



G-Cloud 13 Framework

Pricing Document



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Product modules

Cayuse Research Suite is provided as a set of modules that are selected and configured to meet each institution's requirements.

Available modules

The individual modules and products are described in more detail in the Service Definition document. All modules are optional and are chosen to meet the requirements of the institution and integrate with other systems in use.

The modules are included in the following products:

- Cayuse Research Suite (CRIS)
- Cayuse Research Grants & Contracts
- Cayuse Research Ethics
- Cayuse Repository
- Cayuse PGR Progression
- Cayuse Research Commercialisation
- Cayuse Resource Management

Product module pricing

The subscription pricing shown, which excludes VAT, is based upon an institution's annual research grants and contracts income and is the annual subscription cost per year across the initial term of the contract.

Discounts are available based upon the number of modules acquired at the time of purchase:

- 2 or 3 modules = 5% discount on the subscription fee
- 4 modules = 10% discount on the subscription fee
- 5+ modules = 15% discount on the subscription fee

Table 1: Subscription Prices

Annual Research Grants and Contracts Income								
Products to be included	Product Name	Up to £10m	£10m to £30m	£30m to £80m	£80m to £150m	£150m to £200m	£200m to £300m	£300m and over
SP, Fund Manager, Costing tool, ethics monitor, GEM,	Cayuse Research suite	£84,987	£110,000	£110,000	£212,832	£280,244	£445,471	£584,816
SP, Fund Manager, Costing tool plus multi app platform pricing	Cayuse Research Grants & Contracts	£36,902	£54,000	£54,000	£142,398	£199,751	£320,038	£433,796
Ethics monitor plus single app platform pricing	Cayuse Research Ethics	£13,386	£16,944	£23,000	£38,231	£49,660	£58,196	£70,334
Repository plus single app platform pricing	Cayuse Repository	£21,700	£24,000	£26,000	£42,100	£45,000	£48,571	£58,285
GEM plus single app platform pricing	Cayuse PGR Progression	£20,670	£25,785	£33,000	£56,172	£72,921	£86,858	£104,229
Inventions plus single app platform pricing	Cayuse Research Commercialisation	£10,340	£16,149	£32,000	£46,444	£53,659	£75,418	£90,500
Resource management suite plus multi app platform pricing	Cayuse Resource Management	£25,131	£32,652	£54,000	£92,656	£120,540	£141,733	£171,591

Note:

- All prices exclude VAT

Pricing includes

- Provision of 2 independent environments: Production and Test/Training environments.
- Hosting and maintenance
- Support
- Upgrades (applied on the institution's schedule according to their change control process)

Onboarding pricing

Typical onboarding cost

The implementation pricing shown in table 2 “Services Prices”, which excludes VAT, is based upon an institution’s annual research grants and contracts income and is the year 1 cost for the build, configuration and roll out of the chosen module(s).

Table 2. Services Prices

Product Name	Annual research grants and contracts income						
	Up to £10m	£10m to £30m	£30m to £80m	£80m to £150m	£150m to £200m	£200m to £300m	£300m and over
Cayuse Research suite	£94,021	£117,480	£168,954	£231,428	£306,419	£440,719	£605,597
Cayuse Research Grants & Contracts	£41,767	£50,000	£50,000	£119,963	£172,663	£280,211	£424,003
Cayuse Research Ethics	£17,789	£22,736	£29,072	£39,519	£46,644	£53,949	£63,558
Cayuse Repository	£17,789	£22,736	£29,072	£39,519	£46,644	£53,949	£63,558
Cayuse PGR Progression	£25,016	£31,019	£42,619	£59,667	£70,822	£82,963	£89,500
Cayuse Research Commercialisation	£10,192	£14,342	£23,718	£38,728	£43,471	£56,442	£67,264
Cayuse Resource Management	£42,212	£43,990	£51,736	£83,200	£113,885	£143,533	£174,738

The following services are offered to assist the institution in specifying requirements and deploying a Cayuse application.

These services are priced at £1,050/day excl. VAT. A quote for the number of days required will be provided for an individual institution prior to commencing work.

Available on-boarding services

- Requirements gathering
- Solution architecture
- Project management
- Configuration to match the institution's rules, regulations, and practice
- Custom development of institution-specific functionality
- Training of end-users
- Technical training for API and development.

System Integration services

The number of days required to onboard an institution depends on the complexity of an institution's requirements and integrations with other systems. Cayuse offer an array of available API's that are freely available to use.

Should any integration require special configuration the following fee will apply:

- £5,000 excluding VAT. Integrations are shared between modules.

Research Grants & Contracts legacy data load

Cayuse offer institutions the opportunity to transfer legacy data from any incumbent or existing system into Cayuse Sponsored Projects as part of the onboarding. Should any institution be interested in legacy data load services the following fees will apply based upon an institutions annual research grants and contracts income:

Table 3. Legacy Data Load Pricing

Legacy data load (SP)	£6,153	£7,137	£9,516	£17,227	£19,196	£28,794	£40,607
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