Web Application Managed Hosting

with Optional Offsite Disaster Recovery Service

Pricing

Prices shown exclusive of VAT

Hosting

Service Information	
Item	Detail
Hypervisor	KVM
Virtual CPU Cores	2 – 16 vCPU (2.5GHz equivalent)
RAM	4GB - 32GB
Storage	50GB - unlimited
Storage resilience	Storage for VMs is held in a set of SANs. Each set of SANs consists of 2 units which are replicated to each other in real-time. SANs operate in an active/passive configuration with failover being achieved almost instantaneously allowing for zero disruption in the event of 1 member of the set failing. Physical Servers use RAID for storage
Lead time	One week (standard configuration) 1 to 15 days for physical (depending upon availability)
Disaster Recovery	Level 1 and 2 included Offsite replicated DR optional and subject to requirements (see below)
Data Extraction (If off-boarding to non-standard format)	£81+VAT/hr
24/7 call out support	£4,800 pa per site
Onsite support	Daily rate + £200 Typical daily rate: £567

Virtual Servers:

Item	Units	Detail	Cost (per month) (£ +VAT)
Dedicated private VLAN behind managed firewalls	1	Firewall with Intrusion Prevention System Capability	Included
Bandwidth	1	100GB/month transfer	FREE
Operating System	1	Linux Centos	FREE
Operating System	1	Linux (Other)	FREE
Operating System	1	Windows Server 2019 Standard	100
Virtual Server	1	4 vCPU, 4GB RAM, 100GB Storage	180
Virtual Server	1	4 vCPU, 4GB RAM, 300GB Storage	220
SQL Licence (shared)	1		97
Storage	1	GByte Additional storage	0.20
RAM	1	GByte Additional RAM	15

Physical Servers:

Item	Units	Detail	Cost (per month) (£ +VAT)
Dedicated private VLAN behind managed firewalls	1	Firewall with Intrusion Prevention System Capability	Included
Operating System	1	Linux Centos	FREE
Operating System	1	Linux (Other)	FREE
Operating System	1	Windows Server 2019 Standard	100
Database		SQL licence (starting price)	From 324
Physical Server 2 Cores, 8GB RAM, 500GB storage	1	-	333
Physical Server 16 Cores, 32GB RAM, 500GB Storage	1	-	500
Physical Server to your specification	-	-	Typical costs range from £5,000 *per annum*
SSD Storage	-	-	Typical costs range from £500 per server to £10,000 (or more) per SAN Depends upon capacities and performance requirements

iSCSI Storage	-	-	Typical costs for dedicated iSCSI SAN storage devices start from £5,000 setup (Yr1) with **annual** hosting charges of approx. £1,500 per device Depends upon, capacities, disks used, resilience requirements and performance requirements
Offsite DR Service	1 (VM)		From 301/month Dependent upon requirements

Content Delivery/Bandwidth

Mbps	Detail	Cost (per month per mbps) (£ +VAT)
1	300GB Transfer per month	40
2-5		35
6-20		34
21-40		33
41-60		32
61-80		31
81-100	Up to 30TB per month	30
Enhancements		**Rate per day**
Data migration (manual)		£450
Data migration (automated) - dependent upon site size/structure/format		£567
Consultancy		£450
CDN/DDOS Mitigation service		From £300/month

Dedicated Server and Custom Cloud Pricing
Dependent on server specification(s), bandwidth requirements

SFIA Rates

	Strategy & architecture	Change & transformation	Development & implementation	Delivery & operation	People & skills	Relationships & engagement
1. **Follow**	£400	£400	£400	£400	£400	£400
2. **Assist**	£450	£450	£450	£450	£450	£450
3. **Apply**	£500	£500	£500	£500	£500	£500
4. **Enable**	£567	£567	£567	£567	£567	£567
5. **Ensure/Advise**	£621	£621	£621	£621	£621	£621
6. **Initiate/Influence**	£725	£725	£725	£725	£725	£725
7. **Set Strategy/Inspire**	£800	£800	£800	£800	£800	£800

Volume Discounts

No. of Days	Discount
41-100 days	2%
101-200 days	5%
200+ days	10%

For clarity, charging works as follows:

1-40 days – daily rate

41st day to 100th day – 2% discount applied

101st day to 200th day – 5% discount applied

Anything over and including 201st day – 10% discount applied

Example:

A project of 240 days would breakdown as:

40 days @ daily rate

100 days @ (daily rate * 0.98)

100 days @ (daily rate * 0.90)

Volume discounts apply to the whole assignment. Extensions to assignments are treated as separate assignments.

Aggregate (Combination) Discounts

No. of Days	Discount
82-100 days	2%
101-200 days	5%
200+ days	10%

Aggregate duration discounts are applied where there is no break in continuity of work assignments and where all assignments are of 41 days or more duration. The percentage of the aggregate duration discount is determined by the duration of contiguous contracts over an accounting period of one year with a fixed start date (normally initial contract start date). Discount is applied only to the current contract. Discounts are not retrospectively applied to earlier contracts. Where aggregate and volume discounts apply, the greater of the two is taken.

Get in Touch

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