



# **Astun Consultancy Services**

*Pricing Schedule v13.0*

## Overview

Astun provides a consultancy service for the full range of Open Source GeoSpatial (OSGeo) technologies in addition to our own iShare solutions.

The OSGeo stack includes QGIS, PostGIS, GeoServer, GeoNetwork, MapServer, OpenLayers, Leaflet, MapProxy or other OSGeo implementation in the cloud.

Our Cloud Consultancy Services include:

- Building custom solutions for you based upon the OSGeo stack
- Providing assistance with your own deployment based upon the OSGeo stack
- Implementing and configuring Astun Clarity, iShare in the Cloud and other Astun solutions
- Discovery work packages to research, design, plan and estimate future implementation projects

## Pricing

Astun Geospatial Cloud Consultancy Services have been mapped against SFIA levels as follows:

Astun Geospatial Cloud Consultancy - Staff Descriptions	SFIA Equivalent Level
Junior developer, operations technician	1 & 2
Developer, database specialist, consultant	3 & 4
Senior developer, Senior consultant	5
Project manager	5 & 6
Principal consultant, system architect, technical design	6
Strategist, director	7

Day rates are detailed in the table below:

Level	A	B	C	D	E	F
1 - Follow			£725	£675		

<b>2 - Assist</b>			£725	£675		
<b>3 - Apply</b>			£850	£850		
<b>4 - Enable</b>			£850	£850		
<b>5 - Ensure / Advise</b>		£1050	£950	£950		£1050
<b>6 - Initiate / Influence</b>	£1150	£1150				£1150
<b>7 – Set strategy / Inspire</b>	£1250	£1250				£1250

A = Strategy & architecture

B = Business change

C = Solution development & implementation

D = Service management

E = Procurement & management support

F = Client interface

## Discounts

The following discounts and purchasing options apply to pre-purchased blocks of consultancy services. They do not apply to iShare Implementation or Migration Packages.

### Standard Consultancy

Standard consultancy comprises a one off purchase of consultancy time.

<b>No. of days purchased</b>	<b>Discount %</b>
10 - 25	5%
26 - 50	7.5%
Over 50	10%

Orders to pre-purchase consultancy services can include a mix of agreed SFIA levels

which can be adjusted within the overall value of the order.

Blocks of consultancy services must be called off within 12 months of the date of order, unutilised days cannot be carried forward.

### Annual Recurring Consultancy

Annual recurring consultancy comprises a commitment to purchase a number of days each year, with a minimum term of 2 years.

No. of days purchased	Discount %
10 - 25 per annum	10%
26 - 50 per annum	12%
Over 50 per annum	15%

Orders to pre-purchase consultancy services can include a mix of agreed SFIA levels which can be adjusted within the overall value of the order. Contracts are for a minimum of 2 years. Payment for each year of commitment annually in advance.

Blocks of consultancy services must be called annually from the date of order, unutilised days cannot be carried forward.

### Discovery Consultancy

Discovery consultancy comprises work to research, plan, design and scope a future delivery project. Discovery work is conducted by Astun staff with experience of SFIA level 5 or above.

Package	Cost
5 days discovery	£4,950
10 days discovery	£9,900

### **Travel, Mileage and Subsistence**

For Geospatial Cloud Consultancy Services delivered at a customers premises, these are payable where applicable in accordance with our Service management details as set out in the Service Definition for these services.