

G-Cloud 13

Pricing Document

Cloud Support Services



/Pricing rate card

All figures are quoted in £ sterling per day, exclusive of VAT.

Our professional day rates are shown below for convenience (aligned to the SFIA rate card), according to the skills required, seniority and experience. This ratecard allows us to offer you the most competitive rates, matched against the required skillset on a case-by-case basis.

We seek to provide the most cost-effective solution for you by providing multidisciplinary teams with the right skills and appropriate level of seniority for the role. We assemble that team with care, making sure their complementary skills and shared mindset will deliver high-performance results.

Where appropriate, we may also be able to offer some elements of our service via near-shore teams of experts, providing you with further savings. The equivalent rate card is shown on the next page.

Standard pricing assumptions

Consultant's working day: 8 hours, excluding travel and lunch
 Working week: Monday to Friday, excluding national holidays
 Default office hours: 0900 to 1700, Monday to Friday
 Travel, mileage subsistence: Included in day rate within M25. Payable at the organisation's standard T&S rate outside M25
 Mileage: As for Travel
 Professional indemnity insurance Included in day rate

Travel and Subsistence

Wherever possible, we'll provide people who are local to the area where the work will be carried out so that expenses will not be incurred. Where this isn't possible, we reserve the right to charge travel and subsistence expenses in accordance with the standard pricing assumptions. No travel expenses will be incurred for work undertaken in any of TPXimpact's offices.

Payment Terms

Our pricing rate card assumes that all work undertaken will be on a Time-and-Materials basis with billing monthly in arrears based on actual utilisation. Our payment terms are 30 days from presentation of a valid invoice.

Near-shore Teams

In the right situation it may be cost-effective to use a blend of on-shore and near-shore staff to leverage cost advantages or provide the required volume of resources. Where a mixed team is appropriate, TPXimpact will always lead the team with senior, client-facing staff (on-shore) so that there is effective control and communication across a distributed team. This approach means you can be confident in our control and management of the project whilst also reaping the benefits of the enhanced resource pool and near-shore cost savings.

We will always discuss with you in advance and seek agreement for any mixed resourcing model and the benefits it may bring.

/On-shore rate card

ON-SHORE STAFF

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	500	500	500	500	500	500
2. Assist	600	600	600	600	600	600
3. Apply	750	750	750	750	750	750
4. Enable	850	850	850	850	850	850
5. Ensure/Advise	945	945	945	945	945	945
6. Initiate/Influence	1100	1100	1100	1100	1100	1100
7. Set Strategy/Inspire	1395	1395	1395	1395	1395	1395

/Near-shore rate card

NEAR-SHORE STAFF

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	275	275	275	275	275	275
2. Assist	325	325	325	325	325	325
3. Apply	375	375	375	375	375	375
4. Enable	450	450	450	450	450	450
5. Ensure/Advise	550	550	550	550	550	550
6. Initiate/Influence	675	675	675	675	675	675
7. Set Strategy/Inspire	825	825	825	825	825	825

/Contacts

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