leadership Team: Advisor Team Leader (EPLTADL)	License / Year	N/A	N/A	N/A	N/A	£25,700.00	N/A	£25,700.00
Executive Programs Leadership Team: Advisor Team Member (EPLTADV)	License / Year	N/A	N/A	N/A	N/A	£25,700.00	N/A	£25,700.00
Executive Programs Leadership Team: Cross Function Team Member (EPLTCF)	License / Year	N/A	N/A	N/A	N/A	£18,700.00	N/A	£18,700.00
Executive Programs Leadership Team: Role Team Member (EPLTROLE)	License / Year	N/A	N/A	N/A	N/A	£13,200.00	N/A	£13,200.00
Executive Programs Leadership Team: Essentials Team Member (EPLTESS)	License / Year	N/A	N/A	N/A	N/A	£6,600.00	N/A	£6,600.00
Executive Programs Leadership Team with Industry: Leader (EPLTLIAS)	License / Year	N/A	N/A	N/A	N/A	£71,800.00	N/A	£71,800.00
Executive Programs Leadership Team with Industry: IT Executive Team Leader	License / Year	N/A	N/A	N/A	N/A	£71,800.00	N/A	£71,800.00
(EPLTITELI)								
Executive Programs Leadership Team with Industry: IT Executive Team Member	License / Year	N/A	N/A	N/A	N/A	£71,800.00	N/A	£71,800.00
(EPLTITEMI)								
	License / Year	N/A	N/A	N/A	N/A	£67,200.00	N/A	£67,200.00
Executive Programs Leadership Team with Industry: Partner Team Leader (EPLTPRLI)								
Executive Programs Leadership Team with Industry: Partner Team Member	License / Year	N/A	N/A	N/A	N/A	£67,200.00	N/A	£67,200.00
(EPLTPRTI)								
Executive Programs Leadership Team with Industry: Delegate Team Member	License / Year	N/A	N/A	N/A	N/A	£39,800.00	N/A	£39,800.00
(EPLTDMI)								
	License / Year	N/A	N/A	N/A	N/A	£30,900.00	N/A	£30,900.00
Executive Programs Leadership Team with Industry: Advisor Team Leader (EPLTADLI)								
Executive Programs Leadership Team with Industry: Advisor Team Member	License / Year	N/A	N/A	N/A	N/A	£30,900.00	N/A	£30,900.00
(EPLTADVI)								
Executive Programs Leadership Team with Industry: Cross Function Team Member	License / Year	N/A	N/A	N/A	N/A	£20,400.00	N/A	£20,400.00
(EPLTCFI)								
	License / Year	N/A	N/A	N/A	N/A	£14,700.00	N/A	£14,700.00
Executive Programs Leadership Team with Industry: Role Team Member (EPLTROLEI)								
Executive Programs Leadership Team with Industry: Essentials Team Member	License / Year	N/A	N/A	N/A	N/A	£6,600.00	N/A	£6,600.00
(EPLTESSI)								
Executive Programs Leadership Team Plus: Leader (EPLPL)	License / Year	N/A	N/A	N/A	N/A	£72,000.00	N/A	£72,000.00
Executive Programs Leadership Team Plus: IT Executive Team Leader (EPLPITEL)	License / Year	N/A	N/A	N/A	N/A	£72,000.00	N/A	£72,000.00

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Executive Programs Leadership Team Plus: IT Executive Member (EPLPITEM)	License / Year	N/A	N/A	N/A	N/A	£72,000.00		£72,000.00
Executive Programs Leadership Team Plus: Advisor Team Leader (EPLPADL)	License / Year	N/A	N/A	N/A	N/A	£27,800.00	N/A	£27,800.00
Executive Programs Leadership Team Plus: Advisor Team Member (EPLPADV)	License / Year	N/A	N/A	N/A	N/A	£27,800.00	N/A	£27,800.00
Executive Programs Leadership Team Plus: Cross Function Team Member (EPLPCF)	License / Year	N/A	N/A	N/A	N/A	£20,100.00	N/A	£20,100.00
Executive Programs Leadership Team Plus: Delegate Team Leader (EPLPDL)	License / Year	N/A	N/A	N/A	N/A	£38,000.00	N/A	£38,000.00
Executive Programs Leadership Team Plus: Delegate Team Member (EPLPDEL)	License / Year	N/A	N/A	N/A	N/A	£38,000.00	N/A	£38,000.00
Executive Programs Leadership Team Plus: Partner Team Leader (EPLPPRTL)	License / Year	N/A	N/A	N/A	N/A	£65,900.00	N/A	£65,900.00
Executive Programs Leadership Team Plus: Partner Team Member (EPLPPRT)	License / Year	N/A	N/A	N/A	N/A	£65,900.00	N/A	£65,900.00
Executive Programs Leadership Team Plus: Essentials Team Member (EPLPESS)	License / Year	N/A	N/A	N/A	N/A	£7,300.00	N/A	£7,300.00
Executive Programs Leadership Team Plus with Industry: Leader (EPLPLIAS)	License / Year	N/A	N/A	N/A	N/A	£78,100.00	N/A	£78,100.00
Executive Programs Leadership Team Plus with Industry: IT Executive Team Leader	License / Year	N/A	N/A	N/A	N/A	£78,100.00	N/A	£78,100.00
(EPLPITELI)								
Executive Programs Leadership Team Plus with Industry: IT Executive member	License / Year	N/A	N/A	N/A	N/A	£78,100.00	N/A	£78,100.00
(EPLPITEMI)								
Executive Programs Leadership Team Plus with Industry: Partner Team Leader	License / Year	N/A	N/A	N/A	N/A	£73,100.00	N/A	£73,100.00
(EPLPPRTLI)								
Executive Programs Leadership Team Plus with Industry: Partner Team Member	License / Year	N/A	N/A	N/A	N/A	£73,100.00	N/A	£73,100.00
(EPLPPRTI)								
Executive Programs Leadership Team Plus with Industry: Delegate Team Leader	License / Year	N/A	N/A	N/A	N/A	£43,400.00	N/A	£43,400.00
(EPLPDLI)								
Executive Programs Leadership Team Plus with Industry: Delegate Team Member	License / Year	N/A	N/A	N/A	N/A	£43,400.00	N/A	£43,400.00
(EPLPDELI)								
Executive Programs Leadership Team Plus with Industry: Advisor Team Leader	License / Year	N/A	N/A	N/A	N/A	£33,700.00	N/A	£33,700.00
(EPLPADLI)								
Executive Programs Leadership Team Plus with Industry: Advisor Team Member	License / Year	N/A	N/A	N/A	N/A	£33,700.00	N/A	£33,700.00
(EPLPADVI)								
Executive Programs Leadership Team Plus with Industry: Cross Function Team	License / Year	N/A	N/A	N/A	N/A	£22,600.00	N/A	£22,600.00
Member (EPLPCFI)								
Executive Programs Leadership Team Plus with Industry: Essentials Team Member	License / Year	N/A	N/A	N/A	N/A	£7,300.00	N/A	£7,300.00
(EPLPESSI)								
Gartner for Enterprise IT Leadership Team: Team Leader (EITLTLDR)	License / Year	N/A	N/A	N/A	N/A	£51,100.00	N/A	£51,100.00
Gartner for Enterprise IT Leadership Team: Advisor Team Member (EITLTAM)	License / Year	N/A	N/A	N/A	N/A	£22,700.00	N/A	£22,700.00
·	License / Year	_	N/A	N/A	N/A	£14,400.00		£14,400.00
Gartner for Enterprise IT Leadership Team: Cross Function Team Member (EITLTCFM)								
Gartner for Enterprise IT Leadership Team: Role Team Member (EITLTROLM)	License / Year	N/A	N/A	N/A	N/A	£8,700.00	N/A	£8,700.00
Gartner for Enterprise IT Leadership Team: Essentials Member (EITLTESSM)	License / Year		N/A	N/A	N/A	£6,600.00	N/A	£6,600.00
Enterprise IT Leadership Team with Industry: Team Leader (EITLTLDRI)	License / Year	N/A	N/A	N/A	N/A	£57,200.00	N/A	£57,200.00
Enterprise IT Leadership Team with Industry: Advisor Team Member (EITLTAMI)	License / Year	N/A	N/A	N/A	N/A	£27,700.00	N/A	£27,700.00

Enterprise IT Leadership Team with Industry: Cross Function Team Member	License / Year	N/A	N/A	N/A	N/A	£17,000.00 N/A	£17,000.00
(EITLTCFMI)							
Enterprise IT Leadership Team with Industry: Role Team Member (EITLTROLMI)	License / Year		N/A	N/A	N/A	£9,900.00 N/A	£9,900.00
	License / Year	N/A	N/A	N/A	N/A	£6,600.00 N/A	£6,600.00
Enterprise IT Leadership Team with Industry: Essentials Team Member (EITLTESSMI)							
Gartner for Enterprise IT Leadership Team Plus: Team Leader (EITLPLDR)	License / Year	N/A	N/A	N/A	N/A	£55,800.00 N/A	£55,800.00
	License / Year	N/A	N/A	N/A	N/A	£24,700.00 N/A	£24,700.00
Gartner for Enterprise IT Leadership Team Plus: Advisor Team Member (EITLPAM)							
Gartner for Enterprise IT Leadership Team Plus: Cross Function Team Member	License / Year	N/A	N/A	N/A	N/A	£15,600.00 N/A	£15,600.00
(EITLPCFM)							
Enterprise IT Leadership Team Plus with Industry: Team Leader (EITLPLDI)	License / Year	N/A	N/A	N/A	N/A	£62,400.00 N/A	£62,400.00
	License / Year	N/A	N/A	N/A	N/A	£30,300.00 N/A	£30,300.00
Enterprise IT Leadership Team Plus with Industry: Advisor Team Member (EITLPAMI)							
Enterprise IT Leadership Team Plus with Industry: Cross Function Team Member	License / Year	N/A	N/A	N/A	N/A	£18,600.00 N/A	£18,600.00
(EITLPCFMI)							
Gartner for IT Leaders Individual Access Advisor (ADVROLINDV)	License / Year	N/A	N/A	N/A	N/A	£22,700.00 N/A	£22,700.00
Gartner for IT Leaders Reference (REFROLE)	License / Year	N/A	N/A	N/A	N/A	£13,500.00 N/A	£13,500.00
Gartner for IT Leadership Team: Team Leader (ITLTLDR)	License / Year	N/A	N/A	N/A	N/A	£22,700.00 N/A	£22,700.00
Gartner for IT Leadership Team: Advisor Team Member (ITLTAMEM)	License / Year	N/A	N/A	N/A	N/A	£22,700.00 N/A	£22,700.00
Gartner for IT Leadership Team: Cross Function Team Member (ITLTCFMEM)	License / Year	N/A	N/A	N/A	N/A	£14,400.00 N/A	£14,400.00
Gartner for IT Leadership Team: Role Team Member (ITLTROLEM)	License / Year	N/A	N/A	N/A	N/A	£8,700.00 N/A	£8,700.00
Gartner for IT Leadership Team: Essentials Team Member (ITLTESSMEM)	License / Year	N/A	N/A	N/A	N/A	£6,600.00 N/A	£6,600.00
Gartner for IT Leadership Team Plus: Team Leader (ITLPLDR)	License / Year	N/A	N/A	N/A	N/A	£24,700.00 N/A	£24,700.00
Gartner for IT Leadership Team Plus: Advisor Team Member (ITLPAMEM)	License / Year	N/A	N/A	N/A	N/A	£24,700.00 N/A	£24,700.00
	License / Year	N/A	N/A	N/A	N/A	£15,600.00 N/A	£15,600.00
Gartner for IT Leadership Team Plus, Cross Function Team Member (ITLPCFMEM)					'		
Gartner for IT Leadership Team Plus, Essentials Team Member (ITLPESSMEM)	License / Year	N/A	N/A	N/A	N/A	£7,300.00 N/A	£7,300.00
Industry Advisory Services Individual Access Advisor	_	+	N/A	N/A	N/A	£27,700.00 N/A	£27,700.00
Industry Advisory Services Reference	License / Year		N/A	N/A	N/A	£16,400.00 N/A	£16,400.00
Industry Advisory Services Leadership Team: Team Leader (IASLTLDR)	License / Year		N/A	N/A	N/A	£27,700.00 N/A	£27,700.00
	License / Year	_	N/A	N/A	N/A	£27,700.00 N/A	£27,700.00
Industry Advisory Services Leadership Team: Advisor Team Member (IASLTADVM)	,	′	'	1	′		
Industry Advisory Services Leadership Team: Cross Function Team Member	License / Year	N/A	N/A	N/A	N/A	£17,000.00 N/A	£17,000.00
(IASLTCFM)		l .	1	,	[]		
Industry Advisory Services Leadership Team: Role Team Member (IASLTROLEM)	License / Year	N/A	N/A	N/A	N/A	£9,900.00 N/A	£9,900.00
	License / Year		N/A	N/A	N/A	£6,600.00 N/A	£6,600.00
Industry Advisory Services Leadership Team: Essentials Team Member (IASLTESSM)		l .	1	,	[]		
Industry Advisory Services Leadership Team Plus: Team Leader (IASLPLDR)	License / Year	N/A	N/A	N/A	N/A	£30,300.00 N/A	£30,300.00
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Industry Advisory Services Leadership Team Plus: Advisor Team Member (IASLPADVM)	License / Year	N/A	N/A	N/A	N/A	£30,300.00	N/A	£30,300.00
Industry Advisory Services Leadership Team Plus: Cross Function Team Member (IASLPCFM)	License / Year	N/A	N/A	N/A	N/A	£18,600.00	N/A	£18,600.00
Industry Advisory Services Leadership Team Plus: Essentials Team Member (IASLPESSM)	License / Year	N/A	N/A	N/A	N/A	£7,300.00	N/A	£7,300.00
Gartner for Technical Professionals Advisor Department (IT1ADVDEPT)	License / Year	N/A	N/A	N/A	N/A	£89,900.00	N/A	£89,900.00
Gartner for Technical Professionals Reference Department Access (IT1REFDEPT)	License / Year		N/A	N/A	N/A	£60,700.00	N/A	£60,700.00
Gartner for Technical Professionals Advisor Small and Midsize Business (IT1ASMBEAT)	License / Year		N/A	N/A	N/A	£45,600.00		£45,600.00
Gartner for Technical Professionals Reference Small and Midsize Business (IT1REFSMBE)	License / Year	N/A	N/A	N/A	N/A	£30,300.00	N/A	£30,300.00
Gartner for Technical Professionals Team Leader (GTPTEAMLDR)	License / Year	N/A	N/A	N/A	N/A	£10,000.00	N/A	£10,000.00
Gartner for Technical Professionals Team Member (GTPTEAMMEM)	License / Year	N/A	N/A	N/A	N/A	£8,200.00	N/A	£8,200.00
IT News and Insight from Gartner (ITNI)	License / Year		N/A	N/A	N/A	£500.00	N/A	£500.00
Gartner for Chief Supply Chain Officer: Member (CSCO)	License / Year	N/A	N/A	N/A	N/A	£84,500.00	N/A	£84,500.00
Chief Supply Chain Officers Leadership Team: Team Leader (CSCOTL)	License / Year	N/A	N/A	N/A	N/A	£75,700.00	N/A	£75,700.00
Chief Supply Chain Officers Leadership Team: Partner Team Member (CSCOTPM)	License / Year	N/A	N/A	N/A	N/A	£50,700.00	N/A	£50,700.00
Chief Supply Chain Officers Leadership Team: Advisor Team Member (CSCOADVM)	License / Year	N/A	N/A	N/A	N/A	£27,200.00	N/A	£27,200.00
Chief Supply Chain Officers Leadership Team: Cross Function Team Member (CSCOCFM)	License / Year	N/A	N/A	N/A	N/A	£15,700.00	N/A	£15,700.00
Enterprise Supply Chain Leadership Team: Team Leader (ESCLTMLDR)	License / Year	N/A	N/A	N/A	N/A	£50,700.00	N/A	£50,700.00
Enterprise Supply Chain Leadership Team: Advisor Team Member (ESCLTMADVM)	License / Year	N/A	N/A	N/A	N/A	£27,200.00	N/A	£27,200.00
Enterprise Supply Chain Leadership Team: Cross Function Team Member (ESCLTMCFM)	License / Year	N/A	N/A	N/A	N/A	£15,700.00	N/A	£15,700.00
Gartner for Supply Chain Leaders Individual Access Advisor (SCLINDIA)		N/A	N/A	N/A	N/A	£36,900.00		£36,900.00
Gartner for Supply Chain Leadership Team: Leader (SCLTMLDR)	License / Year	N/A	N/A	N/A	N/A	£27,200.00	N/A	£27,200.00
Gartner for Supply Chain Leadership Team: Advisor Member (SCLTMADVM)	License / Year	N/A	N/A	N/A	N/A	£27,200.00	N/A	£27,200.00
Gartner for Supply Chain Leadership Team: Cross Function Member (SCLTMCFM)	License / Year	N/A	N/A	N/A	N/A	£15,700.00	N/A	£15,700.00
Gartner for Customer Service & Support Leaders: Individual Access Advisor (GCSSLIA)	License / Year	N/A	N/A	N/A	N/A	£30,600.00	N/A	£30,600.00
Gartner for Customer Service & Support Leaders Team: Team Leader (GCSSLTL)	License / Year	N/A	N/A	N/A	N/A	£22,700.00	N/A	£22,700.00
Gartner for Customer Service & Support Leaders Team: Advisor Team Member (GCSSLATM)	License / Year	N/A	N/A	N/A	N/A	£22,700.00	N/A	£22,700.00

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Gartner for Customer Service & Support Leaders Team: Reference Team Member	License / Year	N/A	N/A	N/A	N/A	£9,000.00	N/A	£9,000.00
(GCSSLRTM)					1			
Gartner for Finance Leaders: Individual Access Advisor (FINLDRIA)	License / Year		N/A	N/A	N/A	£30,600.00		£30,600.00
Gartner for Finance Leaders Team: Team Leader (FINLDRTL)	License / Year		N/A	N/A	N/A	£22,700.00		£22,700.00
Gartner for Finance Leaders Team: Advisor Team Member (FINLDRADVM)	License / Year		N/A	N/A	N/A	£22,700.00		£22,700.00
Gartner for Finance Leaders Team: Reference Team Member (FINLDRREFM)	License / Year		N/A	N/A	N/A	£9,000.00		£9,000.00
Gartner for Chief Human Resources Officers Executive: Individual Access EMEA	License / Year	N/A	N/A	N/A	N/A	£81,600.00	N/A	£81,600.00
(GCHROIAE)								
Gartner for Chief Human Resources Officers Executive: Team Leader EMEA	License / Year	N/A	N/A	N/A	N/A	£72,400.00	N/A	£72,400.00
(GCHROTLE)								
Gartner for Chief Human Resources Officers Executive: Advisor Team Leader EMEA	License / Year	N/A	N/A	N/A	N/A	£21,900.00	N/A	£21,900.00
(GCHROTLAE)								
Gartner for Chief Human Resources Officers Executive: Advisor Team Member	License / Year	N/A	N/A	N/A	N/A	£21,900.00	N/A	£21,900.00
(GCHROTLME)								
Gartner for Chief Human Resources Officers Executive: Reference Team Member	License / Year	N/A	N/A	N/A	N/A	£10,800.00	N/A	£10,800.00
EMEA (GCHROTRME)								
Gartner for Human Resources Leaders: Individual Access Advisor (HRLDRIA)	License / Year	N/A	N/A	N/A	N/A	£30,600.00	N/A	£30,600.00
Gartner for Human Resources Leaders Team: Team Leader (HRLDRTL)	License / Year	N/A	N/A	N/A	N/A	£22,700.00	N/A	£22,700.00
	License / Year		N/A	N/A	N/A	£22,700.00	N/A	£22,700.00
Gartner for Human Resources Leaders Team: Advisor Team Member (HRLDRADVTM)								
Gartner for Human Resources Leaders Team: Reference Team Member	License / Year	N/A	N/A	N/A	N/A	£11,200.00	N/A	£11,200.00
(HRLDRREFTM)	,	'		'	'		'	1 1
	License / Year	N/A	N/A	N/A	N/A	£23,900.00	N/A	£23,900.00
Gartner for Legal, Risk & Compliance Leaders: Individual Access Advisor (LCLDRIA)	,	'		'	'		'	1 1
Gartner for Legal, Risk & Compliance Leaders Team: Team Leader (LCLDRTL)	License / Year	N/A	N/A	N/A	N/A	£18,200.00	N/A	£18,200.00
Gartner for Legal, Risk & Compliance Leaders Team: Advisor Team Member	License / Year		N/A	N/A	N/A	£18,200.00		£18,200.00
(LCLDRADVTM)		′	'	'	'		']
Gartner for Legal, Risk & Compliance Leaders Team: Reference Team Member	License / Year	N/A	N/A	N/A	N/A	£7,900.00	N/A	£7,900.00
(LCLDRREFTM)		.,,,	,	.,,	'','		,,,	=/,555.55
Gartner for Legal, Risk & Compliance Leaders for Audit and Risk: Individual Access	License / Year	N/A	N/A	N/A	N/A	£23,900.00	N/A	£23,900.00
Advisor (LRCLIA)	License / Tear	'', '	'', ' '	'','	1.7/	223,300.00	.,,,	223,300.00
Gartner for Legal, Risk & Compliance Leaders for Audit and Risk: Team Leader	License / Year	Ν/Δ	N/A	N/A	N/A	£18,200.00	N/A	£18,200.00
(LRCLTL)	License / Tear	[,,,,	'''	'''	'''	210,200.00	. , , ,	210,200.00
Gartner for Legal, Risk & Compliance Leaders for Audit and Risk: Advisor Team	License / Year	N/A	N/A	N/A	N/A	£18,200.00	N/A	£18,200.00
Member (LRCLAM)	License / Tear	'''	1,7,7	['''	'''	110,200.00	',',	110,200.00
Gartner for Legal, Risk & Compliance Leaders for Audit and Risk: Reference Team	License / Year	Ν/Δ	N/A	N/A	N/A	£7,900.00	N/Δ	£7,900.00
Member (LRCLRM)	License / Teal	'''	137.7	''/	'\' \	17,300.00	' ' / '	[17,300.00
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Gartner for Legal, Risk & Compliance Leaders for Audit and Risk: Risk and Control	License / Year	N/A	N/A	N/A	N/A	£500.00 N/A	£500.00
Resources for Internal Auditors (RCRIA)							
Gartner for Marketing Leaders Individual Access Advisor (GMLSA)	License / Year	N/A	N/A	N/A	N/A	£35,600.00 N/A	£35,600.00
Gartner for Marketing Leaders Team: Team Leader (GMLTL)	License / Year	N/A	N/A	N/A	N/A	£30,000.00 N/A	£30,000.00
Gartner for Marketing Leaders Team: Advisor Team Member (GMLTADVM)	License / Year	N/A	N/A	N/A	N/A	£30,000.00 N/A	£30,000.00
Gartner for Marketing Leaders Team: Reference Team Member (GMLTREFM)	License / Year	N/A	N/A	N/A	N/A	£11,600.00 N/A	£11,600.00
Gartner for Sales Leaders: Individual Access Advisor (SLSLDRIA)	License / Year	N/A	N/A	N/A	N/A	£31,300.00 N/A	£31,300.00
Gartner for Sales Leaders Team: Team Leader (SLSLDRTL)	License / Year	N/A	N/A	N/A	N/A	£23,400.00 N/A	£23,400.00
Gartner for Sales Leaders Team: Advisor Team Member (SLSLDRADVM)	License / Year	N/A	N/A	N/A	N/A	£23,400.00 N/A	£23,400.00
Gartner for Sales Leaders Team: Reference Team Member (SLSLDRREFM)	License / Year	N/A	N/A	N/A	N/A	£10,400.00 N/A	£10,400.00
Gartner for R&D Leaders: Individual Access Advisor (GRDLTIA)	License / Year	N/A	N/A	N/A	N/A	£29,400.00 N/A	£29,400.00
Gartner for R&D Leaders Team: Leader (GRDLTL)	License / Year	N/A	N/A	N/A	N/A	£21,900.00 N/A	£21,900.00
Gartner for R&D Leaders Team: Advisor Team Member (GRDLTAM)	License / Year	N/A	N/A	N/A	N/A	£21,900.00 N/A	£21,900.00
Gartner for R&D Leaders Team: Reference Team Member (GRDLTRM)	License / Year		N/A	N/A	N/A	£10,800.00 N/A	£10,800.00
Gartner Communications Leadership Council Learning and Development Classic	License / Year	N/A	N/A	N/A	N/A	£64,900.00 N/A	£64,900.00
Country (CCECLD)							
TalentNeuron - Global (CTNGLOBAL)	License / Year	N/A	N/A	N/A	N/A	£86,700.00 N/A	£86,700.00
TalentNeuron - Multiregion (CTNMLTIR)	License / Year	N/A	N/A	N/A	N/A	£52,700.00 N/A	£52,700.00
TalentNeuron - Regional (CTNREG)	License / Year	N/A	N/A	N/A	N/A	£32,500.00 N/A	£32,500.00
TalentNeuron - Single Country (CTNSC)	License / Year	N/A	N/A	N/A	N/A	£27,000.00 N/A	£27,000.00
TalentNeuron - Single Country Reference (CTNSCR)	License / Year	N/A	N/A	N/A	N/A	£20,600.00 N/A	£20,600.00
TalentNeuron Plan Classic - Workbench Add-on (CTNPW)	License / Year	N/A	N/A	N/A	N/A	£9,700.00 N/A	£9,700.00
TalentNeuron Plan Classic - Country Add-on (CTNPC)	License / Year	N/A	N/A	N/A	N/A	£4,700.00 N/A	£4,700.00
TalentNeuron Plan Classic - Custom Role Add-on for TalentNeuron (CTNPR)	License / Year	N/A	N/A	N/A	N/A	£1,000.00 N/A	£1,000.00
TalentNeuron Plan Classic - User Add-on (CTNPU)	License / Year	N/A	N/A	N/A	N/A	£800.00 N/A	£800.00
Gartner News and Insight (GBSITNI)	License / Year	N/A	N/A	N/A	N/A	£500.00 N/A	£500.00
Gartner IT Summit Ticket (TTCV)	License / Year	N/A	N/A	N/A	N/A	£2,575.00 N/A	£2,575.00
Gartner IT Summit Ticket – Volume 10-25 including 10% discount (TTCV-10)	License / Year	N/A	N/A	N/A	N/A	£2,318.00 N/A	£2,318.00
	License / Year	N/A	N/A	N/A	N/A	£2,189.00 N/A	£2,189.00
Gartner IT Summit Event Ticket – Volume 26-50 including 15% discount (TTCV-15)							
Gartner IT Summit Event Ticket – Volume 51+ including 20% discount (TTCV-20)	License / Year	N/A	N/A	N/A	N/A	£2,060.00 N/A	£2,060.00
Gartner Symposium/ITxpo Ticket (STCV)	License / Year	N/A	N/A	N/A	N/A	£4,050.00 N/A	£4,050.00
Gartner Supply Chain Symposium/Xpo Ticket (EVENTSC)	License / Year	N/A	N/A	N/A	N/A	£2,550.00 N/A	£2,550.00
Gartner Marketing Symposium/Xpo Ticket (GDMCX)	License / Year	N/A	N/A	N/A	N/A	£2,850.00 N/A	£2,850.00
Gartner ReimagineHR Conference Ticket (RIHRTX)	License / Year	N/A	N/A	N/A	N/A	£2,350.00 N/A	£2,350.00
Gartner for Midsize Enterprise CIO (MSECIO)	License / Year	N/A	N/A	N/A	N/A	£43,400.00 N/A	£43,400.00
Gartner for Midsize Enterprise CIO with Industry (MSECIOIN)	License / Year	N/A	N/A	N/A	N/A	£50,000.00 N/A	£50,000.00
Gartner for Midsize Enterprise CIO with Execution (MSECIOEXC)	License / Year	N/A	N/A	N/A	N/A	£50,000.00 N/A	£50,000.00

Gartner for Midsize Enterprise CIO Plus (MSECIOPLS)	License / Year	N/A	N/A	N/A	N/A	£56,700.00 N/A	£56,700.00
Gartner for Midsize Enterprise CIO Executive (MSECIOEP)	License / Year	N/A	N/A	N/A	N/A	£83,900.00 N/A	£83,900.00
Gartner for Midsize Enterprise Technology Manager Advisor (TMGRADV)	License / Year	N/A	N/A	N/A	N/A	£23,100.00 N/A	£23,100.00
Gartner for Midsize Enterprise Technology Manager Reference (TMGRREF)	License / Year	N/A	N/A	N/A	N/A	£16,600.00 N/A	£16,600.00
Gartner for Midsize Enterprise Technology Manager with Industry Advisor	License / Year	N/A	N/A	N/A	N/A	£29,700.00 N/A	£29,700.00
(TMGRINDADV)							
Gartner for Midsize Enterprise Technology Manager with Industry Reference	License / Year	N/A	N/A	N/A	N/A	£23,100.00 N/A	£23,100.00
(TMGRINDREF)							
Gartner for Midsize Enterprise Technology Manager with Execution Advisor	License / Year	N/A	N/A	N/A	N/A	£29,700.00 N/A	£29,700.00
(TMGREXCADV)							
Gartner for Midsize Enterprise Technology Manager with Execution Reference	License / Year	N/A	N/A	N/A	N/A	£23,100.00 N/A	£23,100.00
(TMGREXCREF)							
Gartner for Midsize Enterprise Technology Manager Plus Advisor (TMGRPLSADV)	License / Year	N/A	N/A	N/A	N/A	£36,500.00 N/A	£36,500.00
	License / Year	N/A	N/A	N/A	N/A	£29,900.00 N/A	£29,900.00
Gartner for Midsize Enterprise Technology Manager Plus Reference (TMGRPLSREF)							
Gartner for Midsize Enterprise Technology Professional Advisor (TPROADV)	License / Year	N/A	N/A	N/A	N/A	£13,300.00 N/A	£13,300.00
Gartner for Midsize Enterprise Technology Professional Reference (TPROREF)	License / Year	N/A	N/A	N/A	N/A	£6,700.00 N/A	£6,700.00
Gartner for CISOs Executive Team Leader (GCISOETL)	License / Year	N/A	N/A	N/A	N/A	£84,500.00 N/A	£84,500.00
Gartner for CISOs Executive Individual Access (GCISOEIA)	License / Year	N/A	N/A	N/A	N/A	£84,500.00 N/A	£84,500.00
Gartner for CISOs Executive Team Member (GCISOETM)	License / Year	N/A	N/A	N/A	N/A	£30,800.00 N/A	£30,800.00
Gartner for CISOs Executive Tech Professional Member (GCISOETP)	License / Year	N/A	N/A	N/A	N/A	£12,000.00 N/A	£12,000.00
Gartner for CISOs Team Leader (GCISOTL)	License / Year	N/A	N/A	N/A	N/A	£43,400.00 N/A	£43,400.00
Gartner for CISOs Individual Access (GCISOIA)	License / Year	N/A	N/A	N/A	N/A	£43,400.00 N/A	£43,400.00
Gartner for CISOs Team Member (GCISOTM)	License / Year	N/A	N/A	N/A	N/A	£27,400.00 N/A	£27,400.00
Gartner for CISOs Tech Professional Member (GCISOTP)	License / Year	N/A	N/A	N/A	N/A	£10,400.00 N/A	£10,400.00
Gartner for CDAOs Executive Team Leader (GCDAOETL)	License / Year	N/A	N/A	N/A	N/A	£84,500.00 N/A	£84,500.00
Gartner for CDAOs Executive Individual Access (GCDAOEIA)	License / Year	N/A	N/A	N/A	N/A	£84,500.00 N/A	£84,500.00
Gartner for CDAOs Executive Team Member (GCDAOETM)	License / Year	N/A	N/A	N/A	N/A	£30,800.00 N/A	£30,800.00
Gartner for CDAOs Executive Tech Professional Member (GCDAOETP)	License / Year	N/A	N/A	N/A	N/A	£12,000.00 N/A	£12,000.00
Gartner fof CDAOs Team Leader (GCDAOTL)	License / Year	N/A	N/A	N/A	N/A	£43,400.00 N/A	£43,400.00
Gartner for CDAOs Individual Access (GCDAOIA)	License / Year	N/A	N/A	N/A	N/A	£43,400.00 N/A	£43,400.00
Gartner for CDAOs Team Member (GCDAOTM)	License / Year	N/A	N/A	N/A	N/A	£27,400.00 N/A	£27,400.00
Gartner for CDAOs Tech Professional Member (GCDAOTP)	License / Year		N/A	N/A	N/A	£10,400.00 N/A	£10,400.00
Gartner for CIOs Team Plus Team Leader (CIOTL)	License / Year	N/A	N/A	N/A	N/A	£45,000.00 N/A	£45,000.00
Gartner for CIOs Team Plus Advisor Team Leader (CIOAL)	License / Year		N/A	N/A	N/A	£31,200.00 N/A	£31,200.00
Gartner for CIOs Team Plus Advisor Team Member (CIOADVMEM)	License / Year	N/A	N/A	N/A	N/A	£31,200.00 N/A	£31,200.00
Gartner for CIOs Team Plus Cross Function Team Member (CIOCF)		N/A	N/A	N/A	N/A	£21,600.00 N/A	£21,600.00
Gartner for CIOs Team Plus Essentials Team Member (CIOESS)	License / Year	N/A	N/A	N/A	N/A	£7,600.00 N/A	£7,600.00

Gartner for CIOs Individual Access Advisor (CIOIA)	License / Year	N/A	N/A	N/A	N/A	£45,000.00	N/A	£45,000.00
Gartner for CIOs Team Plus with Industry Team Leader (CIOTLIAS)	License / Year	N/A	N/A	N/A	N/A	£49,400.00	N/A	£49,400.00
Gartner for CIOs Team Plus with Industry Advisor Team Leader (CIOALI)	License / Year	N/A	N/A	N/A	N/A	£36,800.00	N/A	£36,800.00
Gartner for CIOs Team Plus with Industry Advisor Team Member (CIOADVMIAS)	License / Year	N/A	N/A	N/A	N/A	£36,800.00	N/A	£36,800.00
Gartner for CIOs Team Plus with Industry Cross Function Member (CIOCFIAS)	License / Year	N/A	N/A	N/A	N/A	£23,800.00	N/A	£23,800.00
Gartner for CIOs Team Plus with Industry Essentials Member (CIOESSIAS)	License / Year	N/A	N/A	N/A	N/A	£7,600.00	N/A	£7,600.00
Gartner for CIOs with Industry Individual Access Advisor (CIOIAIAS)	License / Year	N/A	N/A	N/A	N/A	£49,400.00	N/A	£49,400.00
Gartner for Startup CEOs_Individual Access (GSCEOIA)	License / Year	N/A	N/A	N/A	N/A	£32,300.00	N/A	£32,300.00
Global CIO Research Board (GGCIORB)	License / Year	N/A	N/A	N/A	N/A	£154,100.00	N/A	£154,100.00
Gatner Executive Programs Member Basic for Midsize Enterprise (EPBASICMSE)	License / Year	N/A	N/A	N/A	N/A	£44,500.00	N/A	£44,500.00
	License / Year	N/A	N/A	N/A	N/A	£50,100.00	N/A	£50,100.00
Executive Programs Member Basic for Midsize Enterprise with Industry (EPBASICMSI)								
Executive Programs Member Basic (EPMEMBASIC)	License / Year	N/A	N/A	N/A	N/A	£44,500.00	N/A	£44,500.00
Executive Programs Member Basic with Industry (EPMBASICI)	License / Year	N/A	N/A	N/A	N/A	£50,100.00	N/A	£50,100.00
Gartner for IT Executives CIO Signature (ITESIG)	License / Year	N/A	N/A	N/A	N/A	£80,700.00	N/A	£80,700.00
Gartner for IT Executives CIO Essentials (ITECIOESS)	License / Year	N/A	N/A	N/A	N/A	£46,500.00	N/A	£46,500.00
Gartner for IT Executives CIO Signature Additional Delegate add-on (ITESIGDELA)	License / Year	N/A	N/A	N/A	N/A	£36,800.00	N/A	£36,800.00
Gartner for Technical Professionals Advisor Team (GTPTEAM)	License / Year	N/A	N/A	N/A	N/A	£42,600.00	N/A	£42,600.00
Gartner for Enterprise IT Leaders Individual Access (EITLIM)	License / Year	N/A	N/A	N/A	N/A	£51,100.00	N/A	£51,100.00
Industry Advisory Services Advisor for Enterprise IT Leaders Members (EITLIAS)	License / Year	N/A	N/A	N/A	N/A	£9,000.00	N/A	£9,000.00
Gartner for Enterprise IT Leaders Two Meetings Add-on (EITLXM2)	License / Year	N/A	N/A	N/A	N/A	£17,100.00	N/A	£17,100.00
Technology Leadership Council Classic for Midsize Companies Select Standard	License / Year	N/A	N/A	N/A	N/A	£36,200.00	N/A	£36,200.00
(CITMM)								