



Crown  
Commercial  
Service

# Rate card

## Cloudzone.uk

By Answers and Solutions Ltd  
email: [publicsector@cloudzone.uk](mailto:publicsector@cloudzone.uk)

### Auctioneers Online Auction System with Multi-Vendor Shopping Cart and Classified Advert modules

#### **How the Rate Card Differs from the SFIA document.**

The prices contained in this document's main body are fixed prices for fixed packages of work. This contrasts with pricing in the SFIA document, which is timesheet-based. Many of the prices in this rate card are also dependent on other external costs.

We present the rates in a tabular form first.

We offer two payment approaches: The simplest is based on your organisation paying a setup charge plus monthly fee, while the cheapest is based on charging the person purchasing the item a buyers fee. The latter method needs to tie up with your payment processing method so would require some consultancy work to set up correctly. The SFIA rate would apply.

The costs below only detail the more straightforward approach.

### One-Off costs.

Descriptor	Cost – single Pmt
<p><b>Pre-installation consultancy:</b> Reviewing the expectations, gathering user details and verifying contractual details, conducted onsite.</p> <p>Two days of offsite work to set up the system and setting up of all users.</p> <p>Two further onsite days for training the Buyer’s administrator.</p> <p>The total time allowed is five days</p>	£3 750
<p>Hosting Setup Costs. This is based on our shared platform. It excludes PenTesting since we are happy with this products security credentials.</p>	£200 Single payment
<p>Further Bespoke configuration setups. @ SFIA L5</p>	SFIA rate card rates apply

### Ongoing Monthly fees<sup>1</sup>

Descriptor	Cost /month
<p>Ongoing monthly subscription for the software (excudes hosting)</p>	£20 / Month
<p>Up to 4hrs of ticket led support for the application. This assumes that we manage the hosting platform.</p>	£200 /month
<p>Hosting Charges for our platform. Allows up to 50 Gbyte of data storage.</p>	£100 /month

### Hosting – Further customisations.

Descriptor	Cost
<p>Further Bespoke configuration setups. @ SFIA L5</p>	SFIA rate card rates apply

<sup>1</sup> This does not include any payment platform fees from for example PayPal or another CC payments acquirer

## Standards for consultancy day rate cards

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

Payment Terms: 30-days from date of invoice.

Monthly invoices may be presented on the 1<sup>st</sup> day of service, resulting in their falling due on the final day of that month.

## Document History and QA

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**Annexe #1**

**Not Used**

## Annexe #2

### CloudZone UK's Day Rates as shown below are for 1 to 4 days.

Rate Adjuster factors.

5+ days are discounted by 20%.

The 5 day rate for a SFIA Level 6 person is thus £ 995 /day. The 5 day rate for a SFIA Level 5 person is thus £ 880/day.

SFIA Level	Accountability level	Skill level	Strategy & architecture	Solution implementation or management	Client interfacing and on-site @ Level	
1. Follow	Works under supervision	Routine pre-agreed tasks	£325	£325	N/A	Ticket Answering
2. Assist	Works under direction	Has gained basic domain knowledge	£550	£550	N/A	onsite
3. Apply	Receives specific instructions. Has work reviewed at agreed milestones.	Performs broad range of work, sometimes complex and non-routine.	£795	£795	£795	Operational Level
4. Enable	Works under general direction within a clear framework of accountability.	Able to apply knowledge in unfamiliar situations. Rapidly absorbs new information and applies it effectively.	£995	£995	£995	Provide Advice
5. Ensure / Advise	Receives assignments in the form of objectives rather than tasks	Undertakes work requiring application of underpinning principles in a wide, often unpredictable range of contexts	£1100	£1100	£1100	Operational Decisions
6. Initiate / Influence	defined authority / responsibility. For many technical, financial or quality outcomes	Creatively applies a wide range of technical solutions to achieve outcomes	£1350	£1350	£1350	Operational Decisions
7. Set Strategy	Final accountability.	Deep understanding of all technologies, security threats etc	£1495	£1495	£1695	Policy Decisions