

AKITA

Intelligent Solutions



Get an all-in-one business management solution that connects your financials, sales, service and operations to streamline business processes.

With a QuickStart BC Finance deployment, we'll deploy Dynamics 365 Business Central into your business in just five days, supercharging your operations in the process.

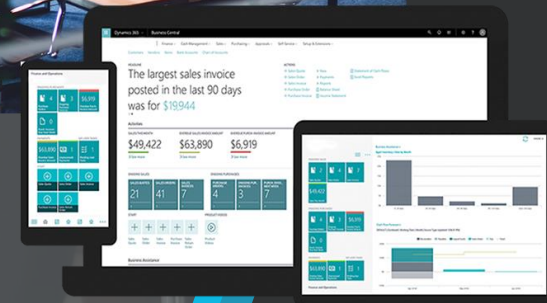
Plus, our QuickStart BC packages also include 365 Lite for Sales – our comprehensive, Microsoft technology-based sales CRM solution.

Features of Dynamics 365 Business Central

- Replaces underperforming accounting solutions.
- Aligns disparate business systems.
- Reduces manual processes.
- Simplifies financial reporting.
- Offers a comprehensive sales management solution.

QuickStart BC Finance Costs From £4,375* - Contact Us For More

** Licensing to be provided by Akita at an additional cost - subject to requirements*



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About Akita Intelligent Solutions

As a Microsoft Gold Partner, we deliver bespoke solutions using technologies including **Microsoft Dynamics, SharePoint, Teams** and **Power Platforms** (Power BI, Power Apps, Power Apps Portals and Power Automate).

QuickStart BC Finance & 365 Lite for Sales: What's included?

Financial Management

- Setup for one company

General Ledger

- Charting of accounts (templates will be provided with instructions)
- G/L account categories and subcategories
- G/L account extended texts
- Balance sheet and income statement reporting
- Account schedule reporting
- Dimension analysis (profit & cost centres)
- Budgeting
- Workflows for business processes
- Cashflow management & forecasting
- Recurring & reversing journals (such as general, cash receipts and payments)
- One additional G/L reporting currency

Cash Management

- Bank accounts
- Bank account reconciliations
- Bank integration – cash receipt & statement import / payment export
- Payment reconciliations and registrations

Other

- Standard VAT reporting, VAT returns and HMRC integration (MTD)
- G/L, sales ledger & purchase ledger
- Opening balances imported
- Excel & Outlook integration
- Configure document emailing (order confirmations, quotes, invoices, purchase orders & remittances)
- User permissions & security
- Enhanced document layouts
- System audit trails

Sales Management

- Sales invoicing
- Sales proformas & prepayments
- Sales approvals (quote/order/return order/invoice/credit)
- Payment terms (with discount calculations)
- Receivables management

Purchasing Management

- Purchase invoicing
- Purchase approvals (quote/order/return order /invoice/redit)
- Payables management

365 Lite for Sales

- Comprehensive sales CRM solution
- Functionality for managing accounts, contacts, activities, prospects and opportunities
- Available for PC and mobile devices
- Offers reporting on sales pipelines & revenues
- Email and mail merge functionality with Microsoft Outlook.

Our Approach

Simplify – Understand processes and remove unnecessary steps



Automate – Replace repetitive tasks and remove the need for interaction



Optimise – Use the right technology to achieve more with the same resources



Unify – Bring data out of silo to provide a complete picture of performance and enhance BI



Gold

Microsoft Partner

