

PRODUCT NAME	DESCRIPTION	PRODUCT CODE	EDITION	UNIT	GBP
<b>CLOUDRANGER</b>					
CloudRanger Enterprise	Data Protection with ADR access for AWS Services, 50 server minimum, 12 month minimum.	CR-ENT-002	Enterprise	Instance(s)/month	£ 5.44
CloudRanger Elite	Data Protection, ADR and Governance for AWS Services, 50 server minimum, 12 month minimum.	CR-ELT-002	Elite	Instance(s)/month	£ 6.99
<b>INSYNC - ENDPOINTS</b>					
InSync Cloud Enterprise	Backup/Restore and Data Loss Prevention for Endpoints	I-C-E-002	Enterprise	User(s)/month	£ 6.22
InSync Cloud Elite	Backup/Restore, Data Loss Prevention and Governance for Endpoints on Preserved User	I-C-EL-003	Elite	User(s)/month	£ 7.77
Preserved User	Preserved user licenses, for customers over their 10% threshold of inactive users	I-C-PU	N/A	User(s)/month	£ 1.05
Gov cloud	Gov cloud add on for Insync	I-C-GV-007	N/A	User(s)/month	£ 1.05
Cloud cache	Optional on-premise component for accelerate back up and restores	I-C-CC-008	Add-on	User(s)/month	£ 1.05
Endpoint / M365 bundle - Enterprise	Bundle of (1) endpoint user and (1) M365 user, Enterprise version	I-C-EB-001	Bundle	User(s)/month	£ 7.49
Endpoint / M365 bundle - Elite	Bundle of (1) endpoint user and (1) M365 user, Elite version	I-C-ELB-002	Bundle	User(s)/month	£ 10.66
<b>INSYNC - CLOUD APPS</b>					
Salesforce Archiver	Backup/Restore for Salesforce-Enterprise version	SFX-ARCHIVE-001	N/A	User(s)/month	£ 2.72
InSync Cloud Enterprise- Salesforce	Backup/Restore for Salesforce - includes 50GB of storage	I-C-ENT-SFX-001	Enterprise	User(s)/month	£ 2.72
InSync Cloud Elite- Salesforce	Backup/Restore and Governance for Salesforce - includes 50GB of storage	I-C-ELT-SFX-001	Elite	User(s)/month	£ 4.08
InSync Sandbox Seeding	Sandbox Seeding for Salesforce	I-C-SS-001	N/A	User(s)/month	£ 1.55
InSync Cloud Business- Google Workspace	Backup/Restore for Google Workspace - includes 10GB of storage	I-C-GSBU-001	Business	User(s)/month	£ 1.94
InSync Cloud Enterprise- Google Workspace	Backup/Restore for Google Workspace - includes 50GB of storage	I-C-GSEN-001	Enterprise	User(s)/month	£ 3.15
InSync Cloud Elite- Google Workspace	Backup/Restore and Governance for Google Workspace - includes 50GB of storage	I-C-GSEL-001	Elite	User(s)/month	£ 5.57
InSync Cloud Business- M365	Backup and recovery for M365 Business Edition. Includes 10GB of storage.	CA-M365-BUS-001	Business	User(s)/month	£ 1.94
InSync Cloud Enterprise- M365	Backup and recovery for M365 Enterprise Edition. Includes 50GB of storage.	CA-M365-ENT-002	Enterprise	User(s)/month	£ 3.15
InSync Cloud Elite- M365	Backup and recovery for M365 Elite Edition. Includes 50GB of storage.	CA-M365-ELT-002	Elite	User(s)/month	£ 5.57
Insync Cloud Shared Mailbox	Shared mailbox for M365 or Google Workspace - OGB	I-C-SM-001	N/A	User(s)/month	£ -
Insync Cloud unlimited storage for cloud apps	Unlimited Storage for cloud apps, per user subscription	I-C-UL-CA-001	N/A	User(s)/month	£ 3.12
<b>INSYNC - COMPLIANCE &amp; STORAGE</b>					
Ransomware Recovery for endpoints	Ransomware Recovery for endpoints	I-C-RR-001	N/A	User(s)/month	£ 3.89
Sensitive data governance for users	Sensitive data governance for O365, G Suite, Salesforce and endpoint	I-C-SDG-001	N/A	User(s)/month	£ 2.53
Storage Expansion	1TB storage expansion for endpoints and Cloud Apps	I-C-SE-001	N/A	Pack/month	£ 54.60
InSync Cloud Unlimited Storage	Unlimited Storage for endpoints, per user subscription	I-C-UL-004	N/A	User(s)/month	£ 3.12
<b>PHOENIX</b>					
Phoenix Business	Backup for Servers. [1 - 120 Credits]	PHX-BUS-710	Business	TB Credits/month	£ 172.20
Phoenix Business	Backup for Servers. [121 - 600 Credits]	PHX-BUS-710	Business	TB Credits/month	£ 172.20
Phoenix Business	Backup for Servers. [601 - 1200 Credits]	PHX-BUS-710	Business	TB Credits/month	£ 172.20
Phoenix Business	Backup for Servers. [1201 - 12000 Credits]	PHX-BUS-710	Business	TB Credits/month	£ 172.20
Phoenix Enterprise	Backup/Restore for Servers. [1 - 120 Credits]	PHX-ENT-710	Enterprise	TB Credits/month	£ 197.40
Phoenix Enterprise	Backup/Restore for Servers. [121 - 600 Credits]	PHX-ENT-710	Enterprise	TB Credits/month	£ 197.40
Phoenix Enterprise	Backup/Restore for Servers. [601 - 1200 Credits]	PHX-ENT-710	Enterprise	TB Credits/month	£ 197.40
Phoenix Enterprise	Backup/Restore for Servers. [1201 - 12000 Credits]	PHX-ENT-710	Enterprise	TB Credits/month	£ 197.40
Phoenix Elite	Backup/Restore & Disaster Recovery for Servers. [1 - 120 Credits]	PHX-ELT-710	Elite	TB Credits/month	£ 246.75
Phoenix Elite	Backup/Restore & Disaster Recovery for Servers. [121 - 600 Credits]	PHX-ELT-710	Elite	TB Credits/month	£ 246.75
Phoenix Elite	Backup/Restore & Disaster Recovery for Servers. [601 - 1200 Credits]	PHX-ELT-710	Elite	TB Credits/month	£ 246.75
Phoenix Elite	Backup/Restore & Disaster Recovery for Servers. [1201 - 12000 Credits]	PHX-ELT-710	Elite	TB Credits/month	£ 246.75
Phoenix Business - Gov	Backup for Gov servers. [1 - 120 Credits]	PHX-GC-BUS-710	Business	TB Credits/month	£ 203.23
Phoenix Business - Gov	Backup for Gov servers. [121 - 600 Credits]	PHX-GC-BUS-710	Business	TB Credits/month	£ 203.23
Phoenix Business - Gov	Backup for Gov servers. [601 - 1200 Credits]	PHX-GC-BUS-710	Business	TB Credits/month	£ 203.23
Phoenix Business - Gov	Backup for Gov servers. [1201 - 12000 Credits]	PHX-GC-BUS-710	Business	TB Credits/month	£ 203.23
Phoenix Enterprise - Gov	Backup/Restore for Gov servers. [1 - 120 Credits]	PHX-GC-ENT-710	Enterprise	TB Credits/month	£ 243.87
Phoenix Enterprise - Gov	Backup/Restore for Gov servers. [121 - 600 Credits]	PHX-GC-ENT-710	Enterprise	TB Credits/month	£ 243.87
Phoenix Enterprise - Gov	Backup/Restore for Gov servers. [601 - 1200 Credits]	PHX-GC-ENT-710	Enterprise	TB Credits/month	£ 243.87
Phoenix Enterprise - Gov	Backup/Restore for Gov servers. [1201 - 12000 Credits]	PHX-GC-ENT-710	Enterprise	TB Credits/month	£ 243.87
Phoenix Elite - Gov	Backup/Restore & Disaster Recovery for Gov servers. [1 - 120 Credits]	PHX-GC-ELT-710	Elite	TB Credits/month	£ 284.52
Phoenix Elite - Gov	Backup/Restore & Disaster Recovery for Gov servers. [121 - 600 Credits]	PHX-GC-ELT-710	Elite	TB Credits/month	£ 284.52
Phoenix Elite - Gov	Backup/Restore & Disaster Recovery for Gov servers. [601 - 1200 Credits]	PHX-GC-ELT-710	Elite	TB Credits/month	£ 284.52
Phoenix Elite - Gov	Backup/Restore & Disaster Recovery for Gov servers. [1201 - 12000 Credits]	PHX-GC-ELT-710	Elite	TB Credits/month	£ 284.52
Phoenix Ransomware Recovery	Ransomware Recovery for hybrid workloads	PHX-RR-715	N/A	TB Credits/month	£ 23.31
<b>DRaaS</b>					
DRAAS	Cloud Disaster recovery for Servers	PHX-DR-504	N/A	Instance(s)/month	£ 6.83
<b>BUNDLES</b>					
100 user data protection bundle	100 user bundle: includes endpoint, O365, hybrid workloads and AWS workloads	I-C-DPB-100	N/A	Bundle/month	£ 870.24
250 user data protection bundle	250 user bundle: includes endpoint, O365, hybrid workloads and AWS workloads	I-C-DPB-250	N/A	Bundle/month	£ 2,097.90
500 user data protection bundle	500 user bundle: includes endpoint, O365, hybrid workloads and AWS workloads	I-C-DPB-500	N/A	Bundle/month	£ 4,001.55
<b>PROFESSIONAL SERVICES</b>					
PS - Advanced	10% of TCV, PS- Advanced one-time fee for Insync; Minimum \$5K	PS-I-ADV-02	PS	Service	£ 1.05
PS - Advanced	10% of TCV, PS- Advanced one-time fee for Phoenix; Minimum \$5K	PS-P-ADV-02	PS	Service	£ 1.05
PS - Essentials	One Time Essentials package- only for customers spending under \$50K. Can not discount this product.	PS-ESS-001	PS	Service	£ 1,890.00
PS - Premium	15% of TCV; Renewable PS-Premium for Phoenix; Minimum \$25K	PS-P-PRE-02	PS	Service	£ 1.05
PS - Premium	15% of TCV; Renewable PS-Premium for InSync; Minimum \$25K	PS-I-PRE-02	PS	Service	£ 1.05
PS Custom SOW	NULL	PS-C-SOW	PS	Service	£ 1.05
PS - Essentials for Endpoints	One time Essentials package - for endpoints. Recommended for deals < \$50K. [1 - 499 users]	PS-ESS-EP	PS	Service	£ 1,261.72
PS - Essentials for Endpoints	One time Essentials package - for endpoints. Recommended for deals < \$50K [500 - 999 users]	PS-ESS-EP	PS	Service	£ 1,632.83
PS - Essentials for Endpoints	One time Essentials package - for endpoints. Recommended for deals < \$50K [1000 - 1500 users]	PS-ESS-EP	PS	Service	£ 1,929.70
PS - Essentials for cloud apps	One time Essentials package - for cloud apps. Recommended for deals < \$50K. [1 - 499 users]	PS-ESS-SaaS	PS	Service	£ 556.65
PS - Essentials for cloud apps	One time Essentials package - for cloud apps. Recommended for deals < \$50K [500 - 999 users]	PS-ESS-SaaS	PS	Service	£ 890.63
PS - Essentials for cloud apps	One time Essentials package - for cloud apps. Recommended for deals < \$50K [1000 - 1500 users]	PS-ESS-SaaS	PS	Service	£ 1,261.72
PS - Essentials for Phoenix	One time Essentials package - Vmware/Hyper-V, SQL, FS.	PS-ESS-PHX-I	PS	Service	£ 1,855.49
PS - Essentials for Phoenix + NAS / Oracle	One time Essentials package - Vmware/Hyper-V, SQL, FS + NAS and Oracle	PS-ESS-PHX-II	PS	Service	£ 2,968.77
PS - Essentials for Phoenix DR	One time Essentials package - Phoenix DR setup	PS-DR-PHX	PS	Service	£ 2,968.77
PS JumpStart SMB - SaaS Apps M365/Google Works	JumpStart PS program for SMB S5 segment for up to 3 hours of PS assistance	I-SS-M365/GoogleWo	PS	Service	£ 310.42
PS JumpStart SMB - SaaS Apps SFDC	JumpStart PS program for SMB S5 segment for up to 5 hours of PS assistance	PS-SMB-SS-SFDC	PS	Service	£ 504.44
PS JumpStart SMB - Endpoints	JumpStart PS program for SMB S5 segment for up to 4 hours of PS assistance	PS-SMB-SS-EP	PS	Service	£ 388.03
PS JumpStart SMB - Phoenix	JumpStart PS program for SMB S5 segment for up to 8 hours of PS assistance	PS-SMB-SS-PHX	PS	Service	£ 776.06

1. All prices shown are subject to Drupa's standard terms and conditions as described in the relevant Reseller/Distribution Agreement
2. All prices are exclusive of local taxes
3. Prices are subject to change without prior notice

Date	Changes
06/04/2022	ADDITIONS: - PS JumpStart SMB SKUs (M365, G-Workspace, SFDC, Endpoints, Phoenix)  REMOVALS: - None  REVISIONS: - None
13/04/2022	ADDITIONS: - SFDC-Archiver  REMOVALS: -None  REVISIONS: - Revisions to price for SaaS Apps Business SKUs (M365, Gsuite)