

G-Cloud 13 Cloud Software

1Spatial Data Integration Cloud Service (FME)
Pricing Document



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1Spatial Data Integration Cloud Service

The FME Platform comprises three main products. These products include support for different commercial options as follows:

- FME Desktop can be procured under a **perpetual licence agreement**, or as part of an **annual subscription service**.
- FME Server can be procured under a **perpetual licence agreement**, or as part of an **annual subscription service**. In addition, the capacity of FME Server can be scaled through the purchase of 'FME Server **CPU time**'. This credit is allocated to a serial number of a production FME Server environment with at least 1 standard FME Server engine and the credit can be drawn down, on demand. Note that with this commercial option it is necessary for the host environment to have some whitelisted URL and port configuration.
- FME Cloud can be procured under a **pay-as-you-go credit-based** draw down commercial model managed by 1Spatial, or as part of an **annual subscription service**.

FME Desktop is sold based on the formats the client wishes to read and/or write. FME Desktop Editions available include, Professional, Esri, Database and Smallworld and prices vary accordingly.

For FME Server a client's usage may determine the price when bought under perpetual terms, for example, "Production" means a live environment. A client's first instance must be a Production instance, even if applications hosted on the environment are not yet live. "Non-Production" environments can be purchased once an initial Production instance has been purchased. These Non-Production environments are typically used for Deployment, Testing, Staging pre-production etc. Typically, Non-Production licenses afford a 50% discount in year 1. Year 2+ the maintenance and technical support costs the same as for a production environment.

FME Desktop and FME Server Prices – Enterprise Subscription

Speed up your projects by subscribing your organisation to an Enterprise Subscription instead of managing numerous one-off licenses. For a lower up-front cost your team can deploy any combination of FME Desktop and FME Server within your chosen price threshold.

FME Subscriptions have the following benefits:

- Lower Acquisition Cost - Add new FME licenses for a lower up-front cost as compared to the traditional perpetual licensing model.
- Eliminate Time Lag on Projects - Easily add new licenses as needed, never again letting your projects get delayed waiting on necessary licenses.
- Support and Software Updates - Get access to the latest features and software updates to

FME as they become available.

- **Reduced Procurement Costs** - Save your finance team time by opting for a single subscription instead of having to process multiple one-off requests.
- **Predictable Budgeting** - Pay once and you're covered for 12 months. Renewal only occurs once per year, regardless of growth.
- **Flexibility to Scale** - As your use of FME evolves and needs change, simply adjust your deployment of FME products, making growth easy.

Enterprise subscription pricing starts at an annual fee of £15,000 and include FME Desktop, FME Server and FME Server CPU Time.

If usage exceeds your allocated licence threshold in the first year 1Spatial will continue to supply additional licence capacity in the current term, however, the subsequent term may attract a higher annual fee. 1Spatial will ensure our clients manage their licence usage economically.

FME Desktop and FME Server Prices - Perpetual

FME Desktop	Fixed Licence	Additional Seat(s)	Maintenance
	From £1,700	-	20% of SLP
	Floating Licence	Additional Seat(s)	Maintenance
	From £4,800	From £1,600	20% of SLP
FME Server	1st Engine	Additional Engine(s)	Maintenance
FME Server Edition	£10,500	£4,300	20% of SLP
FME Server Edition CPU Time	From £5,000 for 3,500 hours		Processing hour cost decreases with more credit volume purchased up front. CPU time credit must be added to a production licence with one standard engine.

FME Cloud - Public Cloud

Instance	Cores	RAM	Hard Disk	Cost per calendar month
Starter	2	4GB	-	From £400
Standard	2	8GB	SSD disk	From £700
Professional	4	16GB	SSD disk	From £1,300
Premium	16	64GB	SSD disk	From £2,600
Enterprise	48	192GB	SSD disk	From £4,300

Note that costs are indicative and based on the purchase of a 12 month up front subscription. Costs include a fully managed hosting service from 1Spatial, a Premier Managed Service Provider (MSP) and includes the rental of the machine as well as a minimum amount of data transfer and storage. Costs can escalate if a client requires additional data transfer and/or storage.

If a client requires more pricing flexibility or a service for occasional use, a pay-as-you-go option is available. Terms and Conditions apply and please contact us for more information.

Price/Licence basis:	<ul style="list-style-type: none"> Licensed on a per-seat (Fixed or Floating FME Desktop), per-engine (FME Server) CPU Time (FME Server) or a per-instance (FME Cloud) basis
Price includes	<ul style="list-style-type: none"> Licence or FME Cloud "instance" as described. Standard 1Spatial Support and Maintenance agreement to cover named products. Set-up and creation of the FME cloud instance Examples of cloud costs given assume an annual subscription and a small \$500 credit to cover transactional costs such as data transfers and storage.
Price excludes:	<ul style="list-style-type: none"> Authoring ETL processes. Data services (uploading, structuring, etc.). Configuration of FME Server/authoring of web services or applications. Configuration of Server or Cloud reports/dashboards. Training services UK value added tax (VAT). <p>All of these services can optionally be provided by 1Spatial through our standard and bespoke FME service offerings.</p>



Unlock the value of your data

